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What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



Forbes

Harvard Business Review The New York Times

WSJ





Report Parameters

37 Occupations

43-1011	First-Line Supervisors of Office and
Administra	tive Support Workers
43-3011	Bill and Account Collectors
43-3021	Billing and Posting Clerks
43-3031	Bookkeeping, Accounting, and Auditing
Clerks	
43-3051	Payroll and Timekeeping Clerks

43-3061	Procurement Clerks
43-3071	Tellers
43-3099	Financial Clerks, All Other
43-4011	Brokerage Clerks
See Append	dix A for all 37 Occupations

1 County

47165 Sumner County, TN

Class of Worker

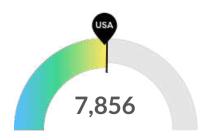
QCEW Employees, Non-QCEW Employees, and Self-Employed

The information in this report pertains to the chosen occupations and geographical area.



Executive Summary

Average Job Posting Demand Over an Average Supply of Regional Jobs



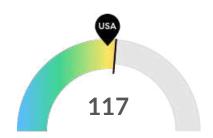
Jobs (2023)

Sumner County, TN is about average for this kind of job. The national average for an area this size is 7,738* employees, while there are 7,856 here.



Compensation

Earnings are low in Sumner County, TN. The national median salary for your occupations is \$43,192, compared to \$38,874 here.



Job Posting Demand

Job posting activity is about average in Sumner County, TN.
The national average for an area this size is 108* job postings/mo, while there are 117 here.

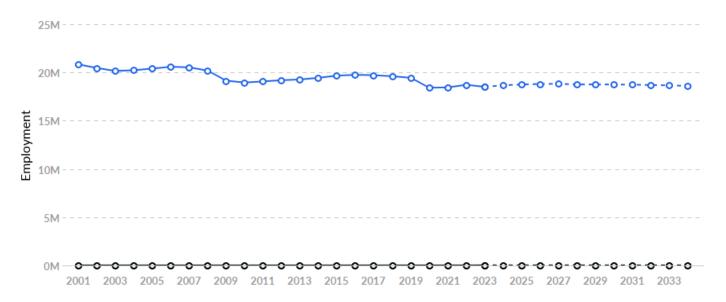
^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and Sumner County, TN. In other words, the values represent the national average adjusted for region size.



Jobs

Regional Employment Is About Equal to the National Average

An average area of this size typically has 7,738* jobs, while there are 7,856 here.

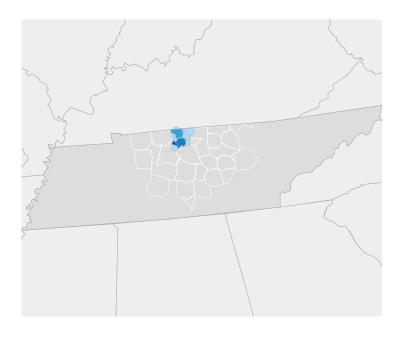


Region	2023 Jobs	2024 Jobs	Change	% Change
Sumner County,TN	7,856	8,012	156	2.0%
 National Average 	7,738	7,904	167	2.2%
United States	18,512,392	18,666,933	154,542	0.8%

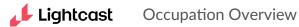
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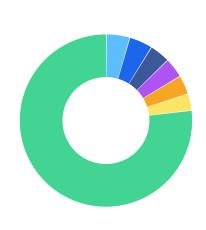
Regional Breakdown



ZIP	2023 Jobs
Hendersonville, TN 37075 (in Sumner county)	3,539
Gallatin, TN 37066 (in Sumner county)	2,928
Portland, TN 37148 (in Sumner county)	935
Westmoreland, TN 37186 (in Sumner county)	220
Cottontown, TN 37048 (in Sumner county)	112



Most Jobs are Found in the Offices of Physicians Industry Sector

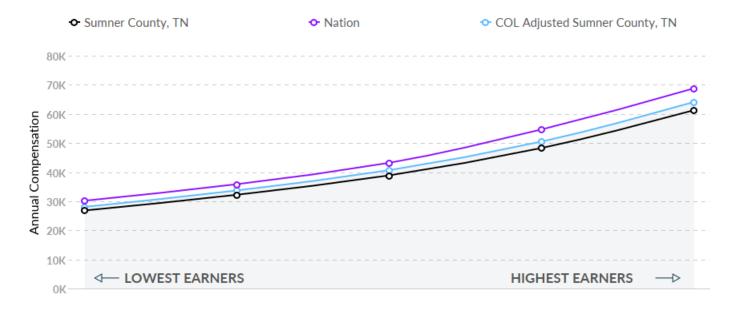


Industry	% of Occupation in Industry (2023)
Offices of Physicians	4.4%
Local Government, Excluding Education and Hospitals	4.4%
 Agencies, Brokerages, and Other Insurance Related Activities 	3.8%
Education and Hospitals (Local Government)	3.7%
Depository Credit Intermediation	3.6%
Accounting, Tax Preparation, Bookkeeping, and Payroll Services	3.1%
• Other	76.9%

Compensation

Regional Compensation Is 10% Lower Than National Compensation

For your occupations, the 2023 median wage in Sumner County, TN is \$38,874, while the national median wage is \$43,192.





Job Posting Activity



2,805 Unique Job Postings

The number of unique postings for this job from Jan 2023 to Dec 2024.



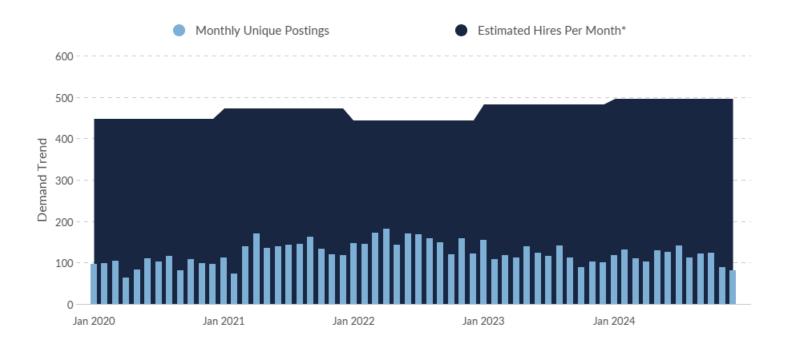
761 Employers Competing

All employers in the region who posted for this job from Jan 2023 to Dec 2024.



27 Day Median Duration

Posting duration is 1 day shorter than what's typical in the region.



Occupation	Avg Monthly Postings (Jan 2023 - Dec 2024)	Avg Monthly Hires (Jan 2023 - Dec 2024)
Customer Service Representatives	27	100
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	15	43
First-Line Supervisors of Office and Administrative Support Workers	17	49

^{*}A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Lightcast hires are calculated using a combination of Lightcast jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.



Occupation	Avg Monthly Postings (Jan 2023 - Dec 2024)	Avg Monthly Hires (Jan 2023 - Dec 2024)
Shipping, Receiving, and Inventory Clerks	10	22
Receptionists and Information Clerks	9	34
Bookkeeping, Accounting, and Auditing Clerks	6	55
Order Clerks	4	3
Production, Planning, and Expediting Clerks	5	17
Medical Secretaries and Administrative Assistants	4	19
Hotel, Motel, and Resort Desk Clerks	3	5
Human Resources Assistants, Except Payroll and Timekeeping	2	4
Tellers	2	4
Loan Interviewers and Clerks	0	2
Payroll and Timekeeping Clerks	2	4
Executive Secretaries and Executive Administrative Assistants	2	6
Billing and Posting Clerks	1	11
Dispatchers, Except Police, Fire, and Ambulance	1	4
Bill and Account Collectors	1	4
New Accounts Clerks	1	0
Insurance Claims and Policy Processing Clerks	0	7
Office Clerks, General	0	73
File Clerks	1	3
Couriers and Messengers	0	4
Procurement Clerks	0	1
Cargo and Freight Agents	0	0
Library Assistants, Clerical	0	2
Brokerage Clerks	0	0
Interviewers, Except Eligibility and Loan	0	3



Occupation	Avg Monthly Postings (Jan 2023 - Dec 2024)	Avg Monthly Hires (Jan 2023 - Dec 2024)
Reservation and Transportation Ticket Agents and Travel Clerks	0	0
Credit Authorizers, Checkers, and Clerks	0	0
Legal Secretaries and Administrative Assistants	0	2

Top Companies	Unique Postings	Top Job Titles	Unique Postings
Servpro Industries	67	Customer Service Representativ	152
Walgreens Boots Alliance	52	Administrative Assistants	133
Volunteer State Community Col	46	Receptionists	67
Kroger	32	Medical Receptionists	45
Central Research	29	Front Desk Receptionists	43
HCA Healthcare	27	Customer Service Associates	41
Walmart	27	Office Managers	32
Wood Personnel Services	27	Backroom Associates	30
Dorman Products	25	Fulfillment Associates	29
Servpro	25	Executive Assistants	27

Top Distinguishing Skills by Demand

Not enough data to display Distinguishing Skills for this occupation.

Top Defining Skills by Demand

Not enough data to display Defining Skills for this occupation.

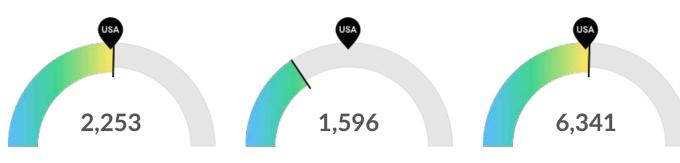
Top Necessary Skills by Demand

Not enough data to display Necessary Skills for this occupation.



Demographics

Retirement Risk Is About Average, While Overall Diversity Is Low



Retiring Soon

Retirement risk is about average in Sumner County, TN. The national average for an area this size is 2,209* employees 55 or older, while there are 2.253 here.

Racial Diversity

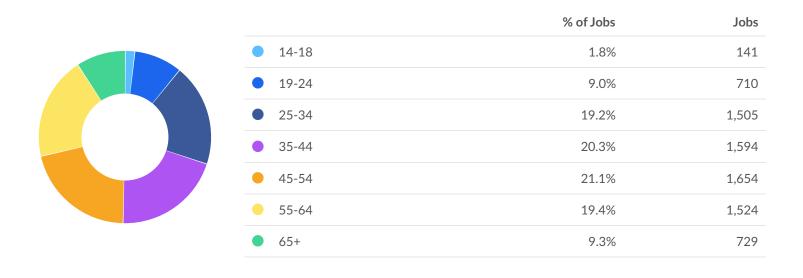
Racial diversity is low in Sumner County, TN. The national average for an area this size is 2,959* racially diverse employees, while there are 1,596 here.

Gender Diversity

Gender diversity is about average in Sumner County, TN. The national average for an area this size is 6,175* female employees, while there are 6,341 here.

*National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and Sumner County, TN. In other words, the values represent the national average adjusted for region size.

Occupation Age Breakdown





Occupation Race/Ethnicity Breakdown



Occupation Gender Breakdown





Occupational Programs



8 Programs

Of the programs that can train for this job, 8 have produced completions in the last 5 years.



872 Completions (2023)

The completions from all regional institutions for all degree types.



1,052 Openings (2023)

The average number of openings for an occupation in the region is 13.

CIP Code	Top Programs	Completions (2023)
24.0101	Liberal Arts and Sciences/Liberal Studies	710
52.0201	Business Administration and Management, General	91
51.0707	Health Information/Medical Records Technology/Technician	35
51.9999	Health Professions and Related Clinical Sciences, Other	16
52.0203	Logistics, Materials, and Supply Chain Management	13
52.0401	Administrative Assistant and Secretarial Science, General	5
42.0101	Psychology, General	2

Top Schools	Completions (2023)
Volunteer State Community College	856
Welch College	16



Appendix A (Occupations)

Code	Description
43-1011	First-Line Supervisors of Office and Administrative Support Workers
43-3011	Bill and Account Collectors
43-3021	Billing and Posting Clerks
43-3031	Bookkeeping, Accounting, and Auditing Clerks
43-3051	Payroll and Timekeeping Clerks
43-3061	Procurement Clerks
43-3071	Tellers
43-3099	Financial Clerks, All Other
43-4011	Brokerage Clerks
43-4021	Correspondence Clerks
43-4041	Credit Authorizers, Checkers, and Clerks
43-4051	Customer Service Representatives

Code	Description
43-4071	File Clerks
43-4081	Hotel, Motel, and Resort Desk Clerks
43-4111	Interviewers, Except Eligibility and Loan
43-4121	Library Assistants, Clerical
43-4131	Loan Interviewers and Clerks
43-4141	New Accounts Clerks
43-4151	Order Clerks
43-4161	Human Resources Assistants, Except Payroll and Timekeeping
43-4171	Receptionists and Information Clerks
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks
43-4199	Information and Record Clerks, All Other
43-5011	Cargo and Freight Agents



Code	Description
43-5021	Couriers and Messengers
43-5032	Dispatchers, Except Police, Fire, and Ambulance
43-5061	Production, Planning, and Expediting Clerks
43-5071	Shipping, Receiving, and Inventory Clerks
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping
43-6011	Executive Secretaries and Executive Administrative Assistants
43-6012	Legal Secretaries and Administrative Assistants

Code	Description
43-6013	Medical Secretaries and Administrative Assistants
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive
43-9041	Insurance Claims and Policy Processing Clerks
43-9061	Office Clerks, General
43-9111	Statistical Assistants
43-9199	Office and Administrative Support Workers, All Other