

**Within 45 Minute Drive - Sumner County, TN, Transportation, Distribution & Logistics\_Industry (500 Workers)**

SOC	Title	New Employer Demand	Empl (Place of Residence) <sup>1</sup>	Unempl <sup>1</sup>	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
53-3032	Heavy and Tractor-Trailer Truck Drivers	79	17,577	570	\$59,800	\$59,400	10,279	340	230
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	78	30,519	1,850	\$40,900	\$42,100	5,665	168	415
53-3033	Light Truck Drivers	44	8,716	274	\$49,200	\$49,200	8,331	370	204
53-7065	Stockers and Order Fillers	37	19,141	1,231	\$38,300	\$40,200	98,468	4,803	551
53-7051	Industrial Truck and Tractor Operators	25	6,039	264	\$44,900	\$48,400	45,943	2,329	252
43-5021	Couriers and Messengers	14	1,591	87	\$36,400	\$40,200	12,417	453	120
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	12	5,210	76	\$67,700	\$66,200	41,127	715	441
43-4051	Customer Service Representatives	11	19,787	723	\$43,700	\$45,500	13,795	453	1,865
11-1021	General and Operations Managers	11	23,050	364	\$128,100	\$133,800	38,921	563	2,129
43-5071	Shipping, Receiving, and Inventory Clerks	11	5,618	164	\$42,700	\$44,700	46,394	2,383	526
53-7064	Packers and Packagers, Hand	9	4,216	337	\$35,700	\$37,400	11,733	537	506
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	8	6,758	62	\$71,900	\$83,000	1,908	40	852
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	7	1,924	6	\$61,800	\$63,600	6,348	92	276
43-9061	Office Clerks, General	7	16,364	402	\$41,800	\$45,700	33,467	730	2,395
43-5011	Cargo and Freight Agents	6	638	14	\$52,200	\$54,600	22,532	784	109
43-1011	First-Line Supervisors of Office and Administrative	6	14,538	211	\$73,500	\$71,600	19,635	301	2,458

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	Support Workers								
53-3031	Driver/Sales Workers	5	2,770	90	\$37,300	\$40,700	1,248	50	572
13-1071	Human Resources Specialists	5	6,433	159	\$72,600	\$78,700	29,553	489	1,318
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	5	6,931	243	\$72,600	\$83,300			1,435
43-3031	Bookkeeping, Accounting, and Auditing Clerks	4	13,606	159	\$51,000	\$52,200	11,422	248	3,441
43-5032	Dispatchers, Except Police, Fire, and Ambulance	4	1,422	29	\$49,200	\$53,000	10,184	184	363
49-9071	Maintenance and Repair Workers, General	4	9,913	278	\$48,900	\$52,500	4,037	55	2,548
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4	12,043	187	\$45,700	\$47,800	19,911	509	3,057
11-3071	Transportation, Storage, and Distribution Managers	4	1,792	35	\$107,100	\$115,600	48,408	733	457
49-9041	Industrial Machinery Mechanics	3	2,174	23	\$66,300	\$67,300	16,719	390	732
13-1111	Management Analysts	3	4,732	104	\$99,200	\$116,600	20,282	488	1,612
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	3	748	6	\$59,700	\$67,700	15,252	217	251
13-2011	Accountants and Auditors	2	11,050	103	\$89,100	\$93,500	6,384	137	5,577
49-3023	Automotive Service Technicians and Mechanics	2	4,612	67	\$54,400	\$54,900	401	4	2,340
13-1199	Business Operations Specialists, All Other	2	4,664	66	\$80,000	\$91,300			2,365

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49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	2	3,498	29	\$76,100	\$82,400	9,887	177	1,763
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	2	4,610	125	\$47,300	\$51,600	12,805	621	2,367
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2	11,272	407	\$35,900	\$37,800	31,136	1,506	5,839
13-1081	Logisticians	2	1,619	19	\$67,300	\$86,900	7,187	103	819
11-9199	Managers, All Other	2	8,768	107	\$107,000	\$146,900	10,435	171	4,437
13-1161	Market Research Analysts and Marketing Specialists	2	5,131	213	\$73,400	\$85,500	18,870	346	2,672
41-2022	Parts Salespersons	2	1,434	9	\$40,200	\$42,400	24,355	896	722
43-5061	Production, Planning, and Expediting Clerks	2	3,787	53	\$55,700	\$60,000	5,016	81	1,920
13-1082	Project Management Specialists	2	5,802	77	\$93,700	\$107,800			2,939
29-1141	Registered Nurses	2	21,852	219	\$86,400	\$98,500	15,749	194	11,035
41-2031	Retail Salespersons	2	23,148	843	\$37,500	\$37,800	9,677	279	11,995
11-2022	Sales Managers	2	3,696	34	\$154,300	\$162,100	15,346	191	1,865
15-1252	Software Developers	2	6,765	116	\$120,400	\$142,600			3,440
51-2092	Team Assemblers	2	14,388	485	\$50,800	\$44,300	5,819	180	7,436
13-1151	Training and Development Specialists	2	2,740	33	\$65,100	\$74,300	13,311	261	1,386
11-3012	Administrative Services Managers	1	2,439	18	\$140,400	\$125,000	56,656	861	2,457
49-3011	Aircraft Mechanics and Service Technicians	1	1,515	8	\$76,100	\$81,700	3,486	69	1,523
53-2011	Airline Pilots, Copilots, and Flight Engineers	1	249	1	\$146,000	\$262,200	365	2	250
51-2099	Assemblers and Fabricators, All Other	1	2,374	78	\$50,800	\$44,100			2,452

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51-3011	Bakers	1	1,544	48	\$37,900	\$37,000	42,382	1,788	1,592
43-3011	Bill and Account Collectors	1	1,348	47	\$48,000	\$48,600	69,234	1,870	1,395
43-3021	Billing and Posting Clerks	1	3,208	49	\$46,100	\$49,400	20,486	338	3,258
41-2011	Cashiers	1	18,028	1,155	\$29,700	\$31,600	28,217	1,452	19,182
11-1011	Chief Executives	1	2,355	21	\$240,300	\$268,100	9,724	112	2,376
53-7061	Cleaners of Vehicles and Equipment	1	2,332	117	\$35,800	\$37,000	21	0	2,449
13-1041	Compliance Officers	1	2,592	28	\$65,000	\$83,100	22,749	615	2,621
11-3021	Computer and Information Systems Managers	1	3,552	42	\$160,200	\$185,000	8,954	99	3,595
15-1299	Computer Occupations, All Other	1	3,591	41	\$78,800	\$115,400	14,240	243	3,632
15-1211	Computer Systems Analysts	1	3,117	34	\$100,400	\$115,000	8,519	171	3,151
15-1232	Computer User Support Specialists	1	3,868	55	\$59,600	\$66,900	1,881	53	3,923
47-2061	Construction Laborers	1	9,641	575	\$45,400	\$50,800	10,091	582	10,216
53-7011	Conveyor Operators and Tenders	1	181	1	\$45,800	\$44,300			182
41-2021	Counter and Rental Clerks	1	1,952	20	\$37,900	\$42,900	47,587	2,229	1,972
33-9091	Crossing Guards and Flaggers	1	573	65	\$39,400	\$42,300			637
43-9021	Data Entry Keyers	1	1,088	46	\$41,500	\$42,200	842	17	1,134
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,079	34	\$65,600	\$76,100	34,699	515	2,113
11-3031	Financial Managers	1	5,835	50	\$163,900	\$179,100	8,144	124	5,885
41-1012	First-Line Supervisors of Non-Retail Sales Workers	1	2,314	32	\$96,300	\$100,200	19,342	286	2,346
51-1011	First-Line Supervisors of Production and Operating Workers	1	4,468	76	\$70,500	\$74,900	7,304	127	4,544
41-1011	First-Line Supervisors of Retail Sales Workers	1	8,421	152	\$53,600	\$54,400	29,323	1,013	8,574

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43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	1,158	26	\$46,300	\$51,100	17,483	206	1,184
11-3121	Human Resources Managers	1	1,491	18	\$137,200	\$157,800	52,710	783	1,510
17-2112	Industrial Engineers	1	2,064	41	\$104,800	\$106,900	9,082	105	2,105
49-9099	Installation, Maintenance, and Repair Workers, All Other	1	1,114	28	\$49,800	\$53,100			1,142
53-7063	Machine Feeders and Offbearers	1	228	3	\$42,400	\$43,400	8,980	322	232
51-4041	Machinists	1	1,591	20	\$51,300	\$56,600	2,651	90	1,611
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1	389	23	\$36,600	\$40,200	11,941	481	412
11-2021	Marketing Managers	1	2,740	65	\$147,300	\$169,400	33,212	610	2,805
17-2141	Mechanical Engineers	1	955	15	\$102,300	\$109,000	3,964	63	970
27-1026	Merchandise Displayers and Window Trimmers	1	1,298	51	\$38,900	\$41,300	327	2	1,348
53-3099	Motor Vehicle Operators, All Other	1	566	15	\$37,300	\$43,500			581
15-1244	Network and Computer Systems Administrators	1	1,865	21	\$90,700	\$104,700	3,781	43	1,886
31-1131	Nursing Assistants	1	6,759	201	\$39,300	\$41,300			6,960
19-5011	Occupational Health and Safety Specialists	1	972	2	\$78,700	\$89,300	6,760	61	974
19-5012	Occupational Health and Safety Technicians	1	220	1	\$70,400	\$66,600	3,675	37	221
43-9199	Office and Administrative Support Workers, All Other	1	1,346	27	\$51,700	\$48,800			1,373
43-4151	Order Clerks	1	800	22	\$40,700	\$45,100	1,434	9	822

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51-9111	Packaging and Filling Machine Operators and Tenders	1	1,746	91	\$41,800	\$43,000	54,976	2,744	1,836
43-3051	Payroll and Timekeeping Clerks	1	1,196	8	\$54,500	\$57,700	39,895	814	1,205
31-1122	Personal Care Aides	1	8,415	272	\$34,500	\$34,600	9,429	352	8,687
51-9199	Production Workers, All Other	1	4,125	184	\$41,200	\$43,200			4,309
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,294	23	\$72,300	\$79,700	9,838	132	2,317
43-4171	Receptionists and Information Clerks	1	6,125	181	\$35,800	\$38,300	5,675	237	6,306
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	2,680	24	\$95,400	\$116,400	10,246	144	2,704
33-9032	Security Guards	1	9,417	359	\$40,200	\$42,100	2,321	124	9,776
41-9041	Telemarketers	1	284	14	\$33,700	\$38,700	30	0	298
49-3093	Tire Repairers and Changers	1	597	11	\$34,600	\$39,200	9,779	552	608
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	1	255	2	\$45,400	\$46,400	28,292	1,476	257
51-4121	Welders, Cutters, Solderers, and Brazers	1	2,704	86	\$50,600	\$54,900	32,384	1,152	2,790
13-1022	Wholesale and Retail Buyers, Except Farm Products	1	1,051	30	\$72,200	\$79,400	12,775	207	1,081

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

**Column Glossary**

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) <sup>1</sup>	Estimated number of workers currently employed in the occupation in the region by residence.

## Column Glossary

Unempl <sup>1</sup>	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)