

**Within 45 Minute Drive - Sumner County, TN, Transportation, Distribution & Logistics\_Industry (100 Workers)**

SOC	Title	New Employer Demand	Empl (Place of Residence) <sup>1</sup>	Unempl <sup>1</sup>	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
53-3032	Heavy and Tractor-Trailer Truck Drivers	16	17,577	570	\$59,800	\$59,400	10,279	340	1,134
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	16	30,519	1,850	\$40,900	\$42,100	5,665	168	2,023
53-3033	Light Truck Drivers	9	8,716	274	\$49,200	\$49,200	8,331	370	999
53-7065	Stockers and Order Fillers	8	19,141	1,231	\$38,300	\$40,200	98,468	4,803	2,547
53-7051	Industrial Truck and Tractor Operators	5	6,039	264	\$44,900	\$48,400	45,943	2,329	1,261
43-5021	Couriers and Messengers	3	1,591	87	\$36,400	\$40,200	12,417	453	559
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	3	5,210	76	\$67,700	\$66,200	41,127	715	1,762
43-4051	Customer Service Representatives	2	19,787	723	\$43,700	\$45,500	13,795	453	10,255
11-1021	General and Operations Managers	2	23,050	364	\$128,100	\$133,800	38,921	563	11,707
43-9061	Office Clerks, General	2	16,364	402	\$41,800	\$45,700	33,467	730	8,383
53-7064	Packers and Packagers, Hand	2	4,216	337	\$35,700	\$37,400	11,733	537	2,276
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2	6,758	62	\$71,900	\$83,000	1,908	40	3,410
43-5071	Shipping, Receiving, and Inventory Clerks	2	5,618	164	\$42,700	\$44,700	46,394	2,383	2,891
13-2011	Accountants and Auditors	1	11,050	103	\$89,100	\$93,500	6,384	137	11,153
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1	13,606	159	\$51,000	\$52,200	11,422	248	13,765
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1	1,924	6	\$61,800	\$63,600	6,348	92	1,930

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13-1199	Business Operations Specialists, All Other	1	4,664	66	\$80,000	\$91,300			4,730
43-5011	Cargo and Freight Agents	1	638	14	\$52,200	\$54,600	22,532	784	652
43-5032	Dispatchers, Except Police, Fire, and Ambulance	1	1,422	29	\$49,200	\$53,000	10,184	184	1,451
53-3031	Driver/Sales Workers	1	2,770	90	\$37,300	\$40,700	1,248	50	2,860
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,498	29	\$76,100	\$82,400	9,887	177	3,527
43-1011	First-Line Supervisors of Office and Administrative Support Workers	1	14,538	211	\$73,500	\$71,600	19,635	301	14,749
13-1071	Human Resources Specialists	1	6,433	159	\$72,600	\$78,700	29,553	489	6,592
49-9041	Industrial Machinery Mechanics	1	2,174	23	\$66,300	\$67,300	16,719	390	2,197
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,610	125	\$47,300	\$51,600	12,805	621	4,734
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	11,272	407	\$35,900	\$37,800	31,136	1,506	11,679
13-1081	Logisticians	1	1,619	19	\$67,300	\$86,900	7,187	103	1,637
49-9071	Maintenance and Repair Workers, General	1	9,913	278	\$48,900	\$52,500	4,037	55	10,191
13-1111	Management Analysts	1	4,732	104	\$99,200	\$116,600	20,282	488	4,835
13-1161	Market Research Analysts and Marketing Specialists	1	5,131	213	\$73,400	\$85,500	18,870	346	5,344
49-3042	Mobile Heavy Equipment Mechanics, Except Engines	1	748	6	\$59,700	\$67,700	15,252	217	754
41-2022	Parts Salespersons	1	1,434	9	\$40,200	\$42,400	24,355	896	1,443

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43-5061	Production, Planning, and Expediting Clerks	1	3,787	53	\$55,700	\$60,000	5,016	81	3,840
41-2031	Retail Salespersons	1	23,148	843	\$37,500	\$37,800	9,677	279	23,990
11-2022	Sales Managers	1	3,696	34	\$154,300	\$162,100	15,346	191	3,730
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	6,931	243	\$72,600	\$83,300			7,174
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	12,043	187	\$45,700	\$47,800	19,911	509	12,230
15-1252	Software Developers	1	6,765	116	\$120,400	\$142,600			6,881
51-2092	Team Assemblers	1	14,388	485	\$50,800	\$44,300	5,819	180	14,873
13-1151	Training and Development Specialists	1	2,740	33	\$65,100	\$74,300	13,311	261	2,773
11-3071	Transportation, Storage, and Distribution Managers	1	1,792	35	\$107,100	\$115,600	48,408	733	1,828

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

**Column Glossary**

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) <sup>1</sup>	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl <sup>1</sup>	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with

### Column Glossary

the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

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