

**Within 45 Minute Drive - Sumner County, TN, NAICS 3391 - Medical Equipment and Supplies Manufacturing (500 Workers)**

SOC	Title	New Employer Demand	Empl (Place of Residence) <sup>1</sup>	Unempl <sup>1</sup>	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	64	14,388	485	\$50,800	\$44,300	5,819	180	232
51-9081	Dental Laboratory Technicians	44	89	2	\$48,300	\$55,400	579	21	2
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	23	4,610	125	\$47,300	\$51,600	12,805	621	206
17-2112	Industrial Engineers	20	2,064	41	\$104,800	\$106,900	9,082	105	105
51-1011	First-Line Supervisors of Production and Operating Workers	17	4,468	76	\$70,500	\$74,900	7,304	127	267
51-4041	Machinists	11	1,591	20	\$51,300	\$56,600	2,651	90	146
51-9082	Medical Appliance Technicians	11	34	1	\$53,000	\$50,900	89	2	3
11-1021	General and Operations Managers	10	23,050	364	\$128,100	\$133,800	38,921	563	2,341
43-4051	Customer Service Representatives	9	19,787	723	\$43,700	\$45,500	13,795	453	2,279
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	9	6,758	62	\$71,900	\$83,000	1,908	40	758
51-2099	Assemblers and Fabricators, All Other	8	2,374	78	\$50,800	\$44,100			306
51-9161	Computer Numerically Controlled Tool Operators	8	579	17	\$52,900	\$53,100	3,940	74	74
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	8	984	43	\$45,100	\$43,900	5,351	215	128
51-9083	Ophthalmic Laboratory Technicians	8	51	1	\$36,200	\$44,100	222	12	6
51-9199	Production Workers, All Other	8	4,125	184	\$41,200	\$43,200			539
43-5071	Shipping, Receiving, and Inventory Clerks	8	5,618	164	\$42,700	\$44,700	46,394	2,383	723
53-7062	Laborers and Freight, Stock,	7	30,519	1,850	\$40,900	\$42,100	5,665	168	4,624

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	and Material Movers, Hand								
11-9199	Managers, All Other	7	8,768	107	\$107,000	\$146,900	10,435	171	1,268
43-9061	Office Clerks, General	7	16,364	402	\$41,800	\$45,700	33,467	730	2,395
11-3051	Industrial Production Managers	6	1,598	34	\$120,900	\$130,200	25,394	387	272
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	6	666	2	\$47,300	\$45,800	1,511	47	111
17-2031	Bioengineers and Biomedical Engineers	5	50	0	\$97,300	\$110,000	4,087	75	10
17-3026	Industrial Engineering Technologists and Technicians	5	455	10	\$63,600	\$69,000	4,277	74	93
49-9071	Maintenance and Repair Workers, General	5	9,913	278	\$48,900	\$52,500	4,037	55	2,038
51-9111	Packaging and Filling Machine Operators and Tenders	5	1,746	91	\$41,800	\$43,000	54,976	2,744	367
43-5061	Production, Planning, and Expediting Clerks	5	3,787	53	\$55,700	\$60,000	5,016	81	768
13-2011	Accountants and Auditors	4	11,050	103	\$89,100	\$93,500	6,384	137	2,788
11-9041	Architectural and Engineering Managers	4	939	1	\$151,200	\$176,300	6,229	79	235
43-3031	Bookkeeping, Accounting, and Auditing Clerks	4	13,606	159	\$51,000	\$52,200	11,422	248	3,441
51-2028	Electrical, Electronic, and Electromechanical Equipment Assemblers, Except Coil Windings, Tapers, and Finishers	4	820	32	\$42,100	\$45,700	192	7	213
43-1011	First-Line Supervisors of Office and Administrative Support Workers	4	14,538	211	\$73,500	\$71,600	19,635	301	3,687
49-9041	Industrial Machinery Mechanics	4	2,174	23	\$66,300	\$67,300	16,719	390	549
53-3033	Light Truck Drivers	4	8,716	274	\$49,200	\$49,200	8,331	370	2,248

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13-1161	Market Research Analysts and Marketing Specialists	4	5,131	213	\$73,400	\$85,500	18,870	346	1,336
17-2141	Mechanical Engineers	4	955	15	\$102,300	\$109,000	3,964	63	243
29-2091	Orthotists and Prosthetists	4	30	0	\$80,400	\$83,700			8
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4	2,294	23	\$72,300	\$79,700	9,838	132	579
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	4	2,680	24	\$95,400	\$116,400	10,246	144	676
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4	12,043	187	\$45,700	\$47,800	19,911	509	3,057
51-6031	Sewing Machine Operators	4	862	33	\$30,600	\$36,600	165	4	224
15-1252	Software Developers	4	6,765	116	\$120,400	\$142,600			1,720
13-1199	Business Operations Specialists, All Other	3	4,664	66	\$80,000	\$91,300			1,577
13-1041	Compliance Officers	3	2,592	28	\$65,000	\$83,100	22,749	615	874
17-2199	Engineers, All Other	3	1,142	15	\$101,100	\$121,100	11,901	162	385
11-3031	Financial Managers	3	5,835	50	\$163,900	\$179,100	8,144	124	1,962
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	3	294	10	\$43,100	\$46,100	2,972	85	101
51-9198	Helpers-- Production Workers	3	1,133	50	\$38,400	\$39,800	21,540	1,009	394
13-1071	Human Resources Specialists	3	6,433	159	\$72,600	\$78,700	29,553	489	2,197
11-2021	Marketing Managers	3	2,740	65	\$147,300	\$169,400	33,212	610	935
53-7064	Packers and Packagers, Hand	3	4,216	337	\$35,700	\$37,400	11,733	537	1,518

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13-1082	Project Management Specialists	3	5,802	77	\$93,700	\$107,800			1,959
11-2022	Sales Managers	3	3,696	34	\$154,300	\$162,100	15,346	191	1,243
53-7065	Stockers and Order Fillers	3	19,141	1,231	\$38,300	\$40,200	98,468	4,803	6,791
13-1151	Training and Development Specialists	3	2,740	33	\$65,100	\$74,300	13,311	261	924
43-3021	Billing and Posting Clerks	2	3,208	49	\$46,100	\$49,400	20,486	338	1,629
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	2	1,133	45	\$52,200	\$50,600	16,445	527	589
11-3021	Computer and Information Systems Managers	2	3,552	42	\$160,200	\$185,000	8,954	99	1,797
17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	2	205	4	\$65,300	\$76,800	2,182	40	104
53-7051	Industrial Truck and Tractor Operators	2	6,039	264	\$44,900	\$48,400	45,943	2,329	3,152
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2	11,272	407	\$35,900	\$37,800	31,136	1,506	5,839
13-1081	Logisticians	2	1,619	19	\$67,300	\$86,900	7,187	103	819
49-9062	Medical Equipment Repairers	2	350	12	\$62,300	\$67,000	383	4	181
43-4171	Receptionists and Information Clerks	2	6,125	181	\$35,800	\$38,300	5,675	237	3,153
51-4121	Welders, Cutters, Solderers, and Brazers	2	2,704	86	\$50,600	\$54,900	32,384	1,152	1,395
51-9191	Adhesive Bonding Machine Operators and Tenders	1	77	10	\$47,100	\$46,100	27,440	1,066	87
11-3012	Administrative Services Managers	1	2,439	18	\$140,400	\$125,000	56,656	861	2,457
17-3028	Calibration Technologists and Technicians	1	76	1	\$74,300	\$69,100			77
19-4031	Chemical Technicians	1	358	4	\$55,900	\$62,900	3,419	70	363
19-2031	Chemists	1	258	7	\$87,300	\$98,500	1,166	18	265

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11-1011	Chief Executives	1	2,355	21	\$240,300	\$268,100	9,724	112	2,376
51-9162	Computer Numerically Controlled Tool Programmers	1	81	2	\$71,800	\$70,300	2,890	44	83
15-1299	Computer Occupations, All Other	1	3,591	41	\$78,800	\$115,400	14,240	243	3,632
15-1211	Computer Systems Analysts	1	3,117	34	\$100,400	\$115,000	8,519	171	3,151
15-1232	Computer User Support Specialists	1	3,868	55	\$59,600	\$66,900	1,881	53	3,923
43-5021	Couriers and Messengers	1	1,591	87	\$36,400	\$40,200	12,417	453	1,678
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	1	262	15	\$43,700	\$46,300	3,668	123	277
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,690	43	\$44,900	\$46,000	41,154	1,443	1,734
43-9021	Data Entry Keyers	1	1,088	46	\$41,500	\$42,200	842	17	1,134
17-3019	Drafters, All Other	1	63	2	\$72,800	\$64,800			66
53-3031	Driver/Sales Workers	1	2,770	90	\$37,300	\$40,700	1,248	50	2,860
17-3023	Electrical and Electronic Engineering Technologists and Technicians	1	371	1	\$65,100	\$76,900	6,822	137	372
17-2071	Electrical Engineers	1	732	7	\$106,800	\$120,600	5,549	82	739
17-3024	Electro-Mechanical and Mechatronics Technologists and Technicians	1	158	3	\$52,200	\$74,200	775	30	161
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,079	34	\$65,600	\$76,100	34,699	515	2,113
51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	1	670	16	\$45,600	\$47,300	162	2	686
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters,	1	523	21	\$47,000	\$46,000	9,831	404	544

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	Operators, and Tenders								
11-3013	Facilities Managers	1	812	7	\$110,600	\$114,500			819
13-2051	Financial and Investment Analysts	1	1,501	15	\$97,500	\$115,000			1,516
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,498	29	\$76,100	\$82,400	9,887	177	3,527
41-1012	First-Line Supervisors of Non-Retail Sales Workers	1	2,314	32	\$96,300	\$100,200	19,342	286	2,346
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	5,210	76	\$67,700	\$66,200	41,127	715	5,287
27-1024	Graphic Designers	1	1,823	35	\$57,600	\$67,100			1,857
51-9022	Grinding and Polishing Workers, Hand	1	52	1	\$40,400	\$43,400	475	25	53
31-9099	Healthcare Support Workers, All Other	1	502	12	\$46,400	\$49,100	10,864	188	515
11-3121	Human Resources Managers	1	1,491	18	\$137,200	\$157,800	52,710	783	1,510
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	251	1	\$51,900	\$50,700	7,244	208	252
23-1011	Lawyers	1	4,127	14	\$167,000	\$179,900	330	1	4,142
19-4099	Life, Physical, and Social Science Technicians, All Other	1	253	3	\$55,900	\$65,200			256
49-9043	Maintenance Workers, Machinery	1	577	14	\$63,500	\$61,600	2,232	24	591
13-1111	Management Analysts	1	4,732	104	\$99,200	\$116,600	20,282	488	4,835
17-3013	Mechanical Drafters	1	192	7	\$63,700	\$72,700	1,684	35	199
17-3027	Mechanical Engineering Technologists and Technicians	1	97	2	\$65,700	\$70,400	2,393	58	100

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11-9111	Medical and Health Services Managers	1	3,889	62	\$130,400	\$139,000	1,461	11	3,952
19-1042	Medical Scientists, Except Epidemiologists	1	1,080	7	\$116,100	\$115,600	1,199	12	1,087
43-6013	Medical Secretaries and Administrative Assistants	1	5,640	83	\$41,400	\$45,400	23,845	628	5,723
19-1022	Microbiologists	1	81	2	\$81,500	\$95,600	271	10	83
51-4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	1	131	1	\$49,500	\$52,400	3,728	92	131
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	1	648	8	\$45,600	\$50,100	2,437	52	656
51-9195	Molders, Shapers, and Casters, Except Metal and Plastic	1	335	13	\$43,700	\$46,300	52,001	2,688	348
11-9121	Natural Sciences Managers	1	371	6	\$119,000	\$173,000	16,199	204	377
15-1244	Network and Computer Systems Administrators	1	1,865	21	\$90,700	\$104,700	3,781	43	1,886
19-5011	Occupational Health and Safety Specialists	1	972	2	\$78,700	\$89,300	6,760	61	974
43-4151	Order Clerks	1	800	22	\$40,700	\$45,100	1,434	9	822
51-4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	1	158	3	\$40,900	\$44,100	3,315	121	162
27-3031	Public Relations Specialists	1	1,422	18	\$62,600	\$80,400	21,294	600	1,440
11-3061	Purchasing Managers	1	529	5	\$150,400	\$149,700	41,898	657	534
51-4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	1	280	7	\$46,700	\$51,500	3,895	183	287
15-1253	Software Quality Assurance Analysts and Testers	1	1,112	71	\$91,700	\$112,100	713	18	1,183
51-4111	Tool and Die Makers	1	668	10	\$63,500	\$64,600	2,174	39	677

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11-3071	Transportation, Storage, and Distribution Managers	1	1,792	35	\$107,100	\$115,600	48,408	733	1,828
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	1	562	18	\$51,000	\$48,700	9,547	346	580

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

**Column Glossary**

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) <sup>1</sup>	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl <sup>1</sup>	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)