

Within 45 Minute Drive - Sumner County, TN, NAICS 3391 - Medical Equipment and Supplies Manufacturing (250 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	32	14,388	485	\$50,800	\$44,300	5,819	180	465
51-9081	Dental Laboratory Technicians	22	89	2	\$48,300	\$55,400	579	21	4
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	11	4,610	125	\$47,300	\$51,600	12,805	621	430
17-2112	Industrial Engineers	10	2,064	41	\$104,800	\$106,900	9,082	105	210
51-1011	First-Line Supervisors of Production and Operating Workers	9	4,468	76	\$70,500	\$74,900	7,304	127	505
51-4041	Machinists	6	1,591	20	\$51,300	\$56,600	2,651	90	268
43-4051	Customer Service Representatives	5	19,787	723	\$43,700	\$45,500	13,795	453	4,102
11-1021	General and Operations Managers	5	23,050	364	\$128,100	\$133,800	38,921	563	4,683
51-9082	Medical Appliance Technicians	5	34	1	\$53,000	\$50,900	89	2	7
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	5	6,758	62	\$71,900	\$83,000	1,908	40	1,364
51-2099	Assemblers and Fabricators, All Other	4	2,374	78	\$50,800	\$44,100			613
51-9161	Computer Numerically Controlled Tool Operators	4	579	17	\$52,900	\$53,100	3,940	74	149
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	4	30,519	1,850	\$40,900	\$42,100	5,665	168	8,092
11-9199	Managers, All Other	4	8,768	107	\$107,000	\$146,900	10,435	171	2,219
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	4	984	43	\$45,100	\$43,900	5,351	215	257
43-9061	Office Clerks, General	4	16,364	402	\$41,800	\$45,700	33,467	730	4,191
51-9083	Ophthalmic Laboratory Technicians	4	51	1	\$36,200	\$44,100	222	12	13

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51-9199	Production Workers, All Other	4	4,125	184	\$41,200	\$43,200			1,077
43-5071	Shipping, Receiving, and Inventory Clerks	4	5,618	164	\$42,700	\$44,700	46,394	2,383	1,445
17-3026	Industrial Engineering Technologists and Technicians	3	455	10	\$63,600	\$69,000	4,277	74	155
11-3051	Industrial Production Managers	3	1,598	34	\$120,900	\$130,200	25,394	387	544
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	3	666	2	\$47,300	\$45,800	1,511	47	223
51-9111	Packaging and Filling Machine Operators and Tenders	3	1,746	91	\$41,800	\$43,000	54,976	2,744	612
43-5061	Production, Planning, and Expediting Clerks	3	3,787	53	\$55,700	\$60,000	5,016	81	1,280
13-2011	Accountants and Auditors	2	11,050	103	\$89,100	\$93,500	6,384	137	5,577
11-9041	Architectural and Engineering Managers	2	939	1	\$151,200	\$176,300	6,229	79	470
17-2031	Bioengineers and Biomedical Engineers	2	50	0	\$97,300	\$110,000	4,087	75	25
43-3031	Bookkeeping, Accounting, and Auditing Clerks	2	13,606	159	\$51,000	\$52,200	11,422	248	6,882
13-1199	Business Operations Specialists, All Other	2	4,664	66	\$80,000	\$91,300			2,365
13-1041	Compliance Officers	2	2,592	28	\$65,000	\$83,100	22,749	615	1,310
51-2028	Electrical, Electronic, and Electromechanical Equipment Assemblers, Except Coil Winders, Tapers, and Finishers	2	820	32	\$42,100	\$45,700	192	7	426
43-1011	First-Line Supervisors of Office and Administrative Support Workers	2	14,538	211	\$73,500	\$71,600	19,635	301	7,375
51-4033	Grinding, Lapping, Polishing, and	2	294	10	\$43,100	\$46,100	2,972	85	152

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	Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic								
51-9198	Helpers-- Production Workers	2	1,133	50	\$38,400	\$39,800	21,540	1,009	591
49-9041	Industrial Machinery Mechanics	2	2,174	23	\$66,300	\$67,300	16,719	390	1,099
53-3033	Light Truck Drivers	2	8,716	274	\$49,200	\$49,200	8,331	370	4,495
49-9071	Maintenance and Repair Workers, General	2	9,913	278	\$48,900	\$52,500	4,037	55	5,096
13-1161	Market Research Analysts and Marketing Specialists	2	5,131	213	\$73,400	\$85,500	18,870	346	2,672
17-2141	Mechanical Engineers	2	955	15	\$102,300	\$109,000	3,964	63	485
29-2091	Orthotists and Prosthetists	2	30	0	\$80,400	\$83,700			15
53-7064	Packers and Packagers, Hand	2	4,216	337	\$35,700	\$37,400	11,733	537	2,276
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	2	2,294	23	\$72,300	\$79,700	9,838	132	1,158
11-2022	Sales Managers	2	3,696	34	\$154,300	\$162,100	15,346	191	1,865
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	2	2,680	24	\$95,400	\$116,400	10,246	144	1,352
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	2	12,043	187	\$45,700	\$47,800	19,911	509	6,115
51-6031	Sewing Machine Operators	2	862	33	\$30,600	\$36,600	165	4	447
15-1252	Software Developers	2	6,765	116	\$120,400	\$142,600			3,440
53-7065	Stockers and Order Fillers	2	19,141	1,231	\$38,300	\$40,200	98,468	4,803	10,186
11-3012	Administrative Services Managers	1	2,439	18	\$140,400	\$125,000	56,656	861	2,457
43-3021	Billing and Posting Clerks	1	3,208	49	\$46,100	\$49,400	20,486	338	3,258
19-2031	Chemists	1	258	7	\$87,300	\$98,500	1,166	18	265

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11-1011	Chief Executives	1	2,355	21	\$240,300	\$268,100	9,724	112	2,376
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	1,133	45	\$52,200	\$50,600	16,445	527	1,178
11-3021	Computer and Information Systems Managers	1	3,552	42	\$160,200	\$185,000	8,954	99	3,595
51-9162	Computer Numerically Controlled Tool Programmers	1	81	2	\$71,800	\$70,300	2,890	44	83
15-1299	Computer Occupations, All Other	1	3,591	41	\$78,800	\$115,400	14,240	243	3,632
15-1211	Computer Systems Analysts	1	3,117	34	\$100,400	\$115,000	8,519	171	3,151
15-1232	Computer User Support Specialists	1	3,868	55	\$59,600	\$66,900	1,881	53	3,923
51-9032	Cutting and Slicing Machine Setters, Operators, and Tenders	1	262	15	\$43,700	\$46,300	3,668	123	277
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,690	43	\$44,900	\$46,000	41,154	1,443	1,734
17-2071	Electrical Engineers	1	732	7	\$106,800	\$120,600	5,549	82	739
17-3029	Engineering Technologists and Technicians, Except Drafters, All Other	1	205	4	\$65,300	\$76,800	2,182	40	209
17-2199	Engineers, All Other	1	1,142	15	\$101,100	\$121,100	11,901	162	1,156
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,079	34	\$65,600	\$76,100	34,699	515	2,113
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	1	523	21	\$47,000	\$46,000	9,831	404	544
11-3031	Financial Managers	1	5,835	50	\$163,900	\$179,100	8,144	124	5,885
49-1011	First-Line Supervisors of	1	3,498	29	\$76,100	\$82,400	9,887	177	3,527

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	Mechanics, Installers, and Repairers								
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	5,210	76	\$67,700	\$66,200	41,127	715	5,287
11-3121	Human Resources Managers	1	1,491	18	\$137,200	\$157,800	52,710	783	1,510
13-1071	Human Resources Specialists	1	6,433	159	\$72,600	\$78,700	29,553	489	6,592
53-7051	Industrial Truck and Tractor Operators	1	6,039	264	\$44,900	\$48,400	45,943	2,329	6,304
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	11,272	407	\$35,900	\$37,800	31,136	1,506	11,679
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	251	1	\$51,900	\$50,700	7,244	208	252
13-1081	Logisticians	1	1,619	19	\$67,300	\$86,900	7,187	103	1,637
13-1111	Management Analysts	1	4,732	104	\$99,200	\$116,600	20,282	488	4,835
11-2021	Marketing Managers	1	2,740	65	\$147,300	\$169,400	33,212	610	2,805
17-3027	Mechanical Engineering Technologists and Technicians	1	97	2	\$65,700	\$70,400	2,393	58	100
49-9062	Medical Equipment Repairers	1	350	12	\$62,300	\$67,000	383	4	362
19-1042	Medical Scientists, Except Epidemiologists	1	1,080	7	\$116,100	\$115,600	1,199	12	1,087
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	1	648	8	\$45,600	\$50,100	2,437	52	656
11-9121	Natural Sciences Managers	1	371	6	\$119,000	\$173,000	16,199	204	377
15-1244	Network and Computer Systems Administrators	1	1,865	21	\$90,700	\$104,700	3,781	43	1,886

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13-1082	Project Management Specialists	1	5,802	77	\$93,700	\$107,800			5,878
11-3061	Purchasing Managers	1	529	5	\$150,400	\$149,700	41,898	657	534
43-4171	Receptionists and Information Clerks	1	6,125	181	\$35,800	\$38,300	5,675	237	6,306
51-4111	Tool and Die Makers	1	668	10	\$63,500	\$64,600	2,174	39	677
13-1151	Training and Development Specialists	1	2,740	33	\$65,100	\$74,300	13,311	261	2,773
11-3071	Transportation, Storage, and Distribution Managers	1	1,792	35	\$107,100	\$115,600	48,408	733	1,828
51-4121	Welders, Cutters, Solderers, and Brazers	1	2,704	86	\$50,600	\$54,900	32,384	1,152	2,790

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)