

Within 45 Minute Drive - Sumner County, TN, NAICS 3391 - Medical Equipment and Supplies Manufacturing (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	13	14,388	485	\$50,800	\$44,300	5,819	180	1,144
51-9081	Dental Laboratory Technicians	9	89	2	\$48,300	\$55,400	579	21	10
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	5	4,610	125	\$47,300	\$51,600	12,805	621	947
17-2112	Industrial Engineers	4	2,064	41	\$104,800	\$106,900	9,082	105	526
51-1011	First-Line Supervisors of Production and Operating Workers	3	4,468	76	\$70,500	\$74,900	7,304	127	1,515
51-2099	Assemblers and Fabricators, All Other	2	2,374	78	\$50,800	\$44,100			1,226
51-9161	Computer Numerically Controlled Tool Operators	2	579	17	\$52,900	\$53,100	3,940	74	298
43-4051	Customer Service Representatives	2	19,787	723	\$43,700	\$45,500	13,795	453	10,255
11-1021	General and Operations Managers	2	23,050	364	\$128,100	\$133,800	38,921	563	11,707
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2	30,519	1,850	\$40,900	\$42,100	5,665	168	16,185
51-4041	Machinists	2	1,591	20	\$51,300	\$56,600	2,651	90	805
11-9199	Managers, All Other	2	8,768	107	\$107,000	\$146,900	10,435	171	4,437
51-9082	Medical Appliance Technicians	2	34	1	\$53,000	\$50,900	89	2	17
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	2	984	43	\$45,100	\$43,900	5,351	215	513
43-9061	Office Clerks, General	2	16,364	402	\$41,800	\$45,700	33,467	730	8,383
51-9083	Ophthalmic Laboratory Technicians	2	51	1	\$36,200	\$44,100	222	12	26
51-9199	Production Workers, All Other	2	4,125	184	\$41,200	\$43,200			2,155
41-4012	Sales Representatives, Wholesale and	2	6,758	62	\$71,900	\$83,000	1,908	40	3,410

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	Manufacturing, Except Technical and Scientific Products								
43-5071	Shipping, Receiving, and Inventory Clerks	2	5,618	164	\$42,700	\$44,700	46,394	2,383	2,891
13-2011	Accountants and Auditors	1	11,050	103	\$89,100	\$93,500	6,384	137	11,153
11-9041	Architectural and Engineering Managers	1	939	1	\$151,200	\$176,300	6,229	79	941
17-2031	Bioengineers and Biomedical Engineers	1	50	0	\$97,300	\$110,000	4,087	75	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	1	13,606	159	\$51,000	\$52,200	11,422	248	13,765
13-1199	Business Operations Specialists, All Other	1	4,664	66	\$80,000	\$91,300			4,730
13-1041	Compliance Officers	1	2,592	28	\$65,000	\$83,100	22,749	615	2,621
11-3021	Computer and Information Systems Managers	1	3,552	42	\$160,200	\$185,000	8,954	99	3,595
51-2028	Electrical, Electronic, and Electromechanical Equipment Assemblers, Except Coil Winders, Tapers, and Finishers	1	820	32	\$42,100	\$45,700	192	7	852
17-2199	Engineers, All Other	1	1,142	15	\$101,100	\$121,100	11,901	162	1,156
11-3031	Financial Managers	1	5,835	50	\$163,900	\$179,100	8,144	124	5,885
43-1011	First-Line Supervisors of Office and Administrative Support Workers	1	14,538	211	\$73,500	\$71,600	19,635	301	14,749
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	294	10	\$43,100	\$46,100	2,972	85	304
51-9198	Helpers--Production Workers	1	1,133	50	\$38,400	\$39,800	21,540	1,009	1,183
13-1071	Human Resources Specialists	1	6,433	159	\$72,600	\$78,700	29,553	489	6,592

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17-3026	Industrial Engineering Technologists and Technicians	1	455	10	\$63,600	\$69,000	4,277	74	466
49-9041	Industrial Machinery Mechanics	1	2,174	23	\$66,300	\$67,300	16,719	390	2,197
11-3051	Industrial Production Managers	1	1,598	34	\$120,900	\$130,200	25,394	387	1,632
53-3033	Light Truck Drivers	1	8,716	274	\$49,200	\$49,200	8,331	370	8,991
13-1081	Logisticians	1	1,619	19	\$67,300	\$86,900	7,187	103	1,637
49-9071	Maintenance and Repair Workers, General	1	9,913	278	\$48,900	\$52,500	4,037	55	10,191
13-1161	Market Research Analysts and Marketing Specialists	1	5,131	213	\$73,400	\$85,500	18,870	346	5,344
11-2021	Marketing Managers	1	2,740	65	\$147,300	\$169,400	33,212	610	2,805
17-2141	Mechanical Engineers	1	955	15	\$102,300	\$109,000	3,964	63	970
49-9062	Medical Equipment Repairers	1	350	12	\$62,300	\$67,000	383	4	362
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	666	2	\$47,300	\$45,800	1,511	47	668
29-2091	Orthotists and Prosthetists	1	30	0	\$80,400	\$83,700			31
51-9111	Packaging and Filling Machine Operators and Tenders	1	1,746	91	\$41,800	\$43,000	54,976	2,744	1,836
53-7064	Packers and Packagers, Hand	1	4,216	337	\$35,700	\$37,400	11,733	537	4,553
43-5061	Production, Planning, and Expediting Clerks	1	3,787	53	\$55,700	\$60,000	5,016	81	3,840
13-1082	Project Management Specialists	1	5,802	77	\$93,700	\$107,800			5,878
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,294	23	\$72,300	\$79,700	9,838	132	2,317
11-2022	Sales Managers	1	3,696	34	\$154,300	\$162,100	15,346	191	3,730
41-4011	Sales Representatives, Wholesale and Manufacturing,	1	2,680	24	\$95,400	\$116,400	10,246	144	2,704

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	Technical and Scientific Products								
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	12,043	187	\$45,700	\$47,800	19,911	509	12,230
51-6031	Sewing Machine Operators	1	862	33	\$30,600	\$36,600	165	4	894
15-1252	Software Developers	1	6,765	116	\$120,400	\$142,600			6,881
53-7065	Stockers and Order Fillers	1	19,141	1,231	\$38,300	\$40,200	98,468	4,803	20,373
13-1151	Training and Development Specialists	1	2,740	33	\$65,100	\$74,300	13,311	261	2,773

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)