

Within 45 Minute Drive - Sumner County, TN, NAICS 55 - Management of Companies and Enterprises (500 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
43-4051	Customer Service Representatives	21	19,787	723	\$43,700	\$45,500	13,795	453	977
11-1021	General and Operations Managers	21	23,050	364	\$128,100	\$133,800	38,921	563	1,115
13-2011	Accountants and Auditors	19	11,050	103	\$89,100	\$93,500	6,384	137	587
11-3031	Financial Managers	17	5,835	50	\$163,900	\$179,100	8,144	124	346
15-1252	Software Developers	16	6,765	116	\$120,400	\$142,600			430
43-3031	Bookkeeping, Accounting, and Auditing Clerks	14	13,606	159	\$51,000	\$52,200	11,422	248	983
13-1161	Market Research Analysts and Marketing Specialists	13	5,131	213	\$73,400	\$85,500	18,870	346	411
13-1199	Business Operations Specialists, All Other	12	4,664	66	\$80,000	\$91,300			394
43-1011	First-Line Supervisors of Office and Administrative Support Workers	12	14,538	211	\$73,500	\$71,600	19,635	301	1,229
13-1071	Human Resources Specialists	12	6,433	159	\$72,600	\$78,700	29,553	489	549
11-3021	Computer and Information Systems Managers	11	3,552	42	\$160,200	\$185,000	8,954	99	327
15-1211	Computer Systems Analysts	11	3,117	34	\$100,400	\$115,000	8,519	171	286
13-1111	Management Analysts	9	4,732	104	\$99,200	\$116,600	20,282	488	537
11-9199	Managers, All Other	9	8,768	107	\$107,000	\$146,900	10,435	171	986
11-2021	Marketing Managers	9	2,740	65	\$147,300	\$169,400	33,212	610	312
13-1082	Project Management Specialists	9	5,802	77	\$93,700	\$107,800			653
13-2051	Financial and Investment Analysts	8	1,501	15	\$97,500	\$115,000			189

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15-1232	Computer User Support Specialists	7	3,868	55	\$59,600	\$66,900	1,881	53	560
43-9061	Office Clerks, General	7	16,364	402	\$41,800	\$45,700	33,467	730	2,395
11-2022	Sales Managers	7	3,696	34	\$154,300	\$162,100	15,346	191	533
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	7	12,043	187	\$45,700	\$47,800	19,911	509	1,747
43-6011	Executive Secretaries and Executive Administrative Assistants	6	2,079	34	\$65,600	\$76,100	34,699	515	352
43-3021	Billing and Posting Clerks	5	3,208	49	\$46,100	\$49,400	20,486	338	652
11-3121	Human Resources Managers	5	1,491	18	\$137,200	\$157,800	52,710	783	302
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	5	6,931	243	\$72,600	\$83,300			1,435
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	5	6,758	62	\$71,900	\$83,000	1,908	40	1,364
13-1041	Compliance Officers	4	2,592	28	\$65,000	\$83,100	22,749	615	655
15-1299	Computer Occupations, All Other	4	3,591	41	\$78,800	\$115,400	14,240	243	908
15-2051	Data Scientists	4	1,083	22	\$102,800	\$122,200	836	2	276
23-1011	Lawyers	4	4,127	14	\$167,000	\$179,900	330	1	1,035
13-1081	Logisticians	4	1,619	19	\$67,300	\$86,900	7,187	103	409
49-9071	Maintenance and Repair Workers, General	4	9,913	278	\$48,900	\$52,500	4,037	55	2,548
29-2072	Medical Records Specialists	4	1,214	26	\$58,500	\$56,500			310
15-1244	Network and Computer Systems Administrators	4	1,865	21	\$90,700	\$104,700	3,781	43	472

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43-5061	Production, Planning, and Expediting Clerks	4	3,787	53	\$55,700	\$60,000	5,016	81	960
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4	2,294	23	\$72,300	\$79,700	9,838	132	579
29-1141	Registered Nurses	4	21,852	219	\$86,400	\$98,500	15,749	194	5,518
13-1151	Training and Development Specialists	4	2,740	33	\$65,100	\$74,300	13,311	261	693
13-1022	Wholesale and Retail Buyers, Except Farm Products	4	1,051	30	\$72,200	\$79,400	12,775	207	270
11-3012	Administrative Services Managers	3	2,439	18	\$140,400	\$125,000	56,656	861	819
43-3011	Bill and Account Collectors	3	1,348	47	\$48,000	\$48,600	69,234	1,870	465
11-1011	Chief Executives	3	2,355	21	\$240,300	\$268,100	9,724	112	792
13-1141	Compensation, Benefits, and Job Analysis Specialists	3	737	10	\$62,000	\$83,300	238	26	249
15-1241	Computer Network Architects	3	1,171	20	\$117,400	\$138,800	11,400	177	397
17-2112	Industrial Engineers	3	2,064	41	\$104,800	\$106,900	9,082	105	702
15-1212	Information Security Analysts	3	1,075	4	\$115,900	\$128,700	12,189	208	360
43-4131	Loan Interviewers and Clerks	3	1,219	31	\$47,500	\$51,400	4,340	109	417
11-9111	Medical and Health Services Managers	3	3,889	62	\$130,400	\$139,000	1,461	11	1,317
15-2031	Operations Research Analysts	3	697	2	\$83,400	\$100,300	180	4	233
43-3051	Payroll and Timekeeping Clerks	3	1,196	8	\$54,500	\$57,700	39,895	814	402
27-3031	Public Relations Specialists	3	1,422	18	\$62,600	\$80,400	21,294	600	480
11-3061	Purchasing Managers	3	529	5	\$150,400	\$149,700	41,898	657	178
41-3031	Securities, Commodities, and Financial	3	2,566	64	\$82,100	\$114,200	18,497	363	877

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	Services Sales Agents								
53-7065	Stockers and Order Fillers	3	19,141	1,231	\$38,300	\$40,200	98,468	4,803	6,791
11-3071	Transportation, Storage, and Distribution Managers	3	1,792	35	\$107,100	\$115,600	48,408	733	609
11-9041	Architectural and Engineering Managers	2	939	1	\$151,200	\$176,300	6,229	79	470
15-1231	Computer Network Support Specialists	2	1,066	16	\$75,800	\$82,600			541
13-2041	Credit Analysts	2	470	13	\$84,400	\$97,500	23,515	381	242
17-2071	Electrical Engineers	2	732	7	\$106,800	\$120,600	5,549	82	370
11-3013	Facilities Managers	2	812	7	\$110,600	\$114,500			410
13-2099	Financial Specialists, All Other	2	846	13	\$80,300	\$93,000	12,493	266	430
27-1024	Graphic Designers	2	1,823	35	\$57,600	\$67,100			929
53-3032	Heavy and Tractor-Trailer Truck Drivers	2	17,577	570	\$59,800	\$59,400	10,279	340	9,073
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	2	1,158	26	\$46,300	\$51,100	17,483	206	592
11-3051	Industrial Production Managers	2	1,598	34	\$120,900	\$130,200	25,394	387	816
43-9041	Insurance Claims and Policy Processing Clerks	2	3,170	73	\$48,100	\$52,400	48,548	1,056	1,621
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2	30,519	1,850	\$40,900	\$42,100	5,665	168	16,185
13-2072	Loan Officers	2	1,880	52	\$81,600	\$88,700	18,751	385	966
17-2141	Mechanical Engineers	2	955	15	\$102,300	\$109,000	3,964	63	485
43-6013	Medical Secretaries and Administrative Assistants	2	5,640	83	\$41,400	\$45,400	23,845	628	2,862
11-9141	Property, Real Estate, and Community	2	2,933	28	\$73,800	\$82,600	2,649	38	1,481

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	Association Managers								
43-4171	Receptionists and Information Clerks	2	6,125	181	\$35,800	\$38,300	5,675	237	3,153
33-9032	Security Guards	2	9,417	359	\$40,200	\$42,100	2,321	124	4,888
43-5071	Shipping, Receiving, and Inventory Clerks	2	5,618	164	\$42,700	\$44,700	46,394	2,383	2,891
15-1253	Software Quality Assurance Analysts and Testers	2	1,112	71	\$91,700	\$112,100	713	18	591
11-2011	Advertising and Promotions Managers	1	152	4	\$93,000	\$155,800	12,689	372	156
27-1011	Art Directors	1	976	28	\$87,700	\$122,300	4,067	87	1,004
13-2031	Budget Analysts	1	305	5	\$84,200	\$93,600	14,607	154	310
41-2011	Cashiers	1	18,028	1,155	\$29,700	\$31,600	28,217	1,452	19,182
19-2031	Chemists	1	258	7	\$87,300	\$98,500	1,166	18	265
21-1021	Child, Family, and School Social Workers	1	2,165	23	\$54,200	\$61,800	1,763	53	2,188
17-2051	Civil Engineers	1	1,610	11	\$101,200	\$104,900	7,772	115	1,621
13-1031	Claims Adjusters, Examiners, and Investigators	1	2,357	51	\$72,200	\$79,100	6,241	73	2,408
27-1021	Commercial and Industrial Designers	1	257	5	\$65,800	\$84,000	1,573	32	262
11-3111	Compensation and Benefits Managers	1	124	1	\$124,700	\$156,400	34,375	517	125
17-2061	Computer Hardware Engineers	1	147	1	\$95,900	\$150,300	5,494	68	149
15-1251	Computer Programmers	1	743	16	\$127,000	\$112,300	10,160	190	759
11-9021	Construction Managers	1	3,350	53	\$107,300	\$120,300	5,182	49	3,403
13-1051	Cost Estimators	1	1,462	16	\$80,600	\$82,100	14,962	145	1,477
43-9021	Data Entry Keyers	1	1,088	46	\$41,500	\$42,200	842	17	1,134
15-1242	Database Administrators	1	579	5	\$111,500	\$108,500	10,362	185	584
15-1243	Database Architects	1	297	3	\$129,000	\$141,600			300
43-5032	Dispatchers, Except Police, Fire, and Ambulance	1	1,422	29	\$49,200	\$53,000	10,184	184	1,451
17-2072	Electronics Engineers,	1	387	4	\$117,000	\$128,200	7,709	116	391

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	Except Computer								
17-2199	Engineers, All Other	1	1,142	15	\$101,100	\$121,100	11,901	162	1,156
27-1022	Fashion Designers	1	137	6	\$81,300	\$94,700	23	2	143
35-3023	Fast Food and Counter Workers	1	22,139	1,132	\$29,800	\$31,500	32,047	1,914	23,271
43-4071	File Clerks	1	936	34	\$40,500	\$43,000	660	3	970
43-3099	Financial Clerks, All Other	1	206	0	\$54,900	\$55,000			206
13-2061	Financial Examiners	1	298	11	\$81,200	\$101,800	11,896	117	308
13-2054	Financial Risk Specialists	1	317	5	\$105,800	\$121,700			322
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1	4,945	96	\$77,000	\$84,500	13,182	188	5,041
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1	7,812	189	\$45,100	\$45,300	5,281	230	8,000
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,498	29	\$76,100	\$82,400	9,887	177	3,527
41-1012	First-Line Supervisors of Non-Retail Sales Workers	1	2,314	32	\$96,300	\$100,200	19,342	286	2,346
51-1011	First-Line Supervisors of Production and Operating Workers	1	4,468	76	\$70,500	\$74,900	7,304	127	4,544
41-1011	First-Line Supervisors of Retail Sales Workers	1	8,421	152	\$53,600	\$54,400	29,323	1,013	8,574
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	5,210	76	\$67,700	\$66,200	41,127	715	5,287
11-9051	Food Service Managers	1	2,742	60	\$61,500	\$72,200	16,057	316	2,802
13-1131	Fundraisers	1	703	38	\$61,200	\$72,600			741

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29-9021	Health Information Technologists and Medical Registrars	1	238	0	\$66,300	\$73,600			238
29-2099	Health Technologists and Technicians, All Other	1	622	10	\$58,200	\$57,000	11,446	202	632
21-1022	Healthcare Social Workers	1	1,614	26	\$62,900	\$70,700	1,409	35	1,640
49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1	2,631	40	\$56,400	\$63,200	7,366	134	2,671
31-1121	Home Health Aides	1	2,882	94	\$34,500	\$34,600	14,260	493	2,976
17-3026	Industrial Engineering Technologists and Technicians	1	455	10	\$63,600	\$69,000	4,277	74	466
53-7051	Industrial Truck and Tractor Operators	1	6,039	264	\$44,900	\$48,400	45,943	2,329	6,304
43-4199	Information and Record Clerks, All Other	1	779	20	\$48,200	\$50,400			799
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,610	125	\$47,300	\$51,600	12,805	621	4,734
25-9031	Instructional Coordinators	1	1,415	40	\$71,400	\$80,700	7,391	84	1,454
41-3021	Insurance Sales Agents	1	3,488	82	\$74,100	\$83,400	14,991	316	3,571
13-2053	Insurance Underwriters	1	592	1	\$79,600	\$88,700	17,206	205	593
43-4111	Interviewers, Except Eligibility and Loan	1	1,074	35	\$41,000	\$45,100	50,206	1,404	1,110
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	11,272	407	\$35,900	\$37,800	31,136	1,506	11,679
13-1075	Labor Relations Specialists	1	243	6	\$75,400	\$97,500			249
29-2061	Licensed Practical and Licensed Vocational Nurses	1	4,493	57	\$57,100	\$63,800	12,304	192	4,550
53-3033	Light Truck Drivers	1	8,716	274	\$49,200	\$49,200	8,331	370	8,991

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43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1	389	23	\$36,600	\$40,200	11,941	481	412
31-9092	Medical Assistants	1	5,229	64	\$43,100	\$45,200	7,542	191	5,293
13-1121	Meeting, Convention, and Event Planners	1	1,114	41	\$54,500	\$63,800	923	10	1,155
27-1026	Merchandise Displayers and Window Trimmers	1	1,298	51	\$38,900	\$41,300	327	2	1,348
11-9121	Natural Sciences Managers	1	371	6	\$119,000	\$173,000	16,199	204	377
19-5011	Occupational Health and Safety Specialists	1	972	2	\$78,700	\$89,300	6,760	61	974
43-9199	Office and Administrative Support Workers, All Other	1	1,346	27	\$51,700	\$48,800			1,373
43-4151	Order Clerks	1	800	22	\$40,700	\$45,100	1,434	9	822
23-2011	Paralegals and Legal Assistants	1	1,901	24	\$61,700	\$69,700	11,628	182	1,925
31-1122	Personal Care Aides	1	8,415	272	\$34,500	\$34,600	9,429	352	8,687
13-2052	Personal Financial Advisors	1	1,585	15	\$131,800	\$155,600	24,900	422	1,599
17-2171	Petroleum Engineers	1	59	3	\$142,100	\$149,200	159	3	62
29-1051	Pharmacists	1	2,183	9	\$129,600	\$140,400	1,080	7	2,192
29-2052	Pharmacy Technicians	1	3,254	87	\$42,200	\$45,400	6,711	96	3,341
43-3061	Procurement Clerks	1	925	11	\$47,500	\$50,200	15,275	200	936
11-2032	Public Relations Managers	1	324	8	\$118,500	\$162,000			331
41-9022	Real Estate Sales Agents	1	2,623	38	\$49,400	\$73,200	4,206	52	2,660
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	1	523	11	\$50,900	\$48,800	23,102	804	534
41-2031	Retail Salespersons	1	23,148	843	\$37,500	\$37,800	9,677	279	23,990
41-9099	Sales and Related Workers, All Other	1	941	18	\$51,900	\$54,100			959
41-9031	Sales Engineers	1	378	4	\$140,100	\$131,900	2,443	30	382

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41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	2,680	24	\$95,400	\$116,400	10,246	144	2,704
11-9151	Social and Community Service Managers	1	926	9	\$89,000	\$86,400	4,186	47	935
21-1093	Social and Human Service Assistants	1	1,651	42	\$40,300	\$46,100	17,305	458	1,693
21-1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1	2,081	19	\$57,000	\$62,500	7,299	99	2,099
43-3071	Tellers	1	2,042	87	\$38,500	\$41,200	32,606	1,079	2,129
11-3131	Training and Development Managers	1	286	2	\$112,800	\$141,200	28,834	465	288
41-3041	Travel Agents	1	453	14	\$50,400	\$52,000	430	4	467
35-3031	Waiters and Waitresses	1	15,658	676	\$33,000	\$38,300	61,949	3,383	16,334
15-1255	Web and Digital Interface Designers	1	877	18	\$89,800	\$109,400			895
15-1254	Web Developers	1	629	17	\$91,200	\$99,500	1,561	78	646

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and

Column Glossary

occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)
