

Within 45 Minute Drive - Sumner County, TN, NAICS 55 - Management of Companies and Enterprises (250 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
11-1021	General and Operations Managers	11	23,050	364	\$128,100	\$133,800	38,921	563	2,129
13-2011	Accountants and Auditors	10	11,050	103	\$89,100	\$93,500	6,384	137	1,115
43-4051	Customer Service Representatives	10	19,787	723	\$43,700	\$45,500	13,795	453	2,051
11-3031	Financial Managers	8	5,835	50	\$163,900	\$179,100	8,144	124	736
15-1252	Software Developers	8	6,765	116	\$120,400	\$142,600			860
43-3031	Bookkeeping, Accounting, and Auditing Clerks	7	13,606	159	\$51,000	\$52,200	11,422	248	1,966
13-1199	Business Operations Specialists, All Other	6	4,664	66	\$80,000	\$91,300			788
11-3021	Computer and Information Systems Managers	6	3,552	42	\$160,200	\$185,000	8,954	99	599
43-1011	First-Line Supervisors of Office and Administrative Support Workers	6	14,538	211	\$73,500	\$71,600	19,635	301	2,458
13-1071	Human Resources Specialists	6	6,433	159	\$72,600	\$78,700	29,553	489	1,099
13-1161	Market Research Analysts and Marketing Specialists	6	5,131	213	\$73,400	\$85,500	18,870	346	891
15-1211	Computer Systems Analysts	5	3,117	34	\$100,400	\$115,000	8,519	171	630
13-1111	Management Analysts	5	4,732	104	\$99,200	\$116,600	20,282	488	967
11-9199	Managers, All Other	5	8,768	107	\$107,000	\$146,900	10,435	171	1,775
11-2021	Marketing Managers	5	2,740	65	\$147,300	\$169,400	33,212	610	561
15-1232	Computer User Support Specialists	4	3,868	55	\$59,600	\$66,900	1,881	53	981
13-2051	Financial and Investment Analysts	4	1,501	15	\$97,500	\$115,000			379

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13-1082	Project Management Specialists	4	5,802	77	\$93,700	\$107,800			1,470
43-6011	Executive Secretaries and Executive Administrative Assistants	3	2,079	34	\$65,600	\$76,100	34,699	515	704
11-3121	Human Resources Managers	3	1,491	18	\$137,200	\$157,800	52,710	783	503
43-9061	Office Clerks, General	3	16,364	402	\$41,800	\$45,700	33,467	730	5,589
11-2022	Sales Managers	3	3,696	34	\$154,300	\$162,100	15,346	191	1,243
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	3	6,931	243	\$72,600	\$83,300			2,391
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3	6,758	62	\$71,900	\$83,000	1,908	40	2,273
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3	12,043	187	\$45,700	\$47,800	19,911	509	4,077
43-3021	Billing and Posting Clerks	2	3,208	49	\$46,100	\$49,400	20,486	338	1,629
11-1011	Chief Executives	2	2,355	21	\$240,300	\$268,100	9,724	112	1,188
13-1041	Compliance Officers	2	2,592	28	\$65,000	\$83,100	22,749	615	1,310
15-1241	Computer Network Architects	2	1,171	20	\$117,400	\$138,800	11,400	177	595
15-1299	Computer Occupations, All Other	2	3,591	41	\$78,800	\$115,400	14,240	243	1,816
15-2051	Data Scientists	2	1,083	22	\$102,800	\$122,200	836	2	553
17-2112	Industrial Engineers	2	2,064	41	\$104,800	\$106,900	9,082	105	1,052
15-1212	Information Security Analysts	2	1,075	4	\$115,900	\$128,700	12,189	208	539
23-1011	Lawyers	2	4,127	14	\$167,000	\$179,900	330	1	2,071
13-1081	Logisticians	2	1,619	19	\$67,300	\$86,900	7,187	103	819

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49-9071	Maintenance and Repair Workers, General	2	9,913	278	\$48,900	\$52,500	4,037	55	5,096
11-9111	Medical and Health Services Managers	2	3,889	62	\$130,400	\$139,000	1,461	11	1,976
29-2072	Medical Records Specialists	2	1,214	26	\$58,500	\$56,500			620
15-1244	Network and Computer Systems Administrators	2	1,865	21	\$90,700	\$104,700	3,781	43	943
43-5061	Production, Planning, and Expediting Clerks	2	3,787	53	\$55,700	\$60,000	5,016	81	1,920
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	2	2,294	23	\$72,300	\$79,700	9,838	132	1,158
11-3061	Purchasing Managers	2	529	5	\$150,400	\$149,700	41,898	657	267
29-1141	Registered Nurses	2	21,852	219	\$86,400	\$98,500	15,749	194	11,035
41-3031	Securities, Commodities, and Financial Services Sales Agents	2	2,566	64	\$82,100	\$114,200	18,497	363	1,315
13-1151	Training and Development Specialists	2	2,740	33	\$65,100	\$74,300	13,311	261	1,386
13-1022	Wholesale and Retail Buyers, Except Farm Products	2	1,051	30	\$72,200	\$79,400	12,775	207	540
11-3012	Administrative Services Managers	1	2,439	18	\$140,400	\$125,000	56,656	861	2,457
11-9041	Architectural and Engineering Managers	1	939	1	\$151,200	\$176,300	6,229	79	941
43-3011	Bill and Account Collectors	1	1,348	47	\$48,000	\$48,600	69,234	1,870	1,395
19-2031	Chemists	1	258	7	\$87,300	\$98,500	1,166	18	265
13-1031	Claims Adjusters, Examiners, and Investigators	1	2,357	51	\$72,200	\$79,100	6,241	73	2,408
11-3111	Compensation and Benefits Managers	1	124	1	\$124,700	\$156,400	34,375	517	125
13-1141	Compensation, Benefits, and	1	737	10	\$62,000	\$83,300	238	26	746

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	Job Analysis Specialists								
15-1231	Computer Network Support Specialists	1	1,066	16	\$75,800	\$82,600			1,082
15-1251	Computer Programmers	1	743	16	\$127,000	\$112,300	10,160	190	759
11-9021	Construction Managers	1	3,350	53	\$107,300	\$120,300	5,182	49	3,403
13-2041	Credit Analysts	1	470	13	\$84,400	\$97,500	23,515	381	483
15-1242	Database Administrators	1	579	5	\$111,500	\$108,500	10,362	185	584
15-1243	Database Architects	1	297	3	\$129,000	\$141,600			300
17-2071	Electrical Engineers	1	732	7	\$106,800	\$120,600	5,549	82	739
17-2072	Electronics Engineers, Except Computer	1	387	4	\$117,000	\$128,200	7,709	116	391
17-2199	Engineers, All Other	1	1,142	15	\$101,100	\$121,100	11,901	162	1,156
11-3013	Facilities Managers	1	812	7	\$110,600	\$114,500			819
35-3023	Fast Food and Counter Workers	1	22,139	1,132	\$29,800	\$31,500	32,047	1,914	23,271
13-2061	Financial Examiners	1	298	11	\$81,200	\$101,800	11,896	117	308
13-2054	Financial Risk Specialists	1	317	5	\$105,800	\$121,700			322
13-2099	Financial Specialists, All Other	1	846	13	\$80,300	\$93,000	12,493	266	859
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	1	7,812	189	\$45,100	\$45,300	5,281	230	8,000
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,498	29	\$76,100	\$82,400	9,887	177	3,527
41-1012	First-Line Supervisors of Non-Retail Sales Workers	1	2,314	32	\$96,300	\$100,200	19,342	286	2,346
51-1011	First-Line Supervisors of Production and Operating Workers	1	4,468	76	\$70,500	\$74,900	7,304	127	4,544
41-1011	First-Line Supervisors of	1	8,421	152	\$53,600	\$54,400	29,323	1,013	8,574

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	Retail Sales Workers								
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	5,210	76	\$67,700	\$66,200	41,127	715	5,287
11-9051	Food Service Managers	1	2,742	60	\$61,500	\$72,200	16,057	316	2,802
27-1024	Graphic Designers	1	1,823	35	\$57,600	\$67,100			1,857
53-3032	Heavy and Tractor-Trailer Truck Drivers	1	17,577	570	\$59,800	\$59,400	10,279	340	18,147
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	1,158	26	\$46,300	\$51,100	17,483	206	1,184
11-3051	Industrial Production Managers	1	1,598	34	\$120,900	\$130,200	25,394	387	1,632
53-7051	Industrial Truck and Tractor Operators	1	6,039	264	\$44,900	\$48,400	45,943	2,329	6,304
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,610	125	\$47,300	\$51,600	12,805	621	4,734
43-9041	Insurance Claims and Policy Processing Clerks	1	3,170	73	\$48,100	\$52,400	48,548	1,056	3,243
43-4111	Interviewers, Except Eligibility and Loan	1	1,074	35	\$41,000	\$45,100	50,206	1,404	1,110
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	11,272	407	\$35,900	\$37,800	31,136	1,506	11,679
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1	30,519	1,850	\$40,900	\$42,100	5,665	168	32,370
53-3033	Light Truck Drivers	1	8,716	274	\$49,200	\$49,200	8,331	370	8,991
43-4131	Loan Interviewers and Clerks	1	1,219	31	\$47,500	\$51,400	4,340	109	1,250
13-2072	Loan Officers	1	1,880	52	\$81,600	\$88,700	18,751	385	1,932

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17-2141	Mechanical Engineers	1	955	15	\$102,300	\$109,000	3,964	63	970
31-9092	Medical Assistants	1	5,229	64	\$43,100	\$45,200	7,542	191	5,293
43-6013	Medical Secretaries and Administrative Assistants	1	5,640	83	\$41,400	\$45,400	23,845	628	5,723
27-1026	Merchandise Displayers and Window Trimmers	1	1,298	51	\$38,900	\$41,300	327	2	1,348
11-9121	Natural Sciences Managers	1	371	6	\$119,000	\$173,000	16,199	204	377
19-5011	Occupational Health and Safety Specialists	1	972	2	\$78,700	\$89,300	6,760	61	974
43-9199	Office and Administrative Support Workers, All Other	1	1,346	27	\$51,700	\$48,800			1,373
15-2031	Operations Research Analysts	1	697	2	\$83,400	\$100,300	180	4	700
23-2011	Paralegals and Legal Assistants	1	1,901	24	\$61,700	\$69,700	11,628	182	1,925
43-3051	Payroll and Timekeeping Clerks	1	1,196	8	\$54,500	\$57,700	39,895	814	1,205
31-1122	Personal Care Aides	1	8,415	272	\$34,500	\$34,600	9,429	352	8,687
13-2052	Personal Financial Advisors	1	1,585	15	\$131,800	\$155,600	24,900	422	1,599
29-1051	Pharmacists	1	2,183	9	\$129,600	\$140,400	1,080	7	2,192
11-9141	Property, Real Estate, and Community Association Managers	1	2,933	28	\$73,800	\$82,600	2,649	38	2,961
11-2032	Public Relations Managers	1	324	8	\$118,500	\$162,000			331
27-3031	Public Relations Specialists	1	1,422	18	\$62,600	\$80,400	21,294	600	1,440
43-4171	Receptionists and Information Clerks	1	6,125	181	\$35,800	\$38,300	5,675	237	6,306
41-2031	Retail Salespersons	1	23,148	843	\$37,500	\$37,800	9,677	279	23,990
41-9099	Sales and Related Workers, All Other	1	941	18	\$51,900	\$54,100			959

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41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	2,680	24	\$95,400	\$116,400	10,246	144	2,704
33-9032	Security Guards	1	9,417	359	\$40,200	\$42,100	2,321	124	9,776
43-5071	Shipping, Receiving, and Inventory Clerks	1	5,618	164	\$42,700	\$44,700	46,394	2,383	5,782
11-9151	Social and Community Service Managers	1	926	9	\$89,000	\$86,400	4,186	47	935
21-1093	Social and Human Service Assistants	1	1,651	42	\$40,300	\$46,100	17,305	458	1,693
15-1253	Software Quality Assurance Analysts and Testers	1	1,112	71	\$91,700	\$112,100	713	18	1,183
53-7065	Stockers and Order Fillers	1	19,141	1,231	\$38,300	\$40,200	98,468	4,803	20,373
11-3131	Training and Development Managers	1	286	2	\$112,800	\$141,200	28,834	465	288
11-3071	Transportation, Storage, and Distribution Managers	1	1,792	35	\$107,100	\$115,600	48,408	733	1,828
41-3041	Travel Agents	1	453	14	\$50,400	\$52,000	430	4	467
15-1255	Web and Digital Interface Designers	1	877	18	\$89,800	\$109,400			895

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.

Column Glossary

Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)