

Within 45 Minute Drive - Sumner County, TN, NAICS 55 - Management of Companies and Enterprises (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage	National Avg Wage	Empl Extended	Unempl Extended	Potential Candidates per Opening
13-2011	Accountants and Auditors	4	11,050	103	\$89,100	\$93,500	6,384	137	2,788
43-4051	Customer Service Representatives	4	19,787	723	\$43,700	\$45,500	13,795	453	5,127
11-1021	General and Operations Managers	4	23,050	364	\$128,100	\$133,800	38,921	563	5,853
43-3031	Bookkeeping, Accounting, and Auditing Clerks	3	13,606	159	\$51,000	\$52,200	11,422	248	4,588
13-1199	Business Operations Specialists, All Other	3	4,664	66	\$80,000	\$91,300			1,577
11-3031	Financial Managers	3	5,835	50	\$163,900	\$179,100	8,144	124	1,962
13-1071	Human Resources Specialists	3	6,433	159	\$72,600	\$78,700	29,553	489	2,197
13-1161	Market Research Analysts and Marketing Specialists	3	5,131	213	\$73,400	\$85,500	18,870	346	1,781
15-1252	Software Developers	3	6,765	116	\$120,400	\$142,600			2,294
11-3021	Computer and Information Systems Managers	2	3,552	42	\$160,200	\$185,000	8,954	99	1,797
15-1211	Computer Systems Analysts	2	3,117	34	\$100,400	\$115,000	8,519	171	1,576
15-1232	Computer User Support Specialists	2	3,868	55	\$59,600	\$66,900	1,881	53	1,961
13-2051	Financial and Investment Analysts	2	1,501	15	\$97,500	\$115,000			758
43-1011	First-Line Supervisors of Office and Administrative Support Workers	2	14,538	211	\$73,500	\$71,600	19,635	301	7,375
13-1111	Management Analysts	2	4,732	104	\$99,200	\$116,600	20,282	488	2,418
11-9199	Managers, All Other	2	8,768	107	\$107,000	\$146,900	10,435	171	4,437
11-2021	Marketing Managers	2	2,740	65	\$147,300	\$169,400	33,212	610	1,402
43-9061	Office Clerks, General	2	16,364	402	\$41,800	\$45,700	33,467	730	8,383

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13-1082	Project Management Specialists	2	5,802	77	\$93,700	\$107,800			2,939
11-3012	Administrative Services Managers	1	2,439	18	\$140,400	\$125,000	56,656	861	2,457
11-9041	Architectural and Engineering Managers	1	939	1	\$151,200	\$176,300	6,229	79	941
43-3011	Bill and Account Collectors	1	1,348	47	\$48,000	\$48,600	69,234	1,870	1,395
43-3021	Billing and Posting Clerks	1	3,208	49	\$46,100	\$49,400	20,486	338	3,258
11-1011	Chief Executives	1	2,355	21	\$240,300	\$268,100	9,724	112	2,376
13-1141	Compensation, Benefits, and Job Analysis Specialists	1	737	10	\$62,000	\$83,300	238	26	746
13-1041	Compliance Officers	1	2,592	28	\$65,000	\$83,100	22,749	615	2,621
15-1241	Computer Network Architects	1	1,171	20	\$117,400	\$138,800	11,400	177	1,191
15-1231	Computer Network Support Specialists	1	1,066	16	\$75,800	\$82,600			1,082
15-1299	Computer Occupations, All Other	1	3,591	41	\$78,800	\$115,400	14,240	243	3,632
13-2041	Credit Analysts	1	470	13	\$84,400	\$97,500	23,515	381	483
15-2051	Data Scientists	1	1,083	22	\$102,800	\$122,200	836	2	1,105
17-2071	Electrical Engineers	1	732	7	\$106,800	\$120,600	5,549	82	739
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,079	34	\$65,600	\$76,100	34,699	515	2,113
13-2099	Financial Specialists, All Other	1	846	13	\$80,300	\$93,000	12,493	266	859
27-1024	Graphic Designers	1	1,823	35	\$57,600	\$67,100			1,857
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	1	1,158	26	\$46,300	\$51,100	17,483	206	1,184
11-3121	Human Resources Managers	1	1,491	18	\$137,200	\$157,800	52,710	783	1,510
17-2112	Industrial Engineers	1	2,064	41	\$104,800	\$106,900	9,082	105	2,105

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15-1212	Information Security Analysts	1	1,075	4	\$115,900	\$128,700	12,189	208	1,079
43-9041	Insurance Claims and Policy Processing Clerks	1	3,170	73	\$48,100	\$52,400	48,548	1,056	3,243
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	1	30,519	1,850	\$40,900	\$42,100	5,665	168	32,370
23-1011	Lawyers	1	4,127	14	\$167,000	\$179,900	330	1	4,142
43-4131	Loan Interviewers and Clerks	1	1,219	31	\$47,500	\$51,400	4,340	109	1,250
13-2072	Loan Officers	1	1,880	52	\$81,600	\$88,700	18,751	385	1,932
13-1081	Logisticians	1	1,619	19	\$67,300	\$86,900	7,187	103	1,637
49-9071	Maintenance and Repair Workers, General	1	9,913	278	\$48,900	\$52,500	4,037	55	10,191
11-9111	Medical and Health Services Managers	1	3,889	62	\$130,400	\$139,000	1,461	11	3,952
29-2072	Medical Records Specialists	1	1,214	26	\$58,500	\$56,500			1,240
43-6013	Medical Secretaries and Administrative Assistants	1	5,640	83	\$41,400	\$45,400	23,845	628	5,723
15-1244	Network and Computer Systems Administrators	1	1,865	21	\$90,700	\$104,700	3,781	43	1,886
15-2031	Operations Research Analysts	1	697	2	\$83,400	\$100,300	180	4	700
43-3051	Payroll and Timekeeping Clerks	1	1,196	8	\$54,500	\$57,700	39,895	814	1,205
43-5061	Production, Planning, and Expediting Clerks	1	3,787	53	\$55,700	\$60,000	5,016	81	3,840
11-9141	Property, Real Estate, and Community Association Managers	1	2,933	28	\$73,800	\$82,600	2,649	38	2,961
27-3031	Public Relations Specialists	1	1,422	18	\$62,600	\$80,400	21,294	600	1,440
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,294	23	\$72,300	\$79,700	9,838	132	2,317

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11-3061	Purchasing Managers	1	529	5	\$150,400	\$149,700	41,898	657	534
29-1141	Registered Nurses	1	21,852	219	\$86,400	\$98,500	15,749	194	22,071
11-2022	Sales Managers	1	3,696	34	\$154,300	\$162,100	15,346	191	3,730
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	6,931	243	\$72,600	\$83,300			7,174
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1	6,758	62	\$71,900	\$83,000	1,908	40	6,819
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	12,043	187	\$45,700	\$47,800	19,911	509	12,230
41-3031	Securities, Commodities, and Financial Services Sales Agents	1	2,566	64	\$82,100	\$114,200	18,497	363	2,630
43-5071	Shipping, Receiving, and Inventory Clerks	1	5,618	164	\$42,700	\$44,700	46,394	2,383	5,782
15-1253	Software Quality Assurance Analysts and Testers	1	1,112	71	\$91,700	\$112,100	713	18	1,183
53-7065	Stockers and Order Fillers	1	19,141	1,231	\$38,300	\$40,200	98,468	4,803	20,373
13-1151	Training and Development Specialists	1	2,740	33	\$65,100	\$74,300	13,311	261	2,773
11-3071	Transportation, Storage, and Distribution Managers	1	1,792	35	\$107,100	\$115,600	48,408	733	1,828
13-1022	Wholesale and Retail Buyers, Except Farm Products	1	1,051	30	\$72,200	\$79,400	12,775	207	1,081

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

Data as of 2024Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage	Average wage for the selected occupation in the region.
National Avg Wage	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)