

GALLATIN SUMNER COUNTY

2022 COMMUNITY DATA PROFILE



QUICK FACTS

| | |
|--|--|
| County Seat | Gallatin |
| Year Incorporated | 1802 |
| Land Area in Square Miles (County) | 529 |
| Water Area in Square Miles (County) | 14 |
| Latitude | N36°23.31' |
| Longitude | W86°26.80' |
| Elevation | 526' |
| Market Region | Nashville |
| Distance From Nashville | 25 miles |
| Time Zone | Central |
| City Website | www.gallatintn.gov |
| County Website | www.sumnertn.org |
| Additional Incorporated Cities within the County | Hendersonville, Millersville, Mitchellville, Portland, Westmoreland, White House, Goodlettsville |
| Unincorporated Cities | Bethpage, Castalian Springs, Cottontown |

POPULATION

| | City | County |
|--|--------|----------------|
| 2010 (Census) | 30,480 | 160,645 |
| 2022 Population | 48,019 | 199,705 (2021) |
| 2021 Median Age | 39.8 | 40.7 |
| 2026 Population Projection | 52,576 | 217,533 |
| Annual Growth Rate (2021-2026 Projected) | 2.17% | 1.72% |

Source: ESRI

CLIMATE

| | |
|--|-----------|
| Annual Average Temperature | 57.9° F |
| Average High Temperature | 77.7° F |
| Average Low Temperature | 36.4° F |
| Annual Average Precipitation | 46.16" |
| Annual Average Snowfall | 12" |
| Prevailing Winds | Southerly |
| Mean Length of Freeze-Free Period (days) | 180-220 |

TAX STRUCTURE

| LOCAL | City | County |
|--------------------------------------|-----------------|-----------------|
| Property Taxes (2021) | | |
| • Rate per \$100 value | \$0.8001 | \$2.2620 |
| Ratio of Assessment | | |
| • Residential and Farm | 25% | 25% |
| • Commercial/Industrial | 40% | 40% |
| • Personal (Equipment) | 30% | 30% |
| Total Local Assessment (2020) | \$1,600,815,624 | \$6,248,848,576 |
| Hotel-Motel Tax | 3% | 5% |
| Motor Vehicle Tax Rate | | \$51.00 |

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

| |
|--|
| Sales Tax |
| • 4% tax on food and food ingredients |
| • 7% on all other tangible personal property unless specifically exempted |
| Local Sales Tax Rate |
| • 2.25% |
| Local and State Sales Tax Collected (FY2021) |
| • \$256,769,098 |
| Income Tax |
| • Personal: Repealed beginning January 1, 2021 |
| • Corporate Excise Tax: 6.5% of Tennessee taxable income |
| • Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100 |
| • Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000 |

Source: Tennessee Department of Revenue



Gallatin Industrial Center Phase II Site (206 acres) is among several industrial sites in Middle Tennessee to be certified as a Select TN Certified Site. For complete information about the site and the certified program, please visit www.tnecd.com/sites/certified-sites/

EDUCATION

| | |
|---|---------------|
| District Name | Sumner County |
| Type of Public School System | County |
| District Grades Served | Pre-K-12 |
| Number of Schools | 49 |
| Number of Classroom Teachers | 2,085 |
| Student to Teacher Ratio | 14:1 |
| Additional Staff | 301 |
| Total Number of Students | 28,994 |
| GRADES (2020-2021) | |
| Pre-K-5 | 12,469 |
| 6-8 | 7,001 |
| 9-12 | 9,524 |
| Number of High School Graduates (2020-21) | 1,996 |
| Graduation Rate | 94.5% |
| Educational Attainment with a Degree (Adults Age 25+) | 38.7% |

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles)

Graduates 2019-2020

| | | |
|-------------------------------------|------------|-------|
| • TN College of Applied Technology | Portland | 171 |
| • TN College of Applied Technology | Hartsville | 144 |
| • Volunteer State Community College | Gallatin | 1,712 |
| • Welch College | Gallatin | 48 |
| • Cumberland University | Lebanon | 605 |

Plus several in the Nashville area

Source: National Center for Education Statistics

| | |
|---|-----|
| FastTrack Job Training Assistance Program Available | Yes |
|---|-----|

Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

| | |
|--------|--|
| City | Mayor with 7 representatives Meets 1st, 2nd, 3rd & 4th Tuesday of every month at 6:00 p.m. at City Hall |
| County | County Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building |

Fire Department

| | |
|-------------------------------------|------|
| • Full-time fire fighters in city | 96 |
| • City volunteers | 0 |
| • Full-time fire fighters in county | 246* |
| • County volunteers | 195* |
| • Fire stations in city | 5 |
| • City fire trucks | 9 |
| • Fire stations in county | 28* |
| • County fire trucks | 85* |

(* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

| | |
|---|-----|
| Law Enforcement | |
| • Full-time police officers in city | 80 |
| • Full-time police officers in county & sheriff | 130 |
| • City patrol cars | 75 |
| • County patrol cars | |
| Patrol Division | 77 |
| Traffic Division | 12 |
| Motorcycles | 11 |
| Reserve Unit | 18 |
| Flex vehicles | 10 |

| | | |
|------------------------------|-------------|---------------|
| | City | County |
| Insurance Rating | 2 | Varies |
| Zoning Regulations | Yes | Yes |
| Planning Commission | Yes | Yes |
| Industrial Development Corp. | Yes | Yes |

TRANSPORTATION

AIR SERVICE

| | |
|----------------------------|---------------------------------|
| Nearest General Aviation | Music City Executive |
| Location Identifier | XXN |
| Distance from City | 2 miles |
| Runway Length | 6,301 |
| Surface | Asphalt |
| Lighting | MIRL/PAPI |
| Fuel | 100LL/Jet A |
| Repairs | Minor |
| Storage | Hangar, Tie Down |
| Transportation | Taxi, Rental and Courtesy Car |
| Nearest Commercial Service | Nashville International Airport |
| Location Identifier | BNA |
| Distance from Gallatin | 31 miles |

Nashville International Airport (BNA) serves approximately 16 million total passengers annually. BNA is currently served by 15 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 460 daily flights and provides nonstop air service to more than 65 destinations.

HIGHWAYS

| | |
|--------------------|---------------------------------------|
| U.S. Highways | 31E |
| State Highways | 25, 109 and 386 |
| Nearest Interstate | 12 miles to I-40 and 12 miles to I-65 |

COMMON CARRIERS

| | |
|-------------------------|--|
| Air Freight Companies | 0 |
| Motor Freight Companies | 7+ |
| Terminal Facilities | 2 |
| Bus Services | |
| Inter-City | RTA bus service between Gallatin and Nashville |
| Local | No |
| Carrier Service | Yes |

RAILROADS SERVED BY

CSX Transportation

NAVIGABLE WATERWAYS

| | |
|-----------------------|------------|
| River | Cumberland |
| Channel Depth | 9 feet |
| Nearest Port Facility | Nashville |
| Miles from Port | 31 |

COMMUNICATIONS

Newspapers

The Gallatin News
The Tennessean

Telephone Companies

AT&T, Verizon, Comcast, and Level 3 Communications

Radio Stations

WHIN, WMRO, WYXE, WVCP

Television Networks

7

Cable Service Available

Yes

Channels

245

Provider

AT&T, Comcast and Level 3 Communications

Internet Service Available

Yes

Provider

AT&T, Comcast and Level 3 Communications

Fiber Optics Available

Yes

Provider

AT&T, Comcast and Level 3 Communications

COMMUNITY FACILITIES *(citywide)*

Health Care

| | |
|--------------------------------------|-----|
| Doctors | 523 |
| Dentists | 34 |
| Hospitals | 1 |
| Beds | 155 |
| Emergency Rooms | 2 |
| Clinics | 11 |
| Nursing Homes | 3 |
| Beds | 416 |
| Retirement Homes | 3 |
| Beds | 231 |
| Residential Care/ Assisted Living | 4 |
| Beds | 204 |

Religious Organizations

| | |
|-----------------------|----|
| Protestant | 52 |
| Catholic | 1 |
| Jehovah's Witness | 1 |
| Seventh Day Adventist | 1 |
| Latter Day Saints | 1 |
| Spanish | 2 |

Day Care Centers

| | |
|------------------|----|
| Day Care Centers | 21 |
| Day Care Homes | 12 |

Recreation

| | |
|--------------------------------------|---|
| Libraries | 1 |
| Parks | 5 |
| Golf Courses (Public & Private) | 4 |
| Swimming Pools (Public & Private) | 4 |
| Country Clubs | 3 |
| Theaters | 2 |
| Bowling Alleys | 1 |

Hotels & Motels

| | |
|------------------|-----|
| Rooms | 357 |
| Bed & Breakfasts | 1 |

Largest Meeting Room

| | |
|----------|-------|
| Capacity | 1,300 |
|----------|-------|

Restaurants

| | |
|-------------|-----|
| Restaurants | 149 |
|-------------|-----|

Other

ballfields, tennis courts, museum, auditorium, soccer complexes, volleyball courts, jogging/walking trails. Civic Center: indoor pool, wallyball, racquetball, gyms, track, fitness/free weights

FINANCIAL INSTITUTIONS

| Name of Institution | # of Branches | Deposits |
|-----------------------------------|---------------|-------------|
| Bank of America | 1 | 122,713,000 |
| Capstar Bank | 1 | 89,280,000 |
| Citizens Bank | 1 | 127,593,000 |
| Fifth Third Bank | 1 | 46,957,000 |
| First Horizon Bank | 1 | 585,773,000 |
| FSNB, National Association | 1 | 936,000 |
| Macon Bank and Trust Company | 1 | 26,694,000 |
| Pinnacle Bank | 2 | 9,868,000 |
| Regions Bank | 2 | 318,749,000 |
| Reliant Bank | 2 | 205,875,000 |
| Simmons Bank | 1 | 300,575,000 |
| Sumner Bank & Trust | 2 | 134,623,000 |
| U.S. Bank National Association | 2 | 80,763,000 |
| Volunteer State Bank | 2 | 123,637,000 |
| Wilson Bank and Trust | 1 | 95,111,000 |
| Ascend Credit Union | 1 | 405,576,046 |
| Gallatin Steam Plant Credit Union | 1 | 1,445,307 |

Citywide Combined Deposits \$6,324,903,046
(Deposits for June 30, 2021)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

| Service | Location | Distance (Miles) |
|------------------|-----------|------------------|
| Tool & Die | Local | |
| Heat Treating | Nashville | 25 |
| Foundry | Nashville | 25 |
| Heavy Hardware | Local | |
| Sheet Metal | Local | |
| Lubricants | Local | |
| Welding Supplies | Local | |
| Abrasives | Nashville | 25 |

SELECTED ECONOMIC INDICATORS

2021 ANNUAL AVERAGES (PRELIMINARY)

| Labor Force | County | Labor Market Area* |
|----------------------|---------|--------------------|
| Civilian Labor Force | 104,139 | 642,784 |
| Employment | 100,534 | 618,640 |
| Unemployment | 3,606 | 24,144 |
| Unemployment Rate | 3.5% | 3.6% |

*Labor Market Area is defined as Davidson, Macon, Robertson, Sumner, Trousdale and Wilson Counties in Tennessee.

2021 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

| | |
|-------------------------------|-------|
| Agriculture/Mining | 0.6% |
| Construction | 7.3% |
| Manufacturing | 12.2% |
| Wholesale Trade | 4.2% |
| Retail Trade | 11.3% |
| Transportation/Utilities | 6.6% |
| Information | 1.4% |
| Finance/Insurance/Real Estate | 6.8% |
| Services | 45.0% |
| Public Administration | 4.6% |

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2020)

| | |
|-----------------------|---------|
| Number of Units | 224 |
| Ann. Avg. Employment | 7,076 |
| Ann. Avg. Weekly Wage | \$1,104 |

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

| | |
|--------|----------|
| Year | 2021 |
| Amount | \$34,511 |

Source: ESRI

MEDIAN HOUSEHOLD INCOME

| | |
|--------|----------|
| Year | 2021 |
| Amount | \$69,136 |

Source: ESRI

AVERAGE HOME SALES

| | |
|------------------------|-----------|
| Year | 2020 |
| Number of Homes Sold | 4,245 |
| Average Cost | \$340,968 |
| 2021 Median Home Value | \$280,390 |

Source: Tennessee Housing Development Agency

RETAIL SALES

| | |
|--------|-----------------|
| Year | 2020 |
| Amount | \$2,548,585,421 |

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Crushed stone
Timber: Hardwood

AGRICULTURAL

Crops: Hay, soybeans, corn, wheat and tobacco
Livestock: Equine, cattle

UTILITIES

GAS

| | |
|---------------------|--|
| Local Distributor | Gallatin Public Utilities |
| Phone | 615.451.5922 |
| Website | www.gallatinutilities.com |
| Source Company | East Tennessee Natural Gas |
| Fuel Oil Suppliers | 2 |
| Suppliers of LP Gas | 4 |

WATER

| | |
|---------------------|--|
| Water Supplier | Gallatin Public Utilities |
| Phone | 615.451.5922 |
| Website | www.gallatinutilities.com |
| Source | Cumberland River (Old Hickory Lake) |
| Capacity | 16,000,000 GPD |
| Current Consumption | 6,200,000 GPD |
| Storage Capacity | 13,000,000 Gallons |

SEWER

| | |
|---------------------------|--|
| Sewer Provider | Gallatin Public Utilities |
| Phone | 615.451.5922 |
| Website | www.gallatinutilities.com |
| Type of Treatment | Activated sludge |
| Capacity | 12 MGD Hyd/5.5 MGD Org |
| Current Usage | 4,000,000 GPD |
| City Sewer Coverage | 95% |
| Storm Sewer Coverage | 95% |
| Solid Waste Disposal Type | Land application |

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City)

Gallatin Department of Electricity

| | |
|-------------------|--|
| Manager: | Mark Kimbell |
| District Address: | Post Office Box 1555 135 Jones Street Gallatin, Tennessee 37066-1555 |
| Phone: | 615.452.5152 |
| Fax: | 615.452.6060 |
| Website: | www.gallatinelectric.com |

LOCAL POWER COMPANY (County)

Cumberland Electric Membership Corporation

| | |
|------------------|--|
| General Manager | Chris Davis |
| District Address | 1201 Fifth Avenue, W Springfield, Tennessee 37172 |
| Phone | 615.384.5566 |
| Fax | 931.221.4027 |
| Website | www.cemc.org |

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION (100+ employees)

| Firm | Product or Service | Total Employees | Union | Phone Number |
|------------------------------------|---------------------------------|-----------------|-------|--------------|
| Gap, Inc. | Clothing Distribution | 2,432 | None | 615.230.2300 |
| ABC Technologies | Automotive Fuel Systems | 785 | None | 615.451.1524 |
| Servpro Industries, Inc. (HQ) | Franchise Restoration | 455 | None | 615.451.0200 |
| YAPP USA Automotive Systems | Tier I Automotive Supplier | 378 | None | 615.451.6971 |
| NIC Global Manufacturing Solutions | Precision sheet metal | 249 | None | 615.206.1455 |
| Hoeganaes Corporation | Powdered Metal | 220 | None | 615.451.2000 |
| RC Tenn | Plastic injection molding | 200 | None | 615.230.5611 |
| Simpson Strong Tie | Auto-feed screw driving systems | 183 | None | 615.230.8788 |
| Beretta USA | Firearms manufacturing | 180 | None | 800.237.3882 |
| TVA Steam Plant | Electric Power Generation | 180 | None | 615.230.4000 |
| ITW/CIP Tennessee | Automotive Fasteners | 174 | None | 615.452.1002 |
| Salga Plastics | Automotive parts | 145 | None | 615.451.1512 |
| Associated Packaging | Package Distribution | 100 | None | 800.873.2406 |

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director

Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
mtida@mtida.org
www.mtida.org

James Fenton Executive Director

City of Gallatin Economic Development Agency
132 West Main Street
Gallatin, Tennessee 37066
Phone: 615.451.5940
James.fenton@gallatin-tn.gov
www.GallatinGetsIt.com



MIDDLE TENNESSEE INDUSTRIAL
DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.