

WESTMORELAND SUMNER COUNTY

2021 COMMUNITY DATA PROFILE



QUICK FACTS

County Seat	Gallatin
Year Incorporated	1901
Land Area in Square Miles (County)	529
Water Area in Square Miles (County)	14
Latitude	N36° 33.72'
Longitude	W86° 14.88'
Elevation	911'
Market Region	Nashville
Distance From Nashville	40 miles
Distance From Gallatin	14 miles
Time Zone	Central
City Website	www.westmorelandtn.gov
County Website	www.sumnertn.org
Additional Incorporated Cities within the County	Gallatin, Goodlettsville, Hendersonville, Millersville, Mitchellville, Portland, White House
Unincorporated Cities	Bethpage, Castalian Springs, Cottontown

POPULATION

	City	County
2010 (Census)	2,206	160,645
2020 Population	2,469	196,474
2020 Median Age	39.2	40.5
2025 Population Projection	2,606	214,552
Annual Growth Rate (2020-2025 Projected)	1.09%	1.78%

Source: ESRI

CLIMATE

Annual Average Temperature	56.5° F
Average High Temperature	68.6° F
Average Low Temperature	44.4° F
Annual Average Precipitation	52.85"
Annual Average Snowfall	
Prevailing Winds	Southerly
Mean Length of Freeze-Free Period (days)	180-220

TAX STRUCTURE

LOCAL	City	County
Property Taxes (2020)		
• Rate per \$100 value	\$1.1318	\$2.260
Ratio of Assessment		
• Residential and Farm	25%	25%
• Commercial/Industrial	40%	40%
• Personal (Equipment)	30%	30%
Total Local Assessment (2019)	\$41,812,667	\$6,070,097,132
Hotel-Motel Tax	0%	5%
Motor Vehicle Wheel Tax Rate		\$51.00

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIP

STATE

Sales Tax
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted
Local Sales Tax Rate
• 2.25%
Local and State Sales Tax Collected (FY2020)
• \$214,661,892
Income Tax
• Personal: 1% on Interest & Dividends for the 2020 tax year
• Corporate Excise Tax: 6.5% of Tennessee taxable income
• Franchise Tax: .25% of the greater of the Tennessee portion of net worth or the book value of real and tangible property in Tennessee. The minimum tax is \$100
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first \$7,000

Source: Tennessee Department of Revenue

EDUCATION

District Name	Sumner County
Type of Public School System	County
District Grades Served	Pre-K-12
Number of Schools	49
Number of Classroom Teachers	2,148
Student to Teacher Ratio	14:1
Additional Staff	300
Total Number of Students	30,425
GRADES (2019-2020)	
Pre-K-5	13,697
6-8	7,238
9-12	9,490
Number of High School Graduates (2019-20)	2,007
Graduation Rate	95.7%
Educational Attainment with a Degree (Adults Age 25+)	36.8%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS (within 30 miles) Graduates 2017-2018

• TN College of Applied Technology	Hartsville	191
• TN College of Applied Technoogy	Portland	171
• Volunteer State Community College	Gallatin	1,562
• Welch College	Gallatin	52
• Cumberland University	Lebanon	652

Source: National Center for Education Statistics

FastTrack Job Training Assistance Program Available	Yes
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Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY

City	Mayor and Board of Aldermen Meets 3rd Thursday at 7:00 p.m. Community Meeting Room
County	County Mayor and County Commissioners Meets 3rd Monday at 7:00 p.m. County Building

Fire Department

• Full-time fire fighters in city	0
• City volunteers	23
• Full-time fire fighters in county	246*
• County volunteers	195*
• Fire stations in city	1
• City fire trucks	6
• Fire stations in county	28*
• County fire trucks	85*

(* These figures are for the unincorporated portion of Sumner County under the jurisdiction of the County EMS. This does not include numbers from other incorporated cities in the county.)

Law Enforcement

• Full-time police officers in city	9
• Full-time police officers in county & sheriff	130
• City patrol cars	10
• County patrol cars	
Patrol Division	77
Traffic Division	12
Motorcycles	11
Reserve Unit	18
Flex vehicles	10

	City	County
Insurance Rating	4	Varies
Zoning Regulations	Yes	Yes
Planning Commission	Yes	Yes
Industrial Development Corp.	Yes	Yes

TRANSPORTATION

AIR SERVICE

Nearest General Aviation	Sumner County Regional Airport
Location Identifier	XNX
Distance from Westmoreland	18 miles
Runway Length	6,301
Surface	Asphalt
Lighting	MIRL/PAPI
Fuel	100LL/Jet A
Repairs	Minor
Storage	Hangar, Tie Down
Transportation	Taxi, Rental and Courtesy Car
Nearest Commercial Service	Nashville International Airport
Location Identifier	BNA
Distance from Westmoreland	51 miles

Nashville International Airport (BNA) serves approximately 16 million total passengers annually. BNA is currently served by 15 airlines, including international carriers Air Canada, WestJet and British Airways. BNA offers 460 daily flights and provides nonstop air service to more than 65 destinations.

HIGHWAYS

U.S. Highways	31E
State Highways	52 and 231
Nearest Interstate	15 miles to Interstate 65

COMMON CARRIERS

Air Freight Companies	0
Motor Freight Companies	0
Terminal Facilities	0
Bus Services	
Inter-City	No
Local	No
Carrier Service	No

RAILROADS SERVED BY

CSX Transportation

NAVIGABLE WATERWAYS

River	Cumberland
Channel Depth	9 feet
Nearest Port Facility	Nashville
Miles from Port	47

COMMUNICATIONS

Newspapers	The Tennessean News Examiner Westmoreland News
Telephone Companies	North Central Telephone Coop.
Radio Stations	WHIN, WWCT/WEEN, WTNK, WQKR
Television Networks	5
Cable Service Available	Yes
Channels	35+
Provider	North Central Telephone Coop. and Comcast
Internet Service Available	Yes
Provider	North Central Telephone Coop.
Fiber Optics Available	Yes
Provider	North Central Telephone Coop.

COMMUNITY FACILITIES *(citywide)*

Health Care

Doctors	2
Dentists	1
Hospital	0
Clinics	2
Nursing Homes	1
Beds	100
Retirement Homes	0
Beds	0
Residential Care/ Assisted Living	0
Beds	0

Religious Organizations

Protestant	14
Catholic	0
Jehovah's Witness	0
Seventh Day Adventist	0
Latter Day Saints	0
Other	

Day Care Centers

Day Care Homes	0
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Recreation

Libraries	1
Parks	4
Golf Courses (Public & Private)	0
Swimming Pools (Public & Private)	0
Country Clubs	0
Theaters	0
Bowling Alleys	0
Senior Citizens Center	1

Hotels & Motels

Rooms	0
Bed & Breakfasts (Red Boiling Springs)	1

Largest Meeting Room

Capacity	100
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Restaurants

Fast food	5
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Other

Westmoreland Expo and
Business Center-127,000 sq.
ft. facility on 21 acres
www.estmorelandexpocenter.com

FINANCIAL INSTITUTIONS

Type of Institution	# of Institutions	# of Branches	Deposits
Commercial Banks	3	3	\$106,337,000
Savings Institutions	0	0	
Credit Unions	0	0	
Total	3	3	

Citywide Combined Deposits \$106,337,000

(Deposits for June 30, 2020)

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

Service	Location	Distance (Miles)
Tool & Die	Portland	15
Heat Treating	Nashville	47
Foundry	Nashville	47
Heavy Hardware	Gallatin	14
Sheet Metal	Portland	15
Lubricants	Portland	15
Welding Supplies	Portland	15
Abrasives	Gallatin	14

SELECTED ECONOMIC INDICATORS

2019 ANNUAL AVERAGES

Labor Force	County	Labor Market Area*
Civilian Labor Force	103,810	646,835
Employment	101,033	630,028
Unemployment	2,777	16,807
Unemployment Rate	2.7%	2.8%

*Labor Market Area is defined as Davidson, Macon, Robertson, Sumner, Trousdale and Wilson Counties in Tennessee.

2020 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining	0.6%
Construction	7.3%
Manufacturing	13.0%
Wholesale Trade	3.9%
Retail Trade	10.5%
Transportation/Utilities	6.6%
Information	1.4%
Finance/Insurance/Real Estate	6.8%
Services	45.9%
Public Administration	4.2%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2019)

Number of Units	207
Ann. Avg. Employment	7,848
Ann. Avg. Weekly Wage	\$1,095

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year	2020
Amount	\$34,406

Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year	2020
Amount	\$66,328

Source: ESRI

AVERAGE HOME SALES

Year	2019
Number of Homes Sold	4,049
Average Cost	\$313,385
Median Home Value	\$235,613

Source: Tennessee Housing Development Agency

RETAIL SALES

Year	2019
Amount	\$2,426,209,087

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone

Timber: Hardwood

AGRICULTURAL

Crops: Corn, hay, soybeans, tobacco and wheat

Livestock: Equine, cattle

UTILITIES

GAS

Local Distributor None
 Phone
 Website
 Source Company
 Fuel Oil Suppliers
 Suppliers of LP Gas

WATER

Water Supplier City of Westmoreland
 Phone 615.644.3382
 Website www.westmorelandtn.gov
 Source Old Hickory Lake
 Capacity 2,130,400 GPD
 Current Consumption 400,000 GPD
 Storage Capacity 1,180,000 Gallons

SEWER

Sewer Provider City of Westmoreland
 Phone 615.644.3382
 Website www.westmorelandtn.gov
 Type of Treatment Sequencing batch reactor
 Capacity 1,900,000 GPD (design capacity)
 Current Usage 1,500,000 GPD
 City Sewer Coverage 80%
 Storm Sewer Coverage 10%
 Solid Waste Disposal Type Transfer Station (Gallatin)

ELECTRICITY

Source Company Tennessee Valley Authority

LOCAL POWER COMPANY (City)

Tri-County Electric Membership Corporation

Exec. VP/General Manager Paul Thompson
 District Office Post Office Box 178
 5108 Austin Peay Highway
 Westmoreland, Tennessee 37186
 Phone 615.644.2221
 Fax 615.688.2141
 Website www.tcemc.org

LOCAL POWER COMPANY (County)

Cumberland Electric Membership Corporation

General Manager Chris Davis
 District Office 1201 Fifth Avenue, W
 Springfield, Tennessee 37172
 Phone 615.384.5566
 Fax 931.221.4027
 Website www.cemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

Firm	Product or Service	Total Employees	Union	Phone Number
Clayton Supply	Wall panels and trusses	108	None	865.380.3000
Wilson Lumber Truss Plant	Trusses	19	None	615.644.7080
Specialty Label Sales	Labels	6	None	615.644.4896

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb, Executive Director
 Middle TN Industrial Development Association
 2108 Westwood Avenue
 Nashville, Tennessee 37212
 Phone: 615.269.5233
mtida@mtida.org
www.mtida.org

Jerry Kirkman, Mayor
 City of Westmoreland
 Post Office Box 8
 Westmoreland, Tennessee 37186
 Phone: 615.644.2414
 Fax: 615.644.3950
Jerrykirkman@nctc.com
www.westmorelandtn.gov



MIDDLE TENNESSEE INDUSTRIAL
 DEVELOPMENT ASSOCIATION

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.