

45 Minute Drive - Forward Sumner, NAICS 3391 - Medical Equipment and Supplies Manufacturing (250 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	25	13,265	1,415	\$39,100	\$34,800	8,268	635	587
51-9081	Dental Laboratory Technicians	23	119	5	\$41,300	\$44,300	709	32	5
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	10	4,212	283	\$39,900	\$43,000	13,784	1,223	450
51-1011	First-Line Supervisors of Production and Operating Workers	8	4,650	174	\$60,300	\$65,200	6,651	362	603
51-9083	Ophthalmic Laboratory Technicians	8	159	6	\$37,100	\$34,800	529	42	21
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	7	1,314	103	\$38,100	\$36,900	393	40	202
17-2112	Industrial Engineers	7	2,034	52	\$85,300	\$92,700	6,003	160	298
51-9082	Medical Appliance Technicians	7	76	3	\$33,900	\$44,200			11
43-4051	Customer Service Representatives	6	24,521	1,476	\$36,300	\$37,300	21,063	1,540	4,333
11-1021	General and Operations Managers	5	17,671	550	\$117,500	\$123,000	44,384	1,584	3,644
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	5	26,901	2,954	\$30,800	\$32,100			5,971
51-4041	Machinists	5	2,064	102	\$42,600	\$46,100	3,034	216	433
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	4	1,018	92	\$36,700	\$34,700	3,068	361	277
43-9061	Office Clerks, General	4	21,866	1,273	\$35,700	\$36,400	20,002	1,243	5,785
43-5071	Shipping, Receiving, and Inventory Clerks	4	5,336	328	\$34,300	\$36,000	46,026	3,828	1,416
51-2099	Assemblers and Fabricators, All Other	3	2,315	216	\$39,300	\$34,800	13,265	1,415	844
17-2031	Bioengineers and Biomedical Engineers	3	123	3	\$60,800	\$97,100			42

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51-9161	Computer Numerically Controlled Tool Operators	3	707	47	\$41,200	\$43,200	3,763	266	251
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	3	336	22	\$37,400	\$37,900	5,001	391	119
17-3026	Industrial Engineering Technologists and Technicians	3	507	20	\$48,300	\$59,400			176
11-3051	Industrial Production Managers	3	1,458	56	\$101,300	\$115,100	24,635	1,012	505
53-3033	Light Truck Drivers	3	7,152	456	\$36,000	\$38,500	11,715	1,000	2,536
17-2141	Mechanical Engineers	3	1,584	43	\$89,500	\$93,500	3,779	83	543
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	3	1,793	148	\$40,500	\$38,400	2,769	212	647
51-9111	Packaging and Filling Machine Operators and Tenders	3	2,363	282	\$34,700	\$33,600	48,891	5,161	882
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	3	10,712	270	\$84,900	\$118,700	23,927	718	3,661
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3	7,555	222	\$61,500	\$71,100	1,507	63	2,593
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	3	4,189	136	\$86,200	\$93,000	11,295	348	1,442
51-6031	Sewing Machine Operators	3	1,086	83	\$28,000	\$28,000	404	48	390
13-2011	Accountants and Auditors	2	12,571	308	\$72,000	\$79,500	9,190	295	6,439

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11- 9041	Architectural and Engineering Managers	2	1,218	28	\$131,100	\$152,900	6,876	188	623
43- 3031	Bookkeeping, Accounting, and Auditing Clerks	2	13,258	533	\$44,000	\$43,000	12,263	612	6,896
13- 1041	Compliance Officers	2	2,599	32	\$59,600	\$72,900	15,778	627	1,316
43- 1011	First-Line Supervisors of Office and Administrative Support Workers	2	13,764	523	\$59,200	\$60,100	16,454	909	7,144
51- 9198	Helpers-- Production Workers	2	2,005	198	\$33,100	\$30,500	25,983	2,751	1,102
49- 9041	Industrial Machinery Mechanics	2	2,377	102	\$52,900	\$55,300	17,303	852	1,239
49- 9071	Maintenance and Repair Workers, General	2	9,545	433	\$40,500	\$42,000	6,081	294	4,989
13- 1161	Market Research Analysts and Marketing Specialists	2	4,786	174	\$63,700	\$71,600	16,371	670	2,480
29- 2091	Orthotists and Prosthetists	2	66	2	\$60,900	\$72,800			34
53- 7064	Packers and Packers, Hand	2	5,073	619	\$26,200	\$27,700	29,782	3,690	2,846
51- 9199	Production Workers, All Other	2	3,798	284	\$28,900	\$33,800			2,041
43- 5061	Production, Planning, and Expediting Clerks	2	2,909	119	\$47,500	\$50,600	5,687	369	1,514
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	2	8,611	318	\$63,000	\$80,200	8,146	189	4,465
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	2	2,260	95	\$60,300	\$69,700	7,707	286	1,178
11- 2022	Sales Managers	2	3,334	120	\$125,200	\$141,700	18,965	565	1,727
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	2	16,043	836	\$39,200	\$39,200	28,512	1,552	8,439
15- 1256	Software Developers and Software Quality	2	6,484	137	\$94,700	\$111,600	15,799	444	3,311

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	Assurance Analysts and Testers								
53- 7065	Stockers and Order Fillers	2	18,471	1,946	\$27,200	\$29,700	104,878	14,150	10,209
43- 3021	Billing and Posting Clerks	1	4,164	140	\$39,400	\$40,600	22,029	1,003	4,304
17- 3098	Calibration Technologists and Technicians and Engineering Technologists and Technicians, Except Drafters, All Other	1	380	9	\$56,700	\$65,900	8,404	368	389
11- 1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
51- 9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	826	54	\$41,000	\$41,300	17,986	1,540	880
11- 3021	Computer and Information Systems Managers	1	3,253	76	\$128,600	\$156,400	9,184	225	3,328
51- 9162	Computer Numerically Controlled Tool Programmers	1	121	8	\$51,800	\$59,700	2,899	129	129
15- 1299	Computer Occupations, All Other	1	2,708	82	\$70,900	\$92,400	20,868	828	2,791
15- 1211	Computer Systems Analysts	1	4,428	96	\$82,900	\$96,200	7,873	260	4,524
15- 1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726
51- 4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,759	143	\$36,800	\$37,300	40,117	3,661	1,902
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	1	651	24	\$57,000	\$66,200	8,749	380	675
17- 2071	Electrical Engineers	1	1,082	33	\$92,700	\$103,500	7,763	193	1,115
17- 2199	Engineers, All Other	1	1,250	19	\$80,700	\$102,500	26,428	822	1,269
43- 6011	Executive Secretaries and Executive Administrative Assistants	1	2,807	135	\$56,100	\$62,900	43,262	1,969	2,942

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51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	1	445	32	\$35,800	\$37,800	192	16	477
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	1	564	41	\$34,500	\$37,200	14,731	1,306	605
11-3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,301
13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1	3,885	88	\$73,600	\$94,200	36,588	1,029	3,972
11-3031	Financial Managers	1	6,407	144	\$124,400	\$147,500	21,511	546	6,551
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	3,951	225	\$53,900	\$57,800	40,996	2,091	4,176
27-1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
11-3121	Human Resources Managers	1	1,574	57	\$99,900	\$129,600	51,113	1,485	1,631
13-1071	Human Resources Specialists	1	5,055	170	\$60,300	\$67,800	26,192	973	5,224
53-7051	Industrial Truck and Tractor Operators	1	5,776	533	\$35,500	\$37,900	40,486	3,818	6,309
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	127	8	\$38,900	\$42,000	8,152	681	135
13-1081	Logisticians	1	1,364	36	\$66,500	\$78,700	26,458	751	1,399
49-9043	Maintenance Workers, Machinery	1	564	30	\$46,600	\$49,500	7	1	594
13-1111	Management Analysts	1	5,518	208	\$79,000	\$95,600	21,510	700	5,727

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11- 2021	Marketing Managers	1	2,282	87	\$128,600	\$149,200	37,462	1,355	2,369
17- 3027	Mechanical Engineering Technologists and Technicians	1	330	13	\$50,000	\$59,200	2,049	92	342
19- 1042	Medical Scientists, Except Epidemiologists	1	508	14	\$73,600	\$98,800	2,004	69	522
51- 9023	Mixing and Blending Machine Setters, Operators, and Tenders	1	551	37	\$36,800	\$39,900	2,124	165	588
51- 9195	Molders, Shapers, and Casters, Except Metal and Plastic	1	350	22	\$34,200	\$36,000	59,953	6,198	372
11- 9121	Natural Sciences Managers	1	166	4	\$105,900	\$145,500	18,719	433	170
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,581
43- 4151	Order Clerks	1	1,098	83	\$31,400	\$36,600	1,670	75	1,181
11- 3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
51- 4111	Tool and Die Makers	1	686	30	\$52,500	\$55,000	2,771	167	716
13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
51- 4121	Welders, Cutters, Solderers, and Brazers	1	2,422	213	\$41,500	\$45,200	31,975	2,984	2,635

Source: [JobsEQ®](http://www.jobseq.com)

1. Occupation employment and unemployment are place-of-residence data—that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

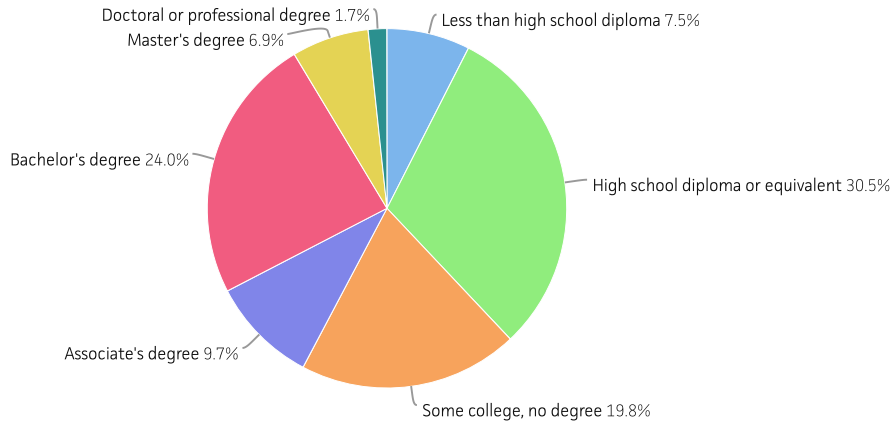
SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training)

Column Glossary

	and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

45 Minute Drive - Forward Sumner, NAICS 3391 - Medical Equipment and Supplies Manufacturing



Source: JobsEQ®, Data as of 2020Q3