

45 Minute Drive - Forward Sumner, NAICS 3391 - Medical Equipment and Supplies Manufacturing (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	10	13,265	1,415	\$39,100	\$34,800	8,268	635	1,468
51-9081	Dental Laboratory Technicians	9	119	5	\$41,300	\$44,300	709	32	14
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	4	4,212	283	\$39,900	\$43,000	13,784	1,223	1,124
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	3	1,314	103	\$38,100	\$36,900	393	40	472
51-1011	First-Line Supervisors of Production and Operating Workers	3	4,650	174	\$60,300	\$65,200	6,651	362	1,608
17-2112	Industrial Engineers	3	2,034	52	\$85,300	\$92,700	6,003	160	696
51-9082	Medical Appliance Technicians	3	76	3	\$33,900	\$44,200			26
51-9083	Ophthalmic Laboratory Technicians	3	159	6	\$37,100	\$34,800	529	42	55
43-4051	Customer Service Representatives	2	24,521	1,476	\$36,300	\$37,300	21,063	1,540	12,998
11-1021	General and Operations Managers	2	17,671	550	\$117,500	\$123,000	44,384	1,584	9,111
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2	26,901	2,954	\$30,800	\$32,100			14,927
51-4041	Machinists	2	2,064	102	\$42,600	\$46,100	3,034	216	1,083
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	2	1,018	92	\$36,700	\$34,700	3,068	361	555
43-9061	Office Clerks, General	2	21,866	1,273	\$35,700	\$36,400	20,002	1,243	11,570
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2	7,555	222	\$61,500	\$71,100	1,507	63	3,889
41-4011	Sales Representatives,	2	4,189	136	\$86,200	\$93,000	11,295	348	2,162

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	Wholesale and Manufacturing, Technical and Scientific Products								
43- 5071	Shipping, Receiving, and Inventory Clerks	2	5,336	328	\$34,300	\$36,000	46,026	3,828	2,832
13- 2011	Accountants and Auditors	1	12,571	308	\$72,000	\$79,500	9,190	295	12,879
11- 9041	Architectural and Engineering Managers	1	1,218	28	\$131,100	\$152,900	6,876	188	1,246
51- 2099	Assemblers and Fabricators, All Other	1	2,315	216	\$39,300	\$34,800	13,265	1,415	2,531
17- 2031	Bioengineers and Biomedical Engineers	1	123	3	\$60,800	\$97,100			126
43- 3031	Bookkeeping, Accounting, and Auditing Clerks	1	13,258	533	\$44,000	\$43,000	12,263	612	13,791
17- 3098	Calibration Technologists and Technicians and Engineering Technologists and Technicians, Except Drafters, All Other	1	380	9	\$56,700	\$65,900	8,404	368	389
51- 9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	826	54	\$41,000	\$41,300	17,986	1,540	880
13- 1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
11- 3021	Computer and Information Systems Managers	1	3,253	76	\$128,600	\$156,400	9,184	225	3,328
51- 9161	Computer Numerically Controlled Tool Operators	1	707	47	\$41,200	\$43,200	3,763	266	754
51- 4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,759	143	\$36,800	\$37,300	40,117	3,661	1,902
17- 2199	Engineers, All Other	1	1,250	19	\$80,700	\$102,500	26,428	822	1,269
51- 9041	Extruding, Forming, Pressing, and Compacting Machine Setters,	1	564	41	\$34,500	\$37,200	14,731	1,306	605

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	Operators, and Tenders								
11-3031	Financial Managers	1	6,407	144	\$124,400	\$147,500	21,511	546	6,551
43-1011	First-Line Supervisors of Office and Administrative Support Workers	1	13,764	523	\$59,200	\$60,100	16,454	909	14,288
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	336	22	\$37,400	\$37,900	5,001	391	358
51-9198	Helpers-- Production Workers	1	2,005	198	\$33,100	\$30,500	25,983	2,751	2,203
13-1071	Human Resources Specialists	1	5,055	170	\$60,300	\$67,800	26,192	973	5,224
17-3026	Industrial Engineering Technologists and Technicians	1	507	20	\$48,300	\$59,400			527
49-9041	Industrial Machinery Mechanics	1	2,377	102	\$52,900	\$55,300	17,303	852	2,479
11-3051	Industrial Production Managers	1	1,458	56	\$101,300	\$115,100	24,635	1,012	1,514
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
53-3033	Light Truck Drivers	1	7,152	456	\$36,000	\$38,500	11,715	1,000	7,607
49-9071	Maintenance and Repair Workers, General	1	9,545	433	\$40,500	\$42,000	6,081	294	9,978
13-1161	Market Research Analysts and Marketing Specialists	1	4,786	174	\$63,700	\$71,600	16,371	670	4,960
11-2021	Marketing Managers	1	2,282	87	\$128,600	\$149,200	37,462	1,355	2,369
17-2141	Mechanical Engineers	1	1,584	43	\$89,500	\$93,500	3,779	83	1,628
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	1,793	148	\$40,500	\$38,400	2,769	212	1,941
29-2091	Orthotists and Prosthetists	1	66	2	\$60,900	\$72,800			67

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51- 9111	Packaging and Filling Machine Operators and Tenders	1	2,363	282	\$34,700	\$33,600	48,891	5,161	2,646
53- 7064	Packers and Packagers, Hand	1	5,073	619	\$26,200	\$27,700	29,782	3,690	5,692
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1	10,712	270	\$84,900	\$118,700	23,927	718	10,982
51- 9199	Production Workers, All Other	1	3,798	284	\$28,900	\$33,800			4,082
43- 5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	1	8,611	318	\$63,000	\$80,200	8,146	189	8,929
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,260	95	\$60,300	\$69,700	7,707	286	2,355
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
11- 2022	Sales Managers	1	3,334	120	\$125,200	\$141,700	18,965	565	3,453
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	16,043	836	\$39,200	\$39,200	28,512	1,552	16,879
51- 6031	Sewing Machine Operators	1	1,086	83	\$28,000	\$28,000	404	48	1,169
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	1	6,484	137	\$94,700	\$111,600	15,799	444	6,621
53- 7065	Stockers and Order Fillers	1	18,471	1,946	\$27,200	\$29,700	104,878	14,150	20,417
13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
51- 4121	Welders, Cutters, Solderers, and Brazers	1	2,422	213	\$41,500	\$45,200	31,975	2,984	2,635

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data—that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

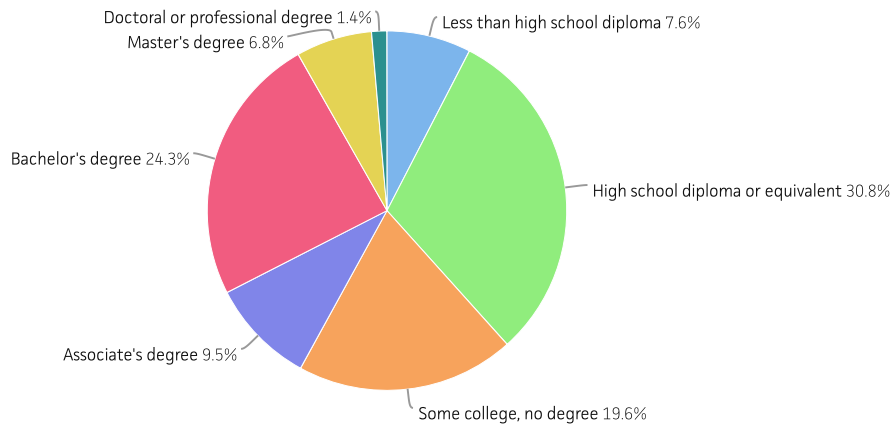
Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

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Source: JobsEQ®, Data as of 2020Q3