

45 Minute Drive - Forward Sumner, NAICS 31 - Manufacturing (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
51- 2092	Team Assemblers	7	13,265	1,415	\$39,100	\$34,800	8,268	635	2,097
51- 1011	First-Line Supervisors of Production and Operating Workers	4	4,650	174	\$60,300	\$65,200	6,651	362	1,206
51- 9061	Inspectors, Testers, Sorters, Samplers, and Weighers	3	4,212	283	\$39,900	\$43,000	13,784	1,223	1,498
53- 7062	Laborers and Freight, Stock, and Material Movers, Hand	3	26,901	2,954	\$30,800	\$32,100			9,952
51- 4041	Machinists	3	2,064	102	\$42,600	\$46,100	3,034	216	722
51- 2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	2	1,314	103	\$38,100	\$36,900	393	40	709
11- 1021	General and Operations Managers	2	17,671	550	\$117,500	\$123,000	44,384	1,584	9,111
51- 9198	Helpers-- Production Workers	2	2,005	198	\$33,100	\$30,500	25,983	2,751	1,102
17- 2112	Industrial Engineers	2	2,034	52	\$85,300	\$92,700	6,003	160	1,043
49- 9041	Industrial Machinery Mechanics	2	2,377	102	\$52,900	\$55,300	17,303	852	1,239
49- 9071	Maintenance and Repair Workers, General	2	9,545	433	\$40,500	\$42,000	6,081	294	4,989
51- 9111	Packaging and Filling Machine Operators and Tenders	2	2,363	282	\$34,700	\$33,600	48,891	5,161	1,323
41- 4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	2	7,555	222	\$61,500	\$71,100	1,507	63	3,889
43- 5071	Shipping, Receiving, and Inventory Clerks	2	5,336	328	\$34,300	\$36,000	46,026	3,828	2,832
51- 4121	Welders, Cutters, Solderers, and Brazers	2	2,422	213	\$41,500	\$45,200	31,975	2,984	1,317
13- 2011	Accountants and Auditors	1	12,571	308	\$72,000	\$79,500	9,190	295	12,879

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11- 9041	Architectural and Engineering Managers	1	1,218	28	\$131,100	\$152,900	6,876	188	1,246
51- 2099	Assemblers and Fabricators, All Other	1	2,315	216	\$39,300	\$34,800	13,265	1,415	2,531
51- 3011	Bakers	1	1,158	113	\$27,500	\$29,600	28,777	3,534	1,271
43- 3031	Bookkeeping, Accounting, and Auditing Clerks	1	13,258	533	\$44,000	\$43,000	12,263	612	13,791
51- 7011	Cabinetmakers and Bench Carpenters	1	429	35	\$36,000	\$37,600			464
51- 9011	Chemical Equipment Operators and Tenders	1	502	22	\$42,500	\$51,500	762	27	524
51- 9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	826	54	\$41,000	\$41,300	17,986	1,540	880
51- 9161	Computer Numerically Controlled Tool Operators	1	707	47	\$41,200	\$43,200	3,763	266	754
43- 4051	Customer Service Representatives	1	24,521	1,476	\$36,300	\$37,300	21,063	1,540	25,997
51- 9032	Cutting and Slicing Machine Setters, Operators, and Tenders	1	362	32	\$39,500	\$36,800	7,839	641	394
51- 4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,759	143	\$36,800	\$37,300	40,117	3,661	1,902
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	1	651	24	\$57,000	\$66,200	8,749	380	675
17- 2071	Electrical Engineers	1	1,082	33	\$92,700	\$103,500	7,763	193	1,115
47- 2111	Electricians	1	4,749	313	\$50,800	\$60,400	7,372	402	5,062
17- 2072	Electronics Engineers, Except Computer	1	607	17	\$85,300	\$110,200	7,009	164	624
51- 4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	1	445	32	\$35,800	\$37,800	192	16	477

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51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	1	564	41	\$34,500	\$37,200	14,731	1,306	605
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153
43-1011	First-Line Supervisors of Office and Administrative Support Workers	1	13,764	523	\$59,200	\$60,100	16,454	909	14,288
51-3092	Food Batchmakers	1	1,021	68	\$37,900	\$33,100	5,729	757	1,089
27-1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
51-4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	336	22	\$37,400	\$37,900	5,001	391	358
53-3032	Heavy and Tractor-Trailer Truck Drivers	1	18,706	1,394	\$48,000	\$46,900	9,122	617	20,100
13-1071	Human Resources Specialists	1	5,055	170	\$60,300	\$67,800	26,192	973	5,224
17-3026	Industrial Engineering Technologists and Technicians	1	507	20	\$48,300	\$59,400			527
11-3051	Industrial Production Managers	1	1,458	56	\$101,300	\$115,100	24,635	1,012	1,514
53-7051	Industrial Truck and Tractor Operators	1	5,776	533	\$35,500	\$37,900	40,486	3,818	6,309
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
53-3033	Light Truck Drivers	1	7,152	456	\$36,000	\$38,500	11,715	1,000	7,607
13-1081	Logisticians	1	1,364	36	\$66,500	\$78,700	26,458	751	1,399
53-7063	Machine Feeders and Offbearers	1	451	53	\$31,800	\$33,000	5,395	444	504
13-1161	Market Research Analysts and Marketing Specialists	1	4,786	174	\$63,700	\$71,600	16,371	670	4,960

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51-3022	Meat, Poultry, and Fish Cutters and Trimmers	1	701	49	\$30,900	\$28,800	23,978	3,157	749
17-2141	Mechanical Engineers	1	1,584	43	\$89,500	\$93,500	3,779	83	1,628
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	1	551	37	\$36,800	\$39,900	2,124	165	588
51-4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,018	92	\$36,700	\$34,700	3,068	361	1,110
51-4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	1,793	148	\$40,500	\$38,400	2,769	212	1,941
43-9061	Office Clerks, General	1	21,866	1,273	\$35,700	\$36,400	20,002	1,243	23,139
53-7064	Packers and Packagers, Hand	1	5,073	619	\$26,200	\$27,700	29,782	3,690	5,692
51-9196	Paper Goods Machine Setters, Operators, and Tenders	1	650	55	\$37,500	\$41,000	4,211	335	705
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1	10,712	270	\$84,900	\$118,700	23,927	718	10,982
51-5112	Printing Press Operators	1	1,197	71	\$41,600	\$39,100	1,524	131	1,268
51-9199	Production Workers, All Other	1	3,798	284	\$28,900	\$33,800			4,082
43-5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
13-1198	Project Management Specialists and Business Operations Specialists, All Other	1	8,611	318	\$63,000	\$80,200	8,146	189	8,929
13-1023	Purchasing Agents, Except Wholesale, Retail,	1	2,260	95	\$60,300	\$69,700	7,707	286	2,355

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	and Farm Products								
41- 2031	Retail Salespersons	1	30,504	2,428	\$29,600	\$29,400	9,255	981	32,932
11- 2022	Sales Managers	1	3,334	120	\$125,200	\$141,700	18,965	565	3,453
41- 4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	4,189	136	\$86,200	\$93,000	11,295	348	4,325
51- 7041	Sawing Machine Setters, Operators, and Tenders, Wood	1	256	22	\$27,400	\$32,200	449	48	278
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	16,043	836	\$39,200	\$39,200	28,512	1,552	16,879
51- 9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	1	244	11	\$48,400	\$45,400	3,550	232	255
51- 6031	Sewing Machine Operators	1	1,086	83	\$28,000	\$28,000	404	48	1,169
51- 3023	Slaughterers and Meat Packers	1	274	20	\$29,100	\$29,600	3,799	839	294
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	1	6,484	137	\$94,700	\$111,600	15,799	444	6,621
53- 7065	Stockers and Order Fillers	1	18,471	1,946	\$27,200	\$29,700	104,878	14,150	20,417
51- 2041	Structural Metal Fabricators and Fitters	1	365	22	\$38,600	\$43,000	456	32	387
51- 4111	Tool and Die Makers	1	686	30	\$52,500	\$55,000	2,771	167	716
51- 7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	1	380	33	\$34,700	\$32,200	256	22	413

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC

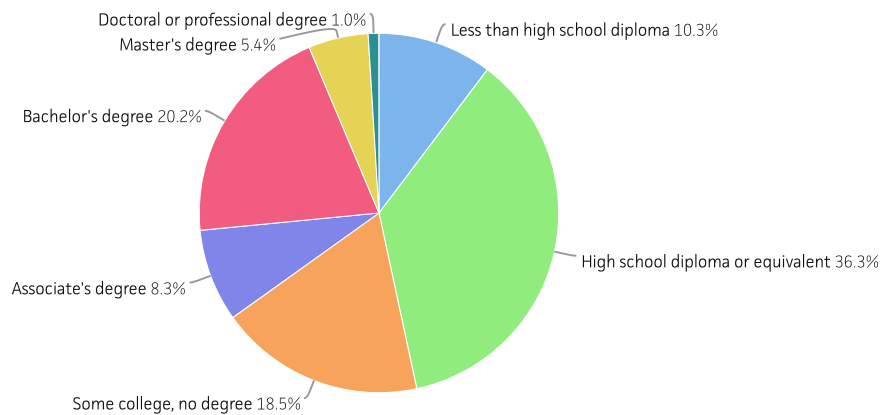
The Standard Occupational Classification code.

Column Glossary

Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

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Source: JobsEQ®, Data as of 2020Q3