

45 Minute Drive - Forward Sumner, NAICS 31 - Manufacturing (500 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) <sup>1</sup>	Unempl <sup>1</sup>	Regional Avg Wage <sup>2</sup>	National Avg Wage <sup>2</sup>	Empl Extended	Unempl Extended	Potential Candidates per Opening
51-2092	Team Assemblers	35	13,265	1,415	\$39,100	\$34,800	8,268	635	419
51-1011	First-Line Supervisors of Production and Operating Workers	18	4,650	174	\$60,300	\$65,200	6,651	362	268
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	14	4,212	283	\$39,900	\$43,000	13,784	1,223	321
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	14	26,901	2,954	\$30,800	\$32,100			2,132
51-4041	Machinists	12	2,064	102	\$42,600	\$46,100	3,034	216	180
51-9111	Packaging and Filling Machine Operators and Tenders	11	2,363	282	\$34,700	\$33,600	48,891	5,161	241
51-4121	Welders, Cutters, Solderers, and Brazers	11	2,422	213	\$41,500	\$45,200	31,975	2,984	240
51-2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	10	1,314	103	\$38,100	\$36,900	393	40	142
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	9	7,555	222	\$61,500	\$71,100	1,507	63	864
11-1021	General and Operations Managers	8	17,671	550	\$117,500	\$123,000	44,384	1,584	2,278
17-2112	Industrial Engineers	8	2,034	52	\$85,300	\$92,700	6,003	160	261
49-9041	Industrial Machinery Mechanics	8	2,377	102	\$52,900	\$55,300	17,303	852	310
49-9071	Maintenance and Repair Workers, General	8	9,545	433	\$40,500	\$42,000	6,081	294	1,247
43-5071	Shipping, Receiving, and Inventory Clerks	8	5,336	328	\$34,300	\$36,000	46,026	3,828	708
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and	7	1,759	143	\$36,800	\$37,300	40,117	3,661	272

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	Tenders, Metal and Plastic								
51- 9198	Helpers-- Production Workers	7	2,005	198	\$33,100	\$30,500	25,983	2,751	315
51- 9161	Computer Numerically Controlled Tool Operators	6	707	47	\$41,200	\$43,200	3,763	266	126
43- 4051	Customer Service Representatives	6	24,521	1,476	\$36,300	\$37,300	21,063	1,540	4,333
11- 3051	Industrial Production Managers	6	1,458	56	\$101,300	\$115,100	24,635	1,012	252
53- 7051	Industrial Truck and Tractor Operators	6	5,776	533	\$35,500	\$37,900	40,486	3,818	1,052
17- 2141	Mechanical Engineers	6	1,584	43	\$89,500	\$93,500	3,779	83	271
51- 4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	6	1,018	92	\$36,700	\$34,700	3,068	361	185
43- 9061	Office Clerks, General	6	21,866	1,273	\$35,700	\$36,400	20,002	1,243	3,857
53- 7064	Packers and Packagers, Hand	6	5,073	619	\$26,200	\$27,700	29,782	3,690	949
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	6	6,484	137	\$94,700	\$111,600	15,799	444	1,104
51- 3092	Food Batchmakers	5	1,021	68	\$37,900	\$33,100	5,729	757	218
53- 3032	Heavy and Tractor-Trailer Truck Drivers	5	18,706	1,394	\$48,000	\$46,900	9,122	617	4,020
51- 3022	Meat, Poultry, and Fish Cutters and Trimmers	5	701	49	\$30,900	\$28,800	23,978	3,157	150
51- 4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	5	1,793	148	\$40,500	\$38,400	2,769	212	388
51- 5112	Printing Press Operators	5	1,197	71	\$41,600	\$39,100	1,524	131	254
43- 5061	Production, Planning, and Expediting Clerks	5	2,909	119	\$47,500	\$50,600	5,687	369	606
51- 2099	Assemblers and Fabricators, All Other	4	2,315	216	\$39,300	\$34,800	13,265	1,415	633

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43-3031	Bookkeeping, Accounting, and Auditing Clerks	4	13,258	533	\$44,000	\$43,000	12,263	612	3,448
51-7011	Cabinetmakers and Bench Carpenters	4	429	35	\$36,000	\$37,600			116
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	4	826	54	\$41,000	\$41,300	17,986	1,540	220
51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	4	551	37	\$36,800	\$39,900	2,124	165	147
51-9196	Paper Goods Machine Setters, Operators, and Tenders	4	650	55	\$37,500	\$41,000	4,211	335	176
51-9199	Production Workers, All Other	4	3,798	284	\$28,900	\$33,800			1,021
13-1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4	2,260	95	\$60,300	\$69,700	7,707	286	589
51-6031	Sewing Machine Operators	4	1,086	83	\$28,000	\$28,000	404	48	292
13-2011	Accountants and Auditors	3	12,571	308	\$72,000	\$79,500	9,190	295	4,293
11-9041	Architectural and Engineering Managers	3	1,218	28	\$131,100	\$152,900	6,876	188	415
51-3011	Bakers	3	1,158	113	\$27,500	\$29,600	28,777	3,534	424
51-9011	Chemical Equipment Operators and Tenders	3	502	22	\$42,500	\$51,500	762	27	175
17-2071	Electrical Engineers	3	1,082	33	\$92,700	\$103,500	7,763	193	372
51-4021	Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	3	445	32	\$35,800	\$37,800	192	16	159
51-9041	Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	3	564	41	\$34,500	\$37,200	14,731	1,306	202
43-1011	First-Line Supervisors of Office and	3	13,764	523	\$59,200	\$60,100	16,454	909	4,763

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	Administrative Support Workers								
27- 1024	Graphic Designers	3	2,105	152	\$51,400	\$56,500			753
51- 4033	Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	3	336	22	\$37,400	\$37,900	5,001	391	119
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	3	8,611	318	\$63,000	\$80,200	8,146	189	2,976
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3	16,043	836	\$39,200	\$39,200	28,512	1,552	5,626
51- 3023	Slaughterers and Meat Packers	3	274	20	\$29,100	\$29,600	3,799	839	98
53- 7065	Stockers and Order Fillers	3	18,471	1,946	\$27,200	\$29,700	104,878	14,150	6,806
51- 2041	Structural Metal Fabricators and Fitters	3	365	22	\$38,600	\$43,000	456	32	129
51- 4111	Tool and Die Makers	3	686	30	\$52,500	\$55,000	2,771	167	239
51- 7042	Woodworking Machine Setters, Operators, and Tenders, Except Sawing	3	380	33	\$34,700	\$32,200	256	22	138
51- 2011	Aircraft Structure, Surfaces, Rigging, and Systems Assemblers	2	47	6	\$54,600	\$56,500			26
19- 2031	Chemists	2	418	11	\$57,500	\$84,200	1,560	49	215
51- 9032	Cutting and Slicing Machine Setters, Operators, and Tenders	2	362	32	\$39,500	\$36,800	7,839	641	197
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	2	651	24	\$57,000	\$66,200	8,749	380	338
47- 2111	Electricians	2	4,749	313	\$50,800	\$60,400	7,372	402	2,531
17- 2072	Electronics Engineers, Except Computer	2	607	17	\$85,300	\$110,200	7,009	164	312

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51- 2031	Engine and Other Machine Assemblers	2	310	22	\$40,400	\$46,600	9,641	799	166
17- 2199	Engineers, All Other	2	1,250	19	\$80,700	\$102,500	26,428	822	634
11- 3031	Financial Managers	2	6,407	144	\$124,400	\$147,500	21,511	546	3,275
49- 1011	First-Line Supervisors of Mechanics, Installers, and Repairers	2	3,026	126	\$65,100	\$70,600	8,978	383	1,576
13- 1071	Human Resources Specialists	2	5,055	170	\$60,300	\$67,800	26,192	973	2,612
17- 3026	Industrial Engineering Technologists and Technicians	2	507	20	\$48,300	\$59,400			263
37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2	13,558	990	\$27,500	\$30,000	47,569	6,059	7,274
53- 3033	Light Truck Drivers	2	7,152	456	\$36,000	\$38,500	11,715	1,000	3,804
13- 1081	Logisticians	2	1,364	36	\$66,500	\$78,700	26,458	751	700
53- 7063	Machine Feeders and Offbearers	2	451	53	\$31,800	\$33,000	5,395	444	252
49- 9043	Maintenance Workers, Machinery	2	564	30	\$46,600	\$49,500	7	1	297
13- 1161	Market Research Analysts and Marketing Specialists	2	4,786	174	\$63,700	\$71,600	16,371	670	2,480
51- 9195	Molders, Shapers, and Casters, Except Metal and Plastic	2	350	22	\$34,200	\$36,000	59,953	6,198	186
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	2	10,712	270	\$84,900	\$118,700	23,927	718	5,491
51- 4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	2	177	8	\$35,400	\$35,600	2,318	229	93
41- 2031	Retail Salespersons	2	30,504	2,428	\$29,600	\$29,400	9,255	981	16,466
11- 2022	Sales Managers	2	3,334	120	\$125,200	\$141,700	18,965	565	1,727

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41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	2	4,189	136	\$86,200	\$93,000	11,295	348	2,162
51-7041	Sawing Machine Setters, Operators, and Tenders, Wood	2	256	22	\$27,400	\$32,200	449	48	139
51-9012	Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	2	244	11	\$48,400	\$45,400	3,550	232	128
51-9191	Adhesive Bonding Machine Operators and Tenders	1	80	8	\$33,200	\$36,000	25,835	2,607	88
17-2011	Aerospace Engineers	1	169	3	\$90,900	\$119,200	5,073	127	171
49-3011	Aircraft Mechanics and Service Technicians	1	511	18	\$59,800	\$67,100	3,537	144	529
35-3011	Bartenders	1	3,132	376	\$20,500	\$28,000	82	11	3,508
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1	1,789	103	\$54,800	\$50,400	5,385	290	1,893
17-3098	Calibration Technologists and Technicians and Engineering Technologists and Technicians, Except Drafters, All Other	1	380	9	\$56,700	\$65,900	8,404	368	389
47-2031	Carpenters	1	5,119	508	\$45,500	\$52,800	6,526	831	5,626
41-2011	Cashiers	1	23,398	2,559	\$23,000	\$24,400	47,606	7,998	25,957
17-2041	Chemical Engineers	1	206	5	\$94,900	\$117,100	2,270	46	211
51-8091	Chemical Plant and System Operators	1	74	3	\$52,800	\$62,700	1,443	72	77
19-4031	Chemical Technicians	1	444	13	\$43,300	\$52,900	3,829	127	457
11-1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
53-7061	Cleaners of Vehicles and Equipment	1	2,575	367	\$28,500	\$27,900	47	4	2,942
51-9192	Cleaning, Washing, and	1	88	14	\$30,700	\$34,200	10,224	1,640	102

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	Metal Pickling Equipment Operators and Tenders								
51- 2021	Coil Winders, Tapers, and Finishers	1	73	5	\$42,500	\$38,800	11,033	1,006	78
27- 1021	Commercial and Industrial Designers	1	348	24	\$56,200	\$73,800	1,582	82	372
13- 1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
11- 3021	Computer and Information Systems Managers	1	3,253	76	\$128,600	\$156,400	9,184	225	3,328
17- 2061	Computer Hardware Engineers	1	215	8	\$81,100	\$123,000	4,882	129	223
51- 9162	Computer Numerically Controlled Tool Programmers	1	121	8	\$51,800	\$59,700	2,899	129	129
15- 1299	Computer Occupations, All Other	1	2,708	82	\$70,900	\$92,400	20,868	828	2,791
15- 1251	Computer Programmers	1	1,487	53	\$93,600	\$92,600	8,414	218	1,540
15- 1211	Computer Systems Analysts	1	4,428	96	\$82,900	\$96,200	7,873	260	4,524
15- 1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726
47- 2061	Construction Laborers	1	8,423	1,160	\$35,100	\$41,700	10,680	1,280	9,583
13- 1051	Cost Estimators	1	1,289	42	\$66,100	\$71,400	19,447	505	1,331
51- 9021	Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	1	156	11	\$37,400	\$39,300	2,139	143	167
41- 9011	Demonstrators and Product Promoters	1	432	59	\$33,500	\$35,300	1,633	217	491
51- 9081	Dental Laboratory Technicians	1	119	5	\$41,300	\$44,300	709	32	124
53- 3031	Driver/Sales Workers	1	2,627	139	\$26,000	\$30,200	1,563	152	2,765
49- 2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	1	446	36	\$55,100	\$60,400	18,380	921	482

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43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,807	135	\$56,100	\$62,900	43,262	1,969	2,942
51-6091	Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers	1	87	13	\$47,300	\$37,800	482	53	100
11-3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,301
35-3023	Fast Food and Counter Workers	1	23,689	3,806	\$21,300	\$23,300	58,746	8,480	27,495
51-2051	Fiberglass Laminators and Fabricators	1	69	8	\$38,300	\$37,000			77
13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1	3,885	88	\$73,600	\$94,200	36,588	1,029	3,972
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	1	3,565	198	\$61,800	\$71,400	15,053	483	3,763
41-1012	First-Line Supervisors of Non-Retail Sales Workers	1	3,158	98	\$89,000	\$86,200	18,933	919	3,256
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	3,951	225	\$53,900	\$57,800	40,996	2,091	4,176
51-3091	Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	1	164	18	\$38,700	\$33,900	1,230	103	181
51-3093	Food Cooking Machine Operators and Tenders	1	120	21	\$32,600	\$32,300	15,375	2,214	141
35-2021	Food Preparation Workers	1	9,577	1,587	\$22,300	\$25,800	76,614	11,732	11,164



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51-3099	Food Processing Workers, All Other	1	221	21	\$35,500	\$28,800			242
51-4022	Forging Machine Setters, Operators, and Tenders, Metal and Plastic	1	195	14	\$37,900	\$41,200	27,284	2,600	209
51-4071	Foundry Mold and Coremakers	1	106	10	\$32,600	\$36,900	435	29	116
51-9051	Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders	1	174	14	\$40,500	\$41,400			188
45-2041	Graders and Sorters, Agricultural Products	1	125	18	\$27,500	\$27,600	8,388	696	143
51-9022	Grinding and Polishing Workers, Hand	1	105	6	\$38,100	\$33,100	407	50	111
51-4191	Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic	1	114	9	\$40,600	\$39,800	5,018	359	123
11-3121	Human Resources Managers	1	1,574	57	\$99,900	\$129,600	51,113	1,485	1,631
49-9099	Installation, Maintenance, and Repair Workers, All Other	1	1,570	110	\$39,800	\$43,800	52	4	1,679
51-9071	Jewelers and Precious Stone and Metal Workers	1	217	9	\$52,300	\$46,000	1,556	95	226
51-4034	Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	127	8	\$38,900	\$42,000	8,152	681	135
13-1111	Management Analysts	1	5,518	208	\$79,000	\$95,600	21,510	700	5,727
11-2021	Marketing Managers	1	2,282	87	\$128,600	\$149,200	37,462	1,355	2,369
17-2131	Materials Engineers	1	217	6	\$82,300	\$97,900	3,739	84	224
17-3013	Mechanical Drafters	1	341	16	\$66,900	\$60,500	1,582	73	357
17-3027	Mechanical Engineering Technologists and Technicians	1	330	13	\$50,000	\$59,200	2,049	92	342

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19- 1042	Medical Scientists, Except Epidemiologists	1	508	14	\$73,600	\$98,800	2,004	69	522
51- 4199	Metal Workers and Plastic Workers, All Other	1	450	26	\$40,300	\$37,800			476
51- 4051	Metal-Refining Furnace Operators and Tenders	1	195	10	\$41,500	\$43,300	802	55	204
51- 4035	Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic	1	174	29	\$41,900	\$44,800	4,212	241	204
49- 9044	Millwrights	1	329	28	\$50,300	\$57,100	16,864	825	357
11- 9121	Natural Sciences Managers	1	166	4	\$105,900	\$145,500	18,719	433	170
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,581
19- 5011	Occupational Health and Safety Specialists	1	796	23	\$73,900	\$76,300	7,941	124	819
51- 9083	Ophthalmic Laboratory Technicians	1	159	6	\$37,100	\$34,800	529	42	165
43- 4151	Order Clerks	1	1,098	83	\$31,400	\$36,600	1,670	75	1,181
51- 8093	Petroleum Pump System Operators, Refinery Operators, and Gaugers	1	67	3	\$73,800	\$73,800	1,474	61	70
47- 2152	Plumbers, Pipefitters, and Steamfitters	1	2,376	174	\$58,900	\$59,800	23,648	1,495	2,551
51- 5111	Prepress Technicians and Workers	1	207	13	\$39,200	\$42,500	1,655	142	220
51- 5113	Print Binding and Finishing Workers	1	317	29	\$39,600	\$35,100	68,304	6,641	346
11- 3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
51- 4023	Rolling Machine Setters, Operators, and Tenders, Metal and Plastic	1	204	12	\$35,800	\$41,900	4,769	376	216
41- 9031	Sales Engineers	1	312	9	\$103,600	\$112,800	2,274	57	321

**45 Minute Drive - Forward Sumner, NAICS 31 - Manufacturing (500 Workers)**

SOC	Title	New Employer Demand	Empl (Place of Residence) <sup>1</sup>	Unempl <sup>1</sup>	Regional Avg Wage <sup>2</sup>	National Avg Wage <sup>2</sup>	Empl Extended	Unempl Extended	Potential Candidates per Opening
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	8,041	604	\$66,100	\$66,800			8,645
51-9141	Semiconductor Processing Technicians	1	24	2	\$40,700	\$42,000	3,563	278	26
47-2211	Sheet Metal Workers	1	675	49	\$47,000	\$54,500	8,245	913	725
51-6063	Textile Knitting and Weaving Machine Setters, Operators, and Tenders	1	161	29	\$28,700	\$31,300	69	15	190
51-6064	Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders	1	89	9	\$29,900	\$30,700	364	50	98
51-9197	Tire Builders	1	294	24	\$46,400	\$45,000			317
13-1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
11-3071	Transportation, Storage, and Distribution Managers	1	1,257	41	\$90,300	\$103,300	57,427	1,814	1,298
51-6093	Upholsterers	1	212	11	\$32,400	\$36,600	17,749	1,719	223
35-3031	Waiters and Waitresses	1	17,655	2,462	\$20,600	\$26,800	61,658	9,446	20,116
43-5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	1	435	28	\$39,300	\$36,700	30,796	2,635	463
51-4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	1	363	29	\$42,900	\$40,200	10,279	885	392

Source: [JobsEQ®](http://www.jobseq.com)

1. Occupation employment and unemployment are place-of-residence data—that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

**Column Glossary**

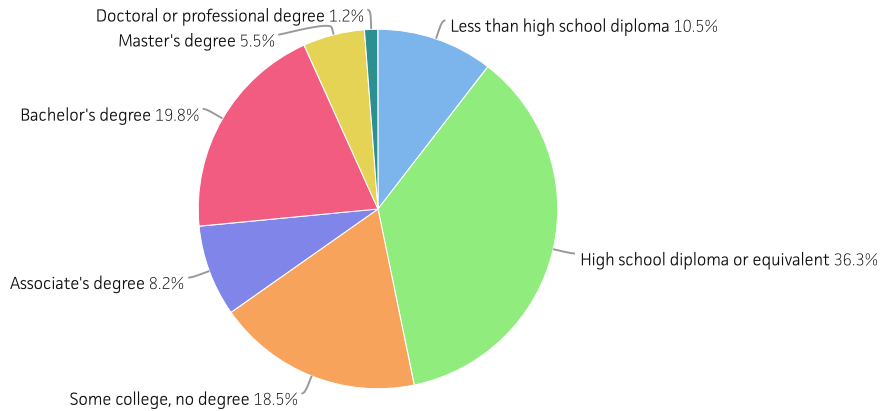
SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.

## Column Glossary

Empl (Place of Residence) <sup>1</sup>	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl <sup>1</sup>	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage <sup>2</sup>	National average wage adjusted by the selected region's cost of living.
National Avg Wage <sup>2</sup>	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

## Education Breakdown for What-If Analysis

45 Minute Drive - Forward Sumner, NAICS 31 - Manufacturing



Source: JobsEQ®, Data as of 2020Q3