

45 Minute Drive - Forward Sumner, Transportation, Distribution & Logistics_Sumner (500 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
53-3032	Heavy and Tractor-Trailer Truck Drivers	67	18,706	1,394	\$48,000	\$46,900	9,122	617	300
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	49	26,901	2,954	\$30,800	\$32,100			609
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	38	7,555	222	\$61,500	\$71,100	1,507	63	205
53-7065	Stockers and Order Fillers	21	18,471	1,946	\$27,200	\$29,700	104,878	14,150	972
43-4051	Customer Service Representatives	18	24,521	1,476	\$36,300	\$37,300	21,063	1,540	1,444
53-7051	Industrial Truck and Tractor Operators	17	5,776	533	\$35,500	\$37,900	40,486	3,818	371
11-1021	General and Operations Managers	13	17,671	550	\$117,500	\$123,000	44,384	1,584	1,402
43-9061	Office Clerks, General	12	21,866	1,273	\$35,700	\$36,400	20,002	1,243	1,928
53-3033	Light Truck Drivers	11	7,152	456	\$36,000	\$38,500	11,715	1,000	692
43-5071	Shipping, Receiving, and Inventory Clerks	11	5,336	328	\$34,300	\$36,000	46,026	3,828	515
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	9	3,951	225	\$53,900	\$57,800	40,996	2,091	464
43-3031	Bookkeeping, Accounting, and Auditing Clerks	8	13,258	533	\$44,000	\$43,000	12,263	612	1,724
53-7064	Packers and Packagers, Hand	8	5,073	619	\$26,200	\$27,700	29,782	3,690	712
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	8	4,189	136	\$86,200	\$93,000	11,295	348	541
43-1011	First-Line Supervisors of Office and	7	13,764	523	\$59,200	\$60,100	16,454	909	2,041

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	Administrative Support Workers								
53-3031	Driver/Sales Workers	6	2,627	139	\$26,000	\$30,200	1,563	152	461
41-1012	First-Line Supervisors of Non-Retail Sales Workers	6	3,158	98	\$89,000	\$86,200	18,933	919	543
53-2031	Flight Attendants	6	449	16	\$53,800	\$56,200			78
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	6	16,043	836	\$39,200	\$39,200	28,512	1,552	2,813
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	5	1,789	103	\$54,800	\$50,400	5,385	290	379
49-3011	Aircraft Mechanics and Service Technicians	4	511	18	\$59,800	\$67,100	3,537	144	132
53-2011	Airline Pilots, Copilots, and Flight Engineers	4	258	11	\$91,400	\$174,900	257	12	67
43-5011	Cargo and Freight Agents	4	917	73	\$42,000	\$46,800	32,860	1,931	248
43-5032	Dispatchers, Except Police, Fire, and Ambulance	4	1,586	135	\$40,100	\$44,100	13,842	647	430
49-9071	Maintenance and Repair Workers, General	4	9,545	433	\$40,500	\$42,000	6,081	294	2,494
43-4151	Order Clerks	4	1,098	83	\$31,400	\$36,600	1,670	75	295
43-4181	Reservation and Transportation Ticket Agents and Travel Clerks	4	658	41	\$34,800	\$44,400	29,522	1,874	175
41-2031	Retail Salespersons	4	30,504	2,428	\$29,600	\$29,400	9,255	981	8,233
11-2022	Sales Managers	4	3,334	120	\$125,200	\$141,700	18,965	565	863
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	4	8,041	604	\$66,100	\$66,800			2,161
13-2011	Accountants and Auditors	3	12,571	308	\$72,000	\$79,500	9,190	295	4,293
49-1011	First-Line Supervisors of Mechanics,	3	3,026	126	\$65,100	\$70,600	8,978	383	1,051

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	Installers, and Repairers								
49- 9041	Industrial Machinery Mechanics	3	2,377	102	\$52,900	\$55,300	17,303	852	826
13- 1161	Market Research Analysts and Marketing Specialists	3	4,786	174	\$63,700	\$71,600	16,371	670	1,653
49- 3042	Mobile Heavy Equipment Mechanics, Except Engines	3	716	36	\$49,200	\$54,800	16,866	924	251
43- 5061	Production, Planning, and Expediting Clerks	3	2,909	119	\$47,500	\$50,600	5,687	369	1,009
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	3	8,611	318	\$63,000	\$80,200	8,146	189	2,976
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	3	6,484	137	\$94,700	\$111,600	15,799	444	2,207
11- 3071	Transportation, Storage, and Distribution Managers	3	1,257	41	\$90,300	\$103,300	57,427	1,814	433
43- 3021	Billing and Posting Clerks	2	4,164	140	\$39,400	\$40,600	22,029	1,003	2,152
53- 7061	Cleaners of Vehicles and Equipment	2	2,575	367	\$28,500	\$27,900	47	4	1,471
15- 1232	Computer User Support Specialists	2	4,539	186	\$49,700	\$56,600	2,602	197	2,363
49- 2011	Computer, Automated Teller, and Office Machine Repairers	2	817	34	\$39,600	\$42,100	37	1	426
41- 2021	Counter and Rental Clerks	2	2,660	214	\$30,200	\$32,600	77,144	7,884	1,437
11- 3031	Financial Managers	2	6,407	144	\$124,400	\$147,500	21,511	546	3,275
51- 1011	First-Line Supervisors of Production and Operating Workers	2	4,650	174	\$60,300	\$65,200	6,651	362	2,412
13- 1071	Human Resources Specialists	2	5,055	170	\$60,300	\$67,800	26,192	973	2,612

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51- 9061	Inspectors, Testers, Sorters, Samplers, and Weighers	2	4,212	283	\$39,900	\$43,000	13,784	1,223	2,248
37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	2	13,558	990	\$27,500	\$30,000	47,569	6,059	7,274
13- 1081	Logisticians	2	1,364	36	\$66,500	\$78,700	26,458	751	700
27- 1026	Merchandise Displayers and Window Trimmers	2	1,145	77	\$33,200	\$32,900	304	21	611
51- 9111	Packaging and Filling Machine Operators and Tenders	2	2,363	282	\$34,700	\$33,600	48,891	5,161	1,323
41- 2022	Parts Salespersons	2	1,670	75	\$31,100	\$35,200	32,034	2,570	873
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	2	10,712	270	\$84,900	\$118,700	23,927	718	5,491
53- 4031	Railroad Conductors and Yardmasters	2	98	5	\$65,300	\$68,400	37	2	52
51- 2092	Team Assemblers	2	13,265	1,415	\$39,100	\$34,800	8,268	635	7,340
13- 1022	Wholesale and Retail Buyers, Except Farm Products	2	973	21	\$60,100	\$69,700	24,633	906	497
45- 2091	Agricultural Equipment Operators	1	111	12	\$35,000	\$33,300			123
53- 6098	Aircraft Service Attendants and Transportation Workers, All Other	1	230	17	\$33,100	\$42,900			247
51- 2099	Assemblers and Fabricators, All Other	1	2,315	216	\$39,300	\$34,800	13,265	1,415	2,531
27- 4011	Audio and Video Technicians	1	953	103	\$53,800	\$51,300	913	42	1,056
49- 3023	Automotive Service Technicians and Mechanics	1	4,992	265	\$42,900	\$44,900	472	29	5,257
49- 2091	Avionics Technicians	1	69	3	\$64,900	\$67,000	3,943	168	72

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39- 6011	Baggage Porters and Bellhops	1	199	25	\$28,100	\$28,200	11,566	717	224
43- 3011	Bill and Account Collectors	1	2,340	190	\$40,000	\$39,300	87,604	5,296	2,530
53- 5021	Captains, Mates, and Pilots of Water Vessels	1	645	55	\$74,500	\$87,400	5,381	160	700
41- 2011	Cashiers	1	23,398	2,559	\$23,000	\$24,400	47,606	7,998	25,957
11- 1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
53- 2012	Commercial Pilots	1	257	12	\$106,400	\$102,900	645	55	269
13- 1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
11- 3021	Computer and Information Systems Managers	1	3,253	76	\$128,600	\$156,400	9,184	225	3,328
15- 1231	Computer Network Support Specialists	1	1,609	67	\$59,700	\$68,900			1,676
15- 1299	Computer Occupations, All Other	1	2,708	82	\$70,900	\$92,400	20,868	828	2,791
15- 1251	Computer Programmers	1	1,487	53	\$93,600	\$92,600	8,414	218	1,540
15- 1211	Computer Systems Analysts	1	4,428	96	\$82,900	\$96,200	7,873	260	4,524
53- 7011	Conveyor Operators and Tenders	1	110	17	\$40,200	\$36,200			127
13- 1051	Cost Estimators	1	1,289	42	\$66,100	\$71,400	19,447	505	1,331
51- 4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,759	143	\$36,800	\$37,300	40,117	3,661	1,902
43- 9021	Data Entry Keyers	1	1,314	68	\$34,000	\$34,800	4,979	175	1,382
41- 9011	Demonstrators and Product Promoters	1	432	59	\$33,500	\$35,300	1,633	217	491
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	1	651	24	\$57,000	\$66,200	8,749	380	675
51- 2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	1	1,314	103	\$38,100	\$36,900	393	40	1,417
47- 2111	Electricians	1	4,749	313	\$50,800	\$60,400	7,372	402	5,062
43- 6011	Executive Secretaries and Executive	1	2,807	135	\$56,100	\$62,900	43,262	1,969	2,942

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	Administrative Assistants								
11- 3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,301
49- 3041	Farm Equipment Mechanics and Service Technicians	1	106	4	\$41,300	\$43,600	5,167	280	110
45- 2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	1	795	79	\$26,700	\$27,800	14,451	1,714	874
45- 2093	Farmworkers, Farm, Ranch, and Aquacultural Animals	1	317	43	\$30,000	\$29,900	9,129	975	361
27- 1022	Fashion Designers	1	113	5	\$69,500	\$86,100	845	52	118
13- 2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	1	3,885	88	\$73,600	\$94,200	36,588	1,029	3,972
41- 1011	First-Line Supervisors of Retail Sales Workers	1	11,402	468	\$43,600	\$45,800	35,433	2,904	11,870
27- 1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
49- 9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1	2,567	115	\$43,200	\$51,400	5,420	284	2,682
49- 9098	Helpers-- Installation, Maintenance, and Repair Workers	1	558	72	\$30,700	\$32,600	810	149	630
11- 3121	Human Resources Managers	1	1,574	57	\$99,900	\$129,600	51,113	1,485	1,631
17- 2112	Industrial Engineers	1	2,034	52	\$85,300	\$92,700	6,003	160	2,087
11- 3051	Industrial Production Managers	1	1,458	56	\$101,300	\$115,100	24,635	1,012	1,514
49- 9099	Installation, Maintenance, and Repair Workers, All Other	1	1,570	110	\$39,800	\$43,800	52	4	1,679
53- 4011	Locomotive Engineers	1	80	3	\$68,700	\$71,600	185	9	83
53- 7063	Machine Feeders and Offbearers	1	451	53	\$31,800	\$33,000	5,395	444	504
51- 4041	Machinists	1	2,064	102	\$42,600	\$46,100	3,034	216	2,165

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49- 9043	Maintenance Workers, Machinery	1	564	30	\$46,600	\$49,500	7	1	594
13- 1111	Management Analysts	1	5,518	208	\$79,000	\$95,600	21,510	700	5,727
11- 2021	Marketing Managers	1	2,282	87	\$128,600	\$149,200	37,462	1,355	2,369
17- 2141	Mechanical Engineers	1	1,584	43	\$89,500	\$93,500	3,779	83	1,628
49- 9062	Medical Equipment Repairers	1	465	9	\$48,900	\$53,100	353	25	474
53- 3099	Motor Vehicle Operators, All Other	1	351	24	\$32,900	\$37,300			375
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,581
43- 9199	Office and Administrative Support Workers, All Other	1	1,475	58	\$38,000	\$38,300			1,533
53- 6061	Passenger Attendants	1	30	2	\$26,800	\$29,400	12,517	667	32
43- 3051	Payroll and Timekeeping Clerks	1	1,194	62	\$45,700	\$47,400	47,523	2,391	1,256
29- 1051	Pharmacists	1	2,456	43	\$133,000	\$125,500	1,277	21	2,499
29- 2052	Pharmacy Technicians	1	3,081	131	\$33,100	\$35,300	7,555	275	3,212
43- 3061	Procurement Clerks	1	478	19	\$46,000	\$44,000	19,382	789	498
51- 9199	Production Workers, All Other	1	3,798	284	\$28,900	\$33,800			4,082
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,260	95	\$60,300	\$69,700	7,707	286	2,355
11- 3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
49- 3043	Rail Car Repairers	1	50	3	\$57,900	\$56,800	2,668	276	52
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
41- 9099	Sales and Related Workers, All Other	1	1,191	72	\$46,600	\$40,600			1,263
41- 9031	Sales Engineers	1	312	9	\$103,600	\$112,800	2,274	57	321
33- 9032	Security Guards	1	8,774	381	\$29,400	\$33,000	1,276	184	9,155
41- 9041	Telemarketers	1	1,060	165	\$31,900	\$29,800	19,079	2,000	1,225

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13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
53- 6051	Transportation Inspectors	1	138	9	\$83,600	\$77,500	11,875	599	147
15- 1257	Web Developers and Digital Interface Designers	1	1,185	37	\$63,500	\$82,400	9,493	280	1,222
43- 5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	1	435	28	\$39,300	\$36,700	30,796	2,635	463
51- 4121	Welders, Cutters, Solderers, and Brazers	1	2,422	213	\$41,500	\$45,200	31,975	2,984	2,635

Source: [JobsEQ®](https://www.jobseq.com/)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

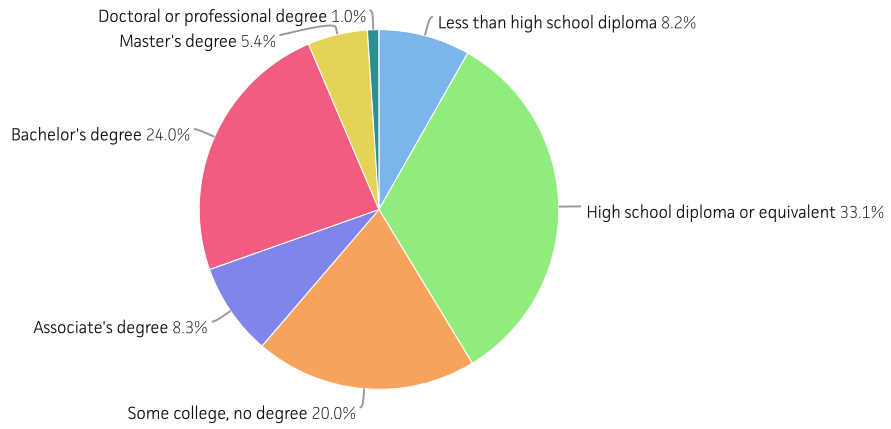
Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

45 Minute Drive - Forward Summer, Transportation, Distribution & Logistics_Summer



Source: JobsEQ®, Data as of 2020Q3