

45 Minute Drive - Forward Sumner, Transportation, Distribution & Logistics_Sumner (250 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
53-3032	Heavy and Tractor-Trailer Truck Drivers	34	18,706	1,394	\$48,000	\$46,900	9,122	617	591
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	25	26,901	2,954	\$30,800	\$32,100			1,194
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	19	7,555	222	\$61,500	\$71,100	1,507	63	409
53-7065	Stockers and Order Fillers	11	18,471	1,946	\$27,200	\$29,700	104,878	14,150	1,856
43-4051	Customer Service Representatives	9	24,521	1,476	\$36,300	\$37,300	21,063	1,540	2,889
53-7051	Industrial Truck and Tractor Operators	8	5,776	533	\$35,500	\$37,900	40,486	3,818	789
11-1021	General and Operations Managers	6	17,671	550	\$117,500	\$123,000	44,384	1,584	3,037
53-3033	Light Truck Drivers	6	7,152	456	\$36,000	\$38,500	11,715	1,000	1,268
43-9061	Office Clerks, General	6	21,866	1,273	\$35,700	\$36,400	20,002	1,243	3,857
43-5071	Shipping, Receiving, and Inventory Clerks	6	5,336	328	\$34,300	\$36,000	46,026	3,828	944
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	5	3,951	225	\$53,900	\$57,800	40,996	2,091	835
43-3031	Bookkeeping, Accounting, and Auditing Clerks	4	13,258	533	\$44,000	\$43,000	12,263	612	3,448
43-1011	First-Line Supervisors of Office and Administrative Support Workers	4	13,764	523	\$59,200	\$60,100	16,454	909	3,572
53-7064	Packers and Packers, Hand	4	5,073	619	\$26,200	\$27,700	29,782	3,690	1,423
41-4011	Sales Representatives, Wholesale and	4	4,189	136	\$86,200	\$93,000	11,295	348	1,081

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	Manufacturing, Technical and Scientific Products								
53- 3031	Driver/Sales Workers	3	2,627	139	\$26,000	\$30,200	1,563	152	922
41- 1012	First-Line Supervisors of Non-Retail Sales Workers	3	3,158	98	\$89,000	\$86,200	18,933	919	1,085
53- 2031	Flight Attendants	3	449	16	\$53,800	\$56,200			155
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	3	16,043	836	\$39,200	\$39,200	28,512	1,552	5,626
13- 2011	Accountants and Auditors	2	12,571	308	\$72,000	\$79,500	9,190	295	6,439
49- 3011	Aircraft Mechanics and Service Technicians	2	511	18	\$59,800	\$67,100	3,537	144	264
53- 2011	Airline Pilots, Copilots, and Flight Engineers	2	258	11	\$91,400	\$174,900	257	12	135
49- 3031	Bus and Truck Mechanics and Diesel Engine Specialists	2	1,789	103	\$54,800	\$50,400	5,385	290	946
43- 5011	Cargo and Freight Agents	2	917	73	\$42,000	\$46,800	32,860	1,931	495
43- 5032	Dispatchers, Except Police, Fire, and Ambulance	2	1,586	135	\$40,100	\$44,100	13,842	647	861
49- 9071	Maintenance and Repair Workers, General	2	9,545	433	\$40,500	\$42,000	6,081	294	4,989
13- 1161	Market Research Analysts and Marketing Specialists	2	4,786	174	\$63,700	\$71,600	16,371	670	2,480
43- 4151	Order Clerks	2	1,098	83	\$31,400	\$36,600	1,670	75	591
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	2	8,611	318	\$63,000	\$80,200	8,146	189	4,465
43- 4181	Reservation and Transportation Ticket Agents	2	658	41	\$34,800	\$44,400	29,522	1,874	350

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	and Travel Clerks								
41- 2031	Retail Salespersons	2	30,504	2,428	\$29,600	\$29,400	9,255	981	16,466
11- 2022	Sales Managers	2	3,334	120	\$125,200	\$141,700	18,965	565	1,727
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	2	8,041	604	\$66,100	\$66,800			4,322
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	2	6,484	137	\$94,700	\$111,600	15,799	444	3,311
11- 3071	Transportation, Storage, and Distribution Managers	2	1,257	41	\$90,300	\$103,300	57,427	1,814	649
53- 6098	Aircraft Service Attendants and Transportation Workers, All Other	1	230	17	\$33,100	\$42,900			247
51- 2099	Assemblers and Fabricators, All Other	1	2,315	216	\$39,300	\$34,800	13,265	1,415	2,531
43- 3011	Bill and Account Collectors	1	2,340	190	\$40,000	\$39,300	87,604	5,296	2,530
43- 3021	Billing and Posting Clerks	1	4,164	140	\$39,400	\$40,600	22,029	1,003	4,304
41- 2011	Cashiers	1	23,398	2,559	\$23,000	\$24,400	47,606	7,998	25,957
11- 1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
53- 7061	Cleaners of Vehicles and Equipment	1	2,575	367	\$28,500	\$27,900	47	4	2,942
53- 2012	Commercial Pilots	1	257	12	\$106,400	\$102,900	645	55	269
11- 3021	Computer and Information Systems Managers	1	3,253	76	\$128,600	\$156,400	9,184	225	3,328
15- 1299	Computer Occupations, All Other	1	2,708	82	\$70,900	\$92,400	20,868	828	2,791
15- 1211	Computer Systems Analysts	1	4,428	96	\$82,900	\$96,200	7,873	260	4,524
15- 1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726

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49-2011	Computer, Automated Teller, and Office Machine Repairers	1	817	34	\$39,600	\$42,100	37	1	852
41-2021	Counter and Rental Clerks	1	2,660	214	\$30,200	\$32,600	77,144	7,884	2,874
43-9021	Data Entry Keyers	1	1,314	68	\$34,000	\$34,800	4,979	175	1,382
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,807	135	\$56,100	\$62,900	43,262	1,969	2,942
11-3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,301
49-3041	Farm Equipment Mechanics and Service Technicians	1	106	4	\$41,300	\$43,600	5,167	280	110
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	1	795	79	\$26,700	\$27,800	14,451	1,714	874
11-3031	Financial Managers	1	6,407	144	\$124,400	\$147,500	21,511	546	6,551
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153
51-1011	First-Line Supervisors of Production and Operating Workers	1	4,650	174	\$60,300	\$65,200	6,651	362	4,824
41-1011	First-Line Supervisors of Retail Sales Workers	1	11,402	468	\$43,600	\$45,800	35,433	2,904	11,870
27-1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
13-1071	Human Resources Specialists	1	5,055	170	\$60,300	\$67,800	26,192	973	5,224
49-9041	Industrial Machinery Mechanics	1	2,377	102	\$52,900	\$55,300	17,303	852	2,479
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,212	283	\$39,900	\$43,000	13,784	1,223	4,495
49-9099	Installation, Maintenance, and Repair Workers, All Other	1	1,570	110	\$39,800	\$43,800	52	4	1,679

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37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
53- 4011	Locomotive Engineers	1	80	3	\$68,700	\$71,600	185	9	83
13- 1081	Logisticians	1	1,364	36	\$66,500	\$78,700	26,458	751	1,399
13- 1111	Management Analysts	1	5,518	208	\$79,000	\$95,600	21,510	700	5,727
11- 2021	Marketing Managers	1	2,282	87	\$128,600	\$149,200	37,462	1,355	2,369
49- 9062	Medical Equipment Repairers	1	465	9	\$48,900	\$53,100	353	25	474
27- 1026	Merchandise Displayers and Window Trimmers	1	1,145	77	\$33,200	\$32,900	304	21	1,221
49- 3042	Mobile Heavy Equipment Mechanics, Except Engines	1	716	36	\$49,200	\$54,800	16,866	924	752
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,581
51- 9111	Packaging and Filling Machine Operators and Tenders	1	2,363	282	\$34,700	\$33,600	48,891	5,161	2,646
41- 2022	Parts Salespersons	1	1,670	75	\$31,100	\$35,200	32,034	2,570	1,745
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1	10,712	270	\$84,900	\$118,700	23,927	718	10,982
29- 1051	Pharmacists	1	2,456	43	\$133,000	\$125,500	1,277	21	2,499
29- 2052	Pharmacy Technicians	1	3,081	131	\$33,100	\$35,300	7,555	275	3,212
43- 5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,260	95	\$60,300	\$69,700	7,707	286	2,355
49- 3043	Rail Car Repairers	1	50	3	\$57,900	\$56,800	2,668	276	52

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53- 4031	Railroad Conductors and Yardmasters	1	98	5	\$65,300	\$68,400	37	2	104
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
41- 9099	Sales and Related Workers, All Other	1	1,191	72	\$46,600	\$40,600			1,263
41- 9031	Sales Engineers	1	312	9	\$103,600	\$112,800	2,274	57	321
51- 2092	Team Assemblers	1	13,265	1,415	\$39,100	\$34,800	8,268	635	14,680
13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
15- 1257	Web Developers and Digital Interface Designers	1	1,185	37	\$63,500	\$82,400	9,493	280	1,222
43- 5111	Weighers, Measurers, Checkers, and Samplers, Recordkeeping	1	435	28	\$39,300	\$36,700	30,796	2,635	463
51- 4121	Welders, Cutters, Solderers, and Brazers	1	2,422	213	\$41,500	\$45,200	31,975	2,984	2,635
13- 1022	Wholesale and Retail Buyers, Except Farm Products	1	973	21	\$60,100	\$69,700	24,633	906	994

Source: [JobsEQ®](https://www.chmuraecon.com/jobseq)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.

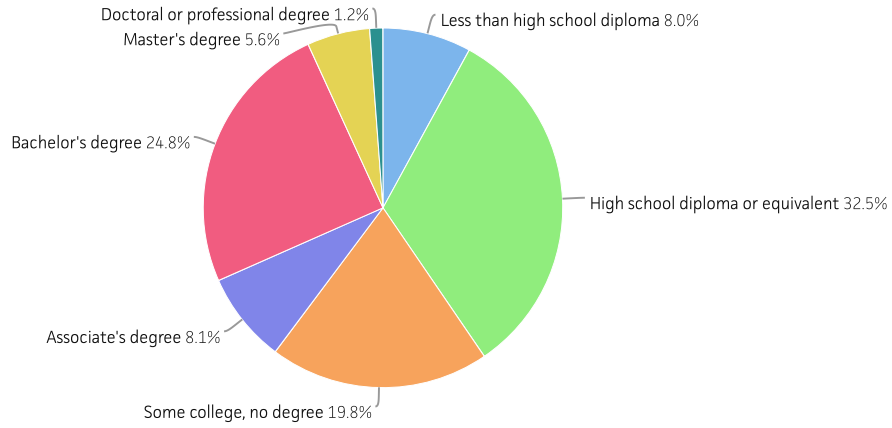
Column Glossary

Potential Candidates per Opening

The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

45 Minute Drive - Forward Sumner, Transportation, Distribution & Logistics_Summer



Source: JobsEQ®. Data as of 2020Q3