

45 Minute Drive - Forward Sumner, Transportation, Distribution & Logistics_Sumner (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
53-3032	Heavy and Tractor-Trailer Truck Drivers	14	18,706	1,394	\$48,000	\$46,900	9,122	617	1,436
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10	26,901	2,954	\$30,800	\$32,100			2,985
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	8	7,555	222	\$61,500	\$71,100	1,507	63	972
43-4051	Customer Service Representatives	4	24,521	1,476	\$36,300	\$37,300	21,063	1,540	6,499
53-7065	Stockers and Order Fillers	4	18,471	1,946	\$27,200	\$29,700	104,878	14,150	5,104
11-1021	General and Operations Managers	3	17,671	550	\$117,500	\$123,000	44,384	1,584	6,074
53-7051	Industrial Truck and Tractor Operators	3	5,776	533	\$35,500	\$37,900	40,486	3,818	2,103
43-9061	Office Clerks, General	3	21,866	1,273	\$35,700	\$36,400	20,002	1,243	7,713
43-3031	Bookkeeping, Accounting, and Auditing Clerks	2	13,258	533	\$44,000	\$43,000	12,263	612	6,896
43-1011	First-Line Supervisors of Office and Administrative Support Workers	2	13,764	523	\$59,200	\$60,100	16,454	909	7,144
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	2	3,951	225	\$53,900	\$57,800	40,996	2,091	2,088
53-3033	Light Truck Drivers	2	7,152	456	\$36,000	\$38,500	11,715	1,000	3,804
53-7064	Packers and Packers, Hand	2	5,073	619	\$26,200	\$27,700	29,782	3,690	2,846
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	2	4,189	136	\$86,200	\$93,000	11,295	348	2,162

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43- 5071	Shipping, Receiving, and Inventory Clerks	2	5,336	328	\$34,300	\$36,000	46,026	3,828	2,832
13- 2011	Accountants and Auditors	1	12,571	308	\$72,000	\$79,500	9,190	295	12,879
49- 3011	Aircraft Mechanics and Service Technicians	1	511	18	\$59,800	\$67,100	3,537	144	529
53- 2011	Airline Pilots, Copilots, and Flight Engineers	1	258	11	\$91,400	\$174,900	257	12	269
43- 3021	Billing and Posting Clerks	1	4,164	140	\$39,400	\$40,600	22,029	1,003	4,304
49- 3031	Bus and Truck Mechanics and Diesel Engine Specialists	1	1,789	103	\$54,800	\$50,400	5,385	290	1,893
43- 5011	Cargo and Freight Agents	1	917	73	\$42,000	\$46,800	32,860	1,931	990
53- 7061	Cleaners of Vehicles and Equipment	1	2,575	367	\$28,500	\$27,900	47	4	2,942
15- 1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726
49- 2011	Computer, Automated Teller, and Office Machine Repairers	1	817	34	\$39,600	\$42,100	37	1	852
41- 2021	Counter and Rental Clerks	1	2,660	214	\$30,200	\$32,600	77,144	7,884	2,874
43- 5032	Dispatchers, Except Police, Fire, and Ambulance	1	1,586	135	\$40,100	\$44,100	13,842	647	1,722
53- 3031	Driver/Sales Workers	1	2,627	139	\$26,000	\$30,200	1,563	152	2,765
49- 1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153
41- 1012	First-Line Supervisors of Non-Retail Sales Workers	1	3,158	98	\$89,000	\$86,200	18,933	919	3,256
53- 2031	Flight Attendants	1	449	16	\$53,800	\$56,200			466
13- 1071	Human Resources Specialists	1	5,055	170	\$60,300	\$67,800	26,192	973	5,224
49- 9041	Industrial Machinery Mechanics	1	2,377	102	\$52,900	\$55,300	17,303	852	2,479

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51- 9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,212	283	\$39,900	\$43,000	13,784	1,223	4,495
37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
13- 1081	Logisticians	1	1,364	36	\$66,500	\$78,700	26,458	751	1,399
49- 9071	Maintenance and Repair Workers, General	1	9,545	433	\$40,500	\$42,000	6,081	294	9,978
13- 1161	Market Research Analysts and Marketing Specialists	1	4,786	174	\$63,700	\$71,600	16,371	670	4,960
27- 1026	Merchandise Displayers and Window Trimmers	1	1,145	77	\$33,200	\$32,900	304	21	1,221
49- 3042	Mobile Heavy Equipment Mechanics, Except Engines	1	716	36	\$49,200	\$54,800	16,866	924	752
43- 4151	Order Clerks	1	1,098	83	\$31,400	\$36,600	1,670	75	1,181
51- 9111	Packaging and Filling Machine Operators and Tenders	1	2,363	282	\$34,700	\$33,600	48,891	5,161	2,646
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1	10,712	270	\$84,900	\$118,700	23,927	718	10,982
43- 5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
13- 1198	Project Management Specialists and Business Operations Specialists, All Other	1	8,611	318	\$63,000	\$80,200	8,146	189	8,929
43- 4181	Reservation and Transportation Ticket Agents and Travel Clerks	1	658	41	\$34,800	\$44,400	29,522	1,874	699

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41- 2031	Retail Salespersons	1	30,504	2,428	\$29,600	\$29,400	9,255	981	32,932
11- 2022	Sales Managers	1	3,334	120	\$125,200	\$141,700	18,965	565	3,453
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	8,041	604	\$66,100	\$66,800			8,645
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1	16,043	836	\$39,200	\$39,200	28,512	1,552	16,879
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	1	6,484	137	\$94,700	\$111,600	15,799	444	6,621
11- 3071	Transportation, Storage, and Distribution Managers	1	1,257	41	\$90,300	\$103,300	57,427	1,814	1,298
13- 1022	Wholesale and Retail Buyers, Except Farm Products	1	973	21	\$60,100	\$69,700	24,633	906	994

Source: [JobsEQ®](https://www.chmuraecon.com/jobseq)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary

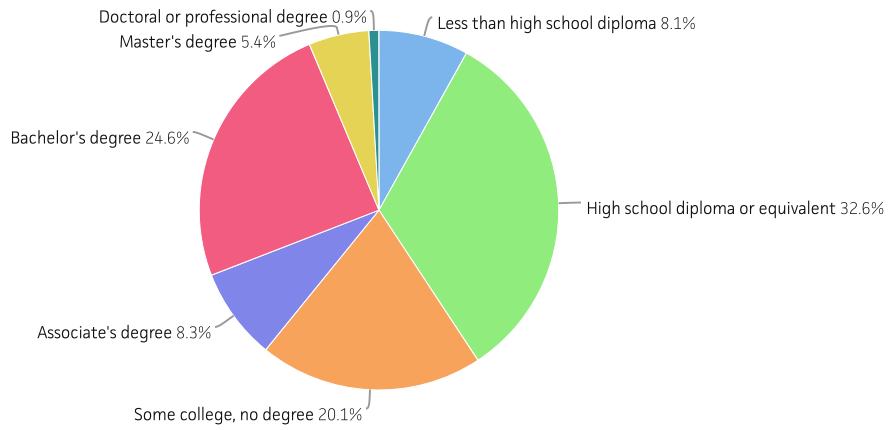
SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with

Column Glossary

the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

45 Minute Drive - Forward Summer, Transportation, Distribution & Logistics_Summer



Source: JobsEQ®, Data as of 2020Q3