

**45 Minute Drive - Forward Sumner, IT\_Sumner (500 Workers)**

<b>SOC</b>	<b>Title</b>	<b>New Employer Demand</b>	<b>Empl (Place of Residence)<sup>1</sup></b>	<b>Unempl<sup>1</sup></b>	<b>Regional Avg Wage<sup>2</sup></b>	<b>National Avg Wage<sup>2</sup></b>	<b>Empl Extended</b>	<b>Unempl Extended</b>	<b>Potential Candidates per Opening</b>
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	79	6,484	137	\$94,700	\$111,600	15,799	444	84
51- 2028	Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers	34	1,314	103	\$38,100	\$36,900	393	40	42
15- 1232	Computer User Support Specialists	15	4,539	186	\$49,700	\$56,600	2,602	197	315
41- 4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	14	4,189	136	\$86,200	\$93,000	11,295	348	309
17- 2112	Industrial Engineers	12	2,034	52	\$85,300	\$92,700	6,003	160	174
51- 2092	Team Assemblers	12	13,265	1,415	\$39,100	\$34,800	8,268	635	1,223
13- 1161	Market Research Analysts and Marketing Specialists	11	4,786	174	\$63,700	\$71,600	16,371	670	451
11- 3021	Computer and Information Systems Managers	10	3,253	76	\$128,600	\$156,400	9,184	225	333
43- 4051	Customer Service Representatives	10	24,521	1,476	\$36,300	\$37,300	21,063	1,540	2,600
17- 2072	Electronics Engineers, Except Computer	10	607	17	\$85,300	\$110,200	7,009	164	62
11- 1021	General and Operations Managers	10	17,671	550	\$117,500	\$123,000	44,384	1,584	1,822
51- 9061	Inspectors, Testers, Sorters, Samplers, and Weighers	10	4,212	283	\$39,900	\$43,000	13,784	1,223	450
51- 9141	Semiconductor Processing Technicians	10	24	2	\$40,700	\$42,000	3,563	278	3
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	9	651	24	\$57,000	\$66,200	8,749	380	75

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13- 1198	Project Management Specialists and Business Operations Specialists, All Other	9	8,611	318	\$63,000	\$80,200	8,146	189	992
17- 2071	Electrical Engineers	8	1,082	33	\$92,700	\$103,500	7,763	193	139
17- 2061	Computer Hardware Engineers	7	215	8	\$81,100	\$123,000	4,882	129	32
15- 1211	Computer Systems Analysts	7	4,428	96	\$82,900	\$96,200	7,873	260	646
51- 1011	First-Line Supervisors of Production and Operating Workers	7	4,650	174	\$60,300	\$65,200	6,651	362	689
17- 2141	Mechanical Engineers	7	1,584	43	\$89,500	\$93,500	3,779	83	233
13- 2011	Accountants and Auditors	6	12,571	308	\$72,000	\$79,500	9,190	295	2,146
11- 9041	Architectural and Engineering Managers	6	1,218	28	\$131,100	\$152,900	6,876	188	208
15- 1299	Computer Occupations, All Other	6	2,708	82	\$70,900	\$92,400	20,868	828	465
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	6	8,041	604	\$66,100	\$66,800			1,441
15- 1257	Web Developers and Digital Interface Designers	6	1,185	37	\$63,500	\$82,400	9,493	280	204
15- 1251	Computer Programmers	5	1,487	53	\$93,600	\$92,600	8,414	218	308
13- 1111	Management Analysts	5	5,518	208	\$79,000	\$95,600	21,510	700	1,145
11- 2021	Marketing Managers	5	2,282	87	\$128,600	\$149,200	37,462	1,355	474
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	5	2,260	95	\$60,300	\$69,700	7,707	286	471
11- 2022	Sales Managers	5	3,334	120	\$125,200	\$141,700	18,965	565	691
41- 4012	Sales Representatives, Wholesale and Manufacturing,	5	7,555	222	\$61,500	\$71,100	1,507	63	1,556

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	Except Technical and Scientific Products								
13- 2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	4	3,885	88	\$73,600	\$94,200	36,588	1,029	993
11- 3031	Financial Managers	4	6,407	144	\$124,400	\$147,500	21,511	546	1,638
13- 1071	Human Resources Specialists	4	5,055	170	\$60,300	\$67,800	26,192	973	1,306
17- 3026	Industrial Engineering Technologists and Technicians	4	507	20	\$48,300	\$59,400			132
11- 3051	Industrial Production Managers	4	1,458	56	\$101,300	\$115,100	24,635	1,012	378
51- 4041	Machinists	4	2,064	102	\$42,600	\$46,100	3,034	216	541
15- 1244	Network and Computer Systems Administrators	4	2,493	88	\$80,300	\$88,400	832	29	645
43- 9061	Office Clerks, General	4	21,866	1,273	\$35,700	\$36,400	20,002	1,243	5,785
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	4	10,712	270	\$84,900	\$118,700	23,927	718	2,745
43- 5061	Production, Planning, and Expediting Clerks	4	2,909	119	\$47,500	\$50,600	5,687	369	757
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4	16,043	836	\$39,200	\$39,200	28,512	1,552	4,220
43- 5071	Shipping, Receiving, and Inventory Clerks	4	5,336	328	\$34,300	\$36,000	46,026	3,828	1,416
43- 3031	Bookkeeping, Accounting, and Auditing Clerks	3	13,258	533	\$44,000	\$43,000	12,263	612	4,597
17- 2199	Engineers, All Other	3	1,250	19	\$80,700	\$102,500	26,428	822	423
43- 1011	First-Line Supervisors of Office and	3	13,764	523	\$59,200	\$60,100	16,454	909	4,763

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	Administrative Support Workers								
53- 7062	Laborers and Freight, Stock, and Material Movers, Hand	3	26,901	2,954	\$30,800	\$32,100			9,952
49- 9071	Maintenance and Repair Workers, General	3	9,545	433	\$40,500	\$42,000	6,081	294	3,326
27- 1014	Special Effects Artists and Animators	3	645	36	\$69,300	\$84,800	3,961	287	227
51- 4121	Welders, Cutters, Solderers, and Brazers	3	2,422	213	\$41,500	\$45,200	31,975	2,984	878
17- 2011	Aerospace Engineers	2	169	3	\$90,900	\$119,200	5,073	127	86
51- 2099	Assemblers and Fabricators, All Other	2	2,315	216	\$39,300	\$34,800	13,265	1,415	1,266
11- 1011	Chief Executives	2	3,798	84	\$173,400	\$193,900	9,925	211	1,941
15- 1241	Computer Network Architects	2	1,091	14	\$98,900	\$115,100	18,056	455	552
15- 1231	Computer Network Support Specialists	2	1,609	67	\$59,700	\$68,900			838
51- 9161	Computer Numerically Controlled Tool Operators	2	707	47	\$41,200	\$43,200	3,763	266	377
15- 1245	Database Administrators and Architects	2	985	19	\$85,200	\$96,100	21,389	557	502
49- 2094	Electrical and Electronics Repairers, Commercial and Industrial Equipment	2	446	36	\$55,100	\$60,400	18,380	921	241
43- 6011	Executive Secretaries and Executive Administrative Assistants	2	2,807	135	\$56,100	\$62,900	43,262	1,969	1,471
11- 3013	Facilities Managers	2	2,222	78	\$101,900	\$106,600	40,383	1,549	1,150
27- 1024	Graphic Designers	2	2,105	152	\$51,400	\$56,500			1,129
49- 9041	Industrial Machinery Mechanics	2	2,377	102	\$52,900	\$55,300	17,303	852	1,239
15- 1212	Information Security Analysts	2	957	33	\$78,700	\$104,200	20,068	512	495
23- 1011	Lawyers	2	4,547	58	\$125,400	\$145,300	290	8	2,302
13- 1081	Logisticians	2	1,364	36	\$66,500	\$78,700	26,458	751	700

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41-9031	Sales Engineers	2	312	9	\$103,600	\$112,800	2,274	57	161
53-7065	Stockers and Order Fillers	2	18,471	1,946	\$27,200	\$29,700	104,878	14,150	10,209
27-3042	Technical Writers	2	300	32	\$66,500	\$76,900	3,085	214	166
13-1151	Training and Development Specialists	2	2,417	71	\$58,200	\$65,600	14,573	557	1,244
43-3021	Billing and Posting Clerks	1	4,164	140	\$39,400	\$40,600	22,029	1,003	4,304
17-2031	Bioengineers and Biomedical Engineers	1	123	3	\$60,800	\$97,100			126
17-3098	Calibration Technologists and Technicians and Engineering Technologists and Technicians, Except Drafters, All Other	1	380	9	\$56,700	\$65,900	8,404	368	389
19-4031	Chemical Technicians	1	444	13	\$43,300	\$52,900	3,829	127	457
19-2031	Chemists	1	418	11	\$57,500	\$84,200	1,560	49	429
51-9124	Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	1	826	54	\$41,000	\$41,300	17,986	1,540	880
51-2021	Coil Winders, Tapers, and Finishers	1	73	5	\$42,500	\$38,800	11,033	1,006	78
13-1141	Compensation, Benefits, and Job Analysis Specialists	1	824	27	\$58,600	\$69,800	7,914	229	851
13-1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
15-1221	Computer and Information Research Scientists	1	112	3	\$86,500	\$127,500	4,670	111	115
51-4031	Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,759	143	\$36,800	\$37,300	40,117	3,661	1,902
43-9021	Data Entry Keyers	1	1,314	68	\$34,000	\$34,800	4,979	175	1,382
27-3041	Editors	1	939	70	\$54,600	\$71,900	71	4	1,008
17-3012	Electrical and Electronics Drafters	1	105	5	\$65,400	\$65,700	2,271	113	110
17-3024	Electro-Mechanical and Mechatronics	1	106	4	\$54,500	\$61,400	1,787	73	110

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	Technologists and Technicians								
49- 1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153
41- 1012	First-Line Supervisors of Non-Retail Sales Workers	1	3,158	98	\$89,000	\$86,200	18,933	919	3,256
51- 9198	Helpers-- Production Workers	1	2,005	198	\$33,100	\$30,500	25,983	2,751	2,203
11- 3121	Human Resources Managers	1	1,574	57	\$99,900	\$129,600	51,113	1,485	1,631
53- 7051	Industrial Truck and Tractor Operators	1	5,776	533	\$35,500	\$37,900	40,486	3,818	6,309
37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
49- 9043	Maintenance Workers, Machinery	1	564	30	\$46,600	\$49,500	7	1	594
17- 2131	Materials Engineers	1	217	6	\$82,300	\$97,900	3,739	84	224
17- 3013	Mechanical Drafters	1	341	16	\$66,900	\$60,500	1,582	73	357
17- 3027	Mechanical Engineering Technologists and Technicians	1	330	13	\$50,000	\$59,200	2,049	92	342
13- 1121	Meeting, Convention, and Event Planners	1	989	52	\$54,400	\$54,900			1,041
51- 4072	Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	1	1,018	92	\$36,700	\$34,700	3,068	361	1,110
51- 4081	Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	1	1,793	148	\$40,500	\$38,400	2,769	212	1,941
15- 2031	Operations Research Analysts	1	731	15	\$69,200	\$90,600	71	8	746
43- 4151	Order Clerks	1	1,098	83	\$31,400	\$36,600	1,670	75	1,181
51- 9111	Packaging and Filling Machine Operators and Tenders	1	2,363	282	\$34,700	\$33,600	48,891	5,161	2,646

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53- 7064	Packers and Packagers, Hand	1	5,073	619	\$26,200	\$27,700	29,782	3,690	5,692
51- 4193	Plating Machine Setters, Operators, and Tenders, Metal and Plastic	1	177	8	\$35,400	\$35,600	2,318	229	185
27- 2012	Producers and Directors	1	1,541	131	\$66,400	\$93,900	6,359	537	1,672
51- 9199	Production Workers, All Other	1	3,798	284	\$28,900	\$33,800			4,082
27- 3031	Public Relations Specialists	1	1,333	72	\$68,000	\$70,200	20,672	950	1,405
11- 3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
41- 9099	Sales and Related Workers, All Other	1	1,191	72	\$46,600	\$40,600			1,263
51- 4111	Tool and Die Makers	1	686	30	\$52,500	\$55,000	2,771	167	716
11- 3071	Transportation, Storage, and Distribution Managers	1	1,257	41	\$90,300	\$103,300	57,427	1,814	1,298
51- 4122	Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	1	363	29	\$42,900	\$40,200	10,279	885	392

Source: [JobsEQ®](http://www.jobseq.com)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

**Column Glossary**

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) <sup>1</sup>	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl <sup>1</sup>	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage <sup>2</sup>	National average wage adjusted by the selected region's cost of living.
National Avg Wage <sup>2</sup>	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.

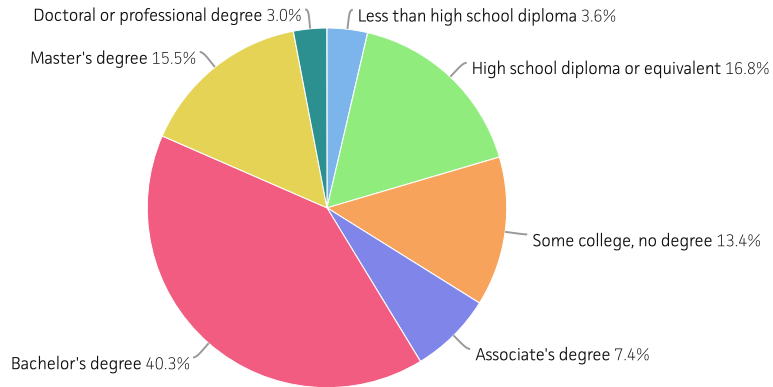
### Column Glossary

Potential Candidates per Opening

The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

### Education Breakdown for What-If Analysis

45 Minute Drive - Forward Summer, IT\_Summer



Source: JobsEQ®, Data as of 2020Q3