500	wial -	New Employer	Empl (Place of	11	• •	National Avg	Empl	Unempl	Potential Candidates
SOC	Title	Demand	Residence) ¹	Unempl ¹	Wage ²	Wage ²	Extended	Extended	per Opening
29-1141	Registered Nurses	62	24,497	449	\$65,100	\$77,500	43,415	1,989	402
31- 1122	Personal Care Aides	54	9,189	497	\$23,500	\$26,400	19,615	1,733	179
31- 1131	Nursing Assistants	31	9,053	517	\$28,700	\$30,700			309
31- 1121	Home Health Aides	19	3,150	161	\$23,500	\$26,400	16,701	1,386	174
31-9092	Medical Assistants	16	5,414	183	\$34,800	\$35,700	7,388	344	350
29- 2061	Licensed Practical and Licensed Vocational Nurses	14	6,810	197	\$44,800	\$48,500	15,800	476	500
43- 6013	Medical Secretaries and Administrative Assistants	13	4,233	193	\$35,700	\$38,100	34,475	2,271	340
39-9011	Childcare Workers	12	6,231	842	\$24,200	\$25,500	901	157	589
43- 4171	Receptionists and Information Clerks	11	7,633	698	\$28,900	\$31,300	32,654	2,065	757
11-9111	Medical and Health Services Managers	8	3,519	66	\$107,000	\$115,200	1,615	52	448
43-9061	Office Clerks, General	8	21,866	1,273	\$35,700	\$36,400	20,002	1,243	2,892
29- 1228	Physicians, All Other; and Ophthalmologists, Except Pediatric	8	2,872	25	\$219,100	\$203,500	3,661	152	362
31-9091	Dental Assistants	7	2,137	86	\$40,200	\$41,200	15,549	918	318
25- 2011	Preschool Teachers, Except Special Education	7	3,318	198	\$30,700	\$34,700	28,946	3,278	502
21- 1093	Social and Human Service Assistants	7	1,475	59	\$33,000	\$37,100	48,780	3,526	219
29- 2098	Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	6	2,551	80	\$55,300	\$46,600	117,253	6,920	439
21- 1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	6	1,519	29	\$42,400	\$50,000	29,513	1,571	258
43-3021	Billing and Posting Clerks	5	4,164	140	\$39,400	\$40,600	22,029	1,003	863
29- 1292	Dental Hygienists	5	1,431	17	\$66,900	\$77,200	3,657	113	289
43- 1011	First-Line Supervisors of	5	13,764	523	\$59,200	\$60,100	16,454	909	2,858



SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
	Office and Administrative Support Workers								
37- 2012	Maids and Housekeeping Cleaners	5	7,776	638	\$24,500	\$26,800	12,117	2,064	1,683
29- 1123	Physical Therapists	5	1,854	37	\$79,700	\$90,200	26,124	483	378
29- 2034	Radiologic Technologists and Technicians	5	1,485	25	\$53,700	\$63,100	8,556	287	302
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	5	16,043	836	\$39,200	\$39,200	28,512	1,552	3,376
21- 1021	Child, Family, and School Social Workers	4	2,474	41	\$42,800	\$51,000	28,559	1,545	629
35- 2012	Cooks, Institution and Cafeteria	4	3,127	493	\$28,800	\$29,000	14,792	2,302	905
43- 4051	Customer Service Representatives	4	24,521	1,476	\$36,300	\$37,300	21,063	1,540	6,499
35- 3041	Food Servers, Nonrestaurant	4	1,697	208	\$24,900	\$26,100	79,202	12,714	476
37- 2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	4	13,558	990	\$27,500	\$30,000	47,569	6,059	3,637
29- 1171	Nurse Practitioners	4	2,407	37	\$95,900	\$111,800	28,411	525	611
43- 3031	Bookkeeping, Accounting, and Auditing Clerks	3	13,258	533	\$44,000	\$43,000	12,263	612	4,597
29- 1021	Dentists, General	3	768	8	\$169,300	\$178,300			259
29- 2042	Emergency Medical Technicians	3	909	18	\$40,800	\$38,800	2,344	38	309
29- 1215	Family Medicine Physicians	3	520	5	\$191,300	\$213,300	4,902	157	175
11- 1021	General and Operations Managers	3	17,671	550	\$117,500	\$123,000	44,384	1,584	6,074
21- 1022	Healthcare Social Workers	3	1,580	26	\$52,500	\$59,300	25,761	1,497	535
43- 4111	Interviewers, Except Eligibility and Loan	3	2,041	181	\$35,200	\$36,400	43,681	2,711	741
49-9071	Maintenance and Repair Workers, General	3	9,545	433	\$40,500	\$42,000	6,081	294	3,326
29- 2012	Medical and Clinical Laboratory Technicians	3	1,644	50	\$53,800	\$54,800	3,363	119	565

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SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
29- 2011	Medical and Clinical Laboratory Technologists	3	1,717	52	\$53,800	\$54,800	5,845	198	589
29- 1122	Occupational Therapists	3	941	16	\$84,000	\$86,200	30,954	651	319
31-9097	Phlebotomists	3	1,183	38	\$34,200	\$36,500			407
29- 1071	Physician Assistants	3	854	11	\$80,700	\$112,400	27,555	492	288
39- 9032	Recreation Workers	3	2,195	300	\$25,000	\$29,300	9,191	1,061	832
29- 1126	Respiratory Therapists	3	1,096	17	\$55,700	\$64,000	6,154	187	371
11-9151	Social and Community Service Managers	3	1,081	39	\$74,000	\$72,900	4,914	91	373
29- 2055	Surgical Technologists	3	880	35	\$49,600	\$50,100	6,978	250	305
25- 9045	Teaching Assistants, Except Postsecondary	3	7,961	517	\$26,000	\$29,600	7,025	999	2,826
19- 3031	Clinical, Counseling, and School Psychologists	2	984	18	\$70,800	\$87,500	11,288	255	501
29- 2032	Diagnostic Medical Sonographers	2	630	10	\$70,300	\$75,800	12,855	345	320
39- 1098	First-Line Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services	2	1,795	142	\$43,000	\$43,400	4,230	474	968
13- 1071	Human Resources Specialists	2	5,055	170	\$60,300	\$67,800	26,192	973	2,612
31-9011	Massage Therapists	2	1,271	51	\$44,000	\$47,200	7,716	1,096	661
21- 1023	Mental Health and Substance Abuse Social Workers	2	611	10	\$41,900	\$51,700	4,996	88	310
53- 3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	2	4,320	334	\$32,700	\$33,200	6,690	506	2,327
29- 1051	Pharmacists	2	2,456	43	\$133,000	\$125,500	1,277	21	1,250
29- 2052	Pharmacy Technicians	2	3,081	131	\$33,100	\$35,300	7,555	275	1,606
31-2021	Physical Therapist Assistants	2	828	25	\$60,600	\$58,500	18,593	1,051	427
13- 1198	Project Management	2	8,611	318	\$63,000	\$80,200	8,146	189	4,465

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SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
	Specialists and Business Operations Specialists, All Other								
29- 2053	Psychiatric Technicians	2	496	19	\$28,500	\$37,600	8,852	431	257
21- 1015	Rehabilitation Counselors	2	629	12	\$35,000	\$40,200	906	13	321
39-9041	Residential Advisors	2	1,485	160	\$25,400	\$31,600	6,231	842	822
33-9032	Security Guards	2	8,774	381	\$29,400	\$33,000	1,276	184	4,578
29- 1127	Speech-Language Pathologists	2	1,038	14	\$71,400	\$82,000	373	9	526
13-2011	Accountants and Auditors	1	12,571	308	\$72,000	\$79,500	9,190	295	12,879
29- 1298	Acupuncturists and Healthcare Diagnosing or Treating Practitioners, All Other	1	252	4	\$68,400	\$89,100	3,034	42	256
29-1211	Anesthesiologists	1	299	3	\$262,800	\$261,700	934	9	301
43- 3011	Bill and Account Collectors	1	2,340	190	\$40,000	\$39,300	87,604	5,296	2,530
29- 2031	Cardiovascular Technologists and Technicians	1	532	9	\$58,000	\$59,600	14,116	438	541
11- 1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
29-1011	Chiropractors	1	293	4	\$98,700	\$85,000	2,972	41	298
21- 2011	Clergy	1	2,374	49	\$55,700	\$55,200	125	7	2,423
21- 1099	Community and Social Service Specialists, All Other	1	845	37	\$43,200	\$46,900			881
21- 1094	Community Health Workers	1	469	21	\$42,600	\$44,400			490
13- 1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
15- 1211	Computer Systems Analysts	1	4,428	96	\$82,900	\$96,200	7,873	260	4,524
15- 1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726
43- 5021	Couriers and Messengers	1	947	86	\$29,900	\$31,600	11,931	569	1,032
39- 9098	Crematory Operators and Personal Care and Service Workers, All Other	1	750	98	\$25,600	\$29,200			847
29- 2051	Dietetic Technicians	1	189	8	\$27,900	\$31,200	14,251	1,338	197
29- 1031	Dietitians and Nutritionists	1	534	13	\$58,100	\$62,300	125	7	547

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45 Minute Drive - Forward Sumner	, NAICS 62 - Health Care and Social Assistance (500 Workers)
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		New Employer	Empl (Place of		Regional Avg	National Avg	Empl	Unempl	Potential Candidates
SOC	Title	Demand	Residence) ¹	Unempl ¹	Wage ²	Wage ²	Extended	Extended	per Opening
11-9031	Education and Childcare Administrators, Preschool and Daycare	1	409	9	\$51,500	\$53,700	26,715	1,776	41
21- 1012	Educational, Guidance, and Career Counselors and Advisors	1	1,711	40	\$53,400	\$61,000	47,539	2,358	1,75
43-6011	Executive Secretaries and Executive Administrative Assistants	1	2,807	135	\$56,100	\$62,900	43,262	1,969	2,94
11-3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,30
35- 3023	Fast Food and Counter Workers	1	23,689	3,806	\$21,300	\$23,300	58,746	8,480	27,49
43-4071	File Clerks	1	844	68	\$36,800	\$34,600	8,706	583	91
11-3031	Financial Managers	1	6,407	144	\$124,400	\$147,500	21,511	546	6,55
35- 1012	First-Line Supervisors of Food Preparation and Serving Workers	1	7,039	646	\$35,200	\$37,000	5,007	640	7,68
37- 1011	First-Line Supervisors of Housekeeping and Janitorial Workers	1	1,494	78	\$37,900	\$44,200	12,260	497	1,57
35-2021	Food Preparation Workers	1	9,577	1,587	\$22,300	\$25,800	76,614	11,732	11,16
29- 1216	General Internal Medicine Physicians	1	235	2	\$193,100	\$201,400	4,961	147	23
21- 1091	Health Education Specialists	1	426	8	\$52,500	\$60,500	38,176	2,192	43
29- 9098	Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers, All Other	1	755	18	\$59,800	\$58,600			77
31-9099	Healthcare Support Workers, All Other	1	643	24	\$32,700	\$40,000	14,593	535	66
53- 7062	Laborers and Freight, Stock, and Material Movers, Hand	1	26,901	2,954	\$30,800	\$32,100			29,85



		New	Empl (Place						Potential
SOC	Title	Employer Demand	of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Candidates per Opening
51-6011	Laundry and Dry- Cleaning Workers	1	1,477	139	\$22,600	\$25,400	8,003	664	1,610
29- 2035	Magnetic Resonance Imaging Technologists	1	419	7	\$67,100	\$74,300			420
13- 1111	Management Analysts	1	5,518	208	\$79,000	\$95,600	21,510	700	5,72
13- 1161	Market Research Analysts and Marketing Specialists	1	4,786	174	\$63,700	\$71,600	16,371	670	4,960
21- 1013	Marriage and Family Therapists	1	374	6	\$44,600	\$54,600	2,129	39	380
31-9093	Medical Equipment Preparers	1	454	17	\$33,800	\$39,500			47:
19- 1042	Medical Scientists, Except Epidemiologists	1	508	14	\$73,600	\$98,800	2,004	69	522
31- 9094	Medical Transcriptionists	1	561	16	\$33,800	\$35,200			57
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,58
29- 1151	Nurse Anesthetists	1	614	10	\$156,000	\$181,000	26,119	467	624
29- 1218	Obstetricians and Gynecologists	1	115	1	\$187,100	\$233,600	1,570	118	11
31- 2011	Occupational Therapy Assistants	1	223	6	\$60,000	\$61,900	27,441	2,109	22
43- 9199	Office and Administrative Support Workers, All Other	1	1,475	58	\$38,000	\$38,300			1,53
29- 2057	Ophthalmic Medical Technicians	1	383	16	\$35,200	\$38,800			39
29- 2081	Opticians, Dispensing	1	551	13	\$42,300	\$40,700	3,081	131	564
29- 1041	Optometrists	1	320	2	\$116,000	\$123,000	508	14	32
31- 1132	Orderlies	1	349	21	\$28,500	\$30,700			370
29- 2043	Paramedics	1	621	12	\$40,900	\$38,800	2,631	45	63
29- 1221	Pediatricians, General	1	310	3	\$226,700	\$184,400	1,007	11	313
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	1	10,712	270	\$84,900	\$118,700	23,927	718	10,98



SOC	Title	New Employer Demand	Empl (Place of Residence) ¹	Unempl ¹	Regional Avg Wage ²	National Avg Wage ²	Empl Extended	Unempl Extended	Potential Candidates per Opening
31- 2022	Physical Therapist Aides	1	346	10	\$27,800	\$29,200	21,103	1,731	355
43- 5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
31- 1133	Psychiatric Aides	1	477	29	\$32,300	\$32,600	9,895	1,022	507
29- 1223	Psychiatrists	1	167	1	\$194,500	\$220,400			168
27- 3031	Public Relations Specialists	1	1,333	72	\$68,000	\$70,200	20,672	950	1,405
41-2031	Retail Salespersons	1	30,504	2,428	\$29,600	\$29,400	9,255	981	32,932
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	8,041	604	\$66,100	\$66,800			8,645
15- 1256	Software Developers and Software Quality Assurance Analysts and Testers	1	6,484	137	\$94,700	\$111,600	15,799	444	6,621
53- 7065	Stockers and Order Fillers	1	18,471	1,946	\$27,200	\$29,700	104,878	14,150	20,417
29- 1248	Surgeons, Except Ophthalmologists	1	131	1	\$277,200	\$252,000	3,258	28	132
43- 2011	Switchboard Operators, Including Answering Service	1	492	25	\$32,000	\$33,000	8,904	867	517
29- 1129	Therapists, All Other	1	223	4	\$49,800	\$58,600			227
13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
25- 3097	Tutors and Teachers and Instructors, All Other	1	2,106	178	\$42,200	\$48,700			2,284

Source: JobsEQ®

Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.
Occupation wages are as of 2019 and represent the average for all Covered Employment Data as of 2020Q3 unless noted otherwise

Note: Figures may not sum due to rounding.

Column Glossary				
SOC	The Standard Occupational Classification code.			
Title	The name of the Standard Occupational Classification code.			
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.			
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.			
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.			



Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Column Glossary

Education Breakdown for What-If Analysis 45 Minute Drive - Forward Summer, NAICS 62 - Health Care and Social Assistance Doctoral or professional degree 7.4% Master's degree 10.2% High school diploma or equivalent 19.3% Bachelor's degree 27.0%

Associate's degree 13.1%

Source: JobsEQ®,Data as of 2020Q3

