| SOC | Title | New Employer Demand | Empl (Place of Residence) ${ }^{1}$ | Unempl ${ }^{1}$ | Regional Avg Wage ${ }^{2}$ | National Avg Wage ${ }^{2}$ | Empl Extended | Unempl Extended | Potential Candidates per Opening |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29-1141 | Registered Nurses | 12 | 24,497 | 449 | \$65,100 | \$77,500 | 43,415 | 1,989 | 2,079 |
| 31-1122 | Personal Care Aides | 11 | 9,189 | 497 | \$23,500 | \$26,400 | 19,615 | 1,733 | 880 |
| 31-1131 | Nursing Assistants | 6 | 9,053 | 517 | \$28,700 | \$30,700 |  |  | 1,595 |
| 31-1121 | Home Health Aides | 4 | 3,150 | 161 | \$23,500 | \$26,400 | 16,701 | 1,386 | 828 |
| 29-2061 | Licensed Practical and Licensed Vocational Nurses | 3 | 6,810 | 197 | \$44,800 | \$48,500 | 15,800 | 476 | 2,335 |
| 31-9092 | Medical <br> Assistants | 3 | 5,414 | 183 | \$34,800 | \$35,700 | 7,388 | 344 | 1,866 |
| 43-6013 | Medical <br> Secretaries and <br> Administrative <br> Assistants | 3 | 4,233 | 193 | \$35,700 | \$38,100 | 34,475 | 2,271 | 1,475 |
| 39-9011 | Childcare <br> Workers | 2 | 6,231 | 842 | \$24,200 | \$25,500 | 901 | 157 | 3,537 |
| 31-9091 | Dental Assistants | 2 | 2,137 | 86 | \$40,200 | \$41,200 | 15,549 | 918 | 1,112 |
| 11-9111 | Medical and Health Services Managers | 2 | 3,519 | 66 | \$107,000 | \$115,200 | 1,615 | 52 | 1,793 |
| 43-9061 | Office Clerks, General | 2 | 21,866 | 1,273 | \$35,700 | \$36,400 | 20,002 | 1,243 | 11,570 |
| 29-1228 | Physicians, All <br> Other; and Ophthalmologists, Except Pediatric | 2 | 2,872 | 25 | \$219,100 | \$203,500 | 3,661 | 152 | 1,448 |
| 43-4171 | Receptionists and Information Clerks | 2 | 7,633 | 698 | \$28,900 | \$31,300 | 32,654 | 2,065 | 4,165 |
| 43-3021 | Billing and Posting Clerks | 1 | 4,164 | 140 | \$39,400 | \$40,600 | 22,029 | 1,003 | 4,304 |
| 43-3031 | Bookkeeping, Accounting, and Auditing Clerks | 1 | 13,258 | 533 | \$44,000 | \$43,000 | 12,263 | 612 | 13,791 |
| 21-1021 | Child, Family, and School Social Workers | 1 | 2,474 | 41 | \$42,800 | \$51,000 | 28,559 | 1,545 | 2,515 |
| 19-3031 | Clinical, Counseling, and School Psychologists | 1 | 984 | 18 | \$70,800 | \$87,500 | 11,288 | 255 | 1,001 |
| 35-2012 | Cooks, Institution and Cafeteria | 1 | 3,127 | 493 | \$28,800 | \$29,000 | 14,792 | 2,302 | 3,620 |
| 43-4051 | Customer Service Representatives | 1 | 24,521 | 1,476 | \$36,300 | \$37,300 | 21,063 | 1,540 | 25,997 |
| 29-1292 | Dental Hygienists | 1 | 1,431 | 17 | \$66,900 | \$77,200 | 3,657 | 113 | 1,447 |
| 29-1021 | Dentists, General | 1 | 768 | 8 | \$169,300 | \$178,300 |  |  | 776 |
| 29-2042 | Emergency <br> Medical Technicians | 1 | 909 | 18 | \$40,800 | \$38,800 | 2,344 | 38 | 927 |

45 Minute Drive - Forward Sumner, NAICS 62 - Health Care and Social Assistance (100 Workers)

| SOC | Title | New Employer Demand | ```Empl (Place of Residence)}\mp@subsup{}{}{1``` | Unempl ${ }^{1}$ | Regional Avg Wage ${ }^{2}$ | National Avg Wage ${ }^{2}$ | Empl Extended | Unempl <br> Extended | Potential Candidates per Opening |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29-1215 | Family Medicine Physicians | 1 | 520 | 5 | \$191,300 | \$213,300 | 4,902 | 157 | 524 |
| 43-1011 | First-Line <br> Supervisors of Office and Administrative Support Workers | 1 | 13,764 | 523 | \$59,200 | \$60,100 | 16,454 | 909 | 14,288 |
| 39-1098 | First-Line <br> Supervisors of Personal Service and Entertainment and Recreation Workers, Except Gambling Services | 1 | 1,795 | 142 | \$43,000 | \$43,400 | 4,230 | 474 | 1,937 |
| 35-3041 | Food Servers, Nonrestaurant | 1 | 1,697 | 208 | \$24,900 | \$26,100 | 79,202 | 12,714 | 1,905 |
| 11-1021 | General and <br> Operations <br> Managers | 1 | 17,671 | 550 | \$117,500 | \$123,000 | 44,384 | 1,584 | 18,221 |
| 21-1022 | Healthcare Social Workers | 1 | 1,580 | 26 | \$52,500 | \$59,300 | 25,761 | 1,497 | 1,606 |
| 43-4111 | Interviewers, Except Eligibility and Loan | 1 | 2,041 | 181 | \$35,200 | \$36,400 | 43,681 | 2,711 | 2,222 |
| 37-2011 | Janitors and Cleaners, Except Maids and Housekeeping Cleaners | 1 | 13,558 | 990 | \$27,500 | \$30,000 | 47,569 | 6,059 | 14,548 |
| 37-2012 | Maids and Housekeeping Cleaners | 1 | 7,776 | 638 | \$24,500 | \$26,800 | 12,117 | 2,064 | 8,414 |
| 49-9071 | Maintenance and Repair Workers, General | 1 | 9,545 | 433 | \$40,500 | \$42,000 | 6,081 | 294 | 9,978 |
| 31-9011 | Massage <br> Therapists | 1 | 1,271 | 51 | \$44,000 | \$47,200 | 7,716 | 1,096 | 1,322 |
| 29-2012 | Medical and Clinical Laboratory Technicians | 1 | 1,644 | 50 | \$53,800 | \$54,800 | 3,363 | 119 | 1,694 |
| 29-2011 | Medical and Clinical Laboratory Technologists | 1 | 1,717 | 52 | \$53,800 | \$54,800 | 5,845 | 198 | 1,768 |
| 29-2098 | Medical <br> Dosimetrists, Medical Records Specialists, and Health <br> Technologists and Technicians, All Other | 1 | 2,551 | 80 | \$55,300 | \$46,600 | 117,253 | 6,920 | 2,631 |
| 21-1023 | Mental Health and Substance Abuse Social Workers | 1 | 611 | 10 | \$41,900 | \$51,700 | 4,996 | 88 | 620 |

45 Minute Drive - Forward Sumner, NAICS 62 - Health Care and Social Assistance (100 Workers)

| SOC | Title | New Employer Demand | $\begin{aligned} & \text { Empl (Place } \\ & \text { of } \\ & \text { Residence) }{ }^{1} \end{aligned}$ | Unempl ${ }^{1}$ | Regional Avg Wage ${ }^{2}$ | National Avg Wage $^{2}$ | Empl Extended | Unempl <br> Extended | Potential Candidates per Opening |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 29-1171 | Nurse <br> Practitioners | 1 | 2,407 | 37 | \$95,900 | \$111,800 | 28,411 | 525 | 2,444 |
| 29-1122 | Occupational <br> Therapists | 1 | 941 | 16 | \$84,000 | \$86,200 | 30,954 | 651 | 957 |
| 29-1051 | Pharmacists | 1 | 2,456 | 43 | \$133,000 | \$125,500 | 1,277 | 21 | 2,499 |
| 29-2052 | Pharmacy <br> Technicians | 1 | 3,081 | 131 | \$33,100 | \$35,300 | 7,555 | 275 | 3,212 |
| 31-9097 | Phlebotomists | 1 | 1,183 | 38 | \$34,200 | \$36,500 |  |  | 1,221 |
| 31-2021 | Physical Therapist Assistants | 1 | 828 | 25 | \$60,600 | \$58,500 | 18,593 | 1,051 | 853 |
| 29-1123 | Physical <br> Therapists | 1 | 1,854 | 37 | \$79,700 | \$90,200 | 26,124 | 483 | 1,891 |
| 29-1071 | Physician <br> Assistants | 1 | 854 | 11 | \$80,700 | \$112,400 | 27,555 | 492 | 865 |
| 25-2011 | Preschool <br> Teachers, Except Special Education | 1 | 3,318 | 198 | \$30,700 | \$34,700 | 28,946 | 3,278 | 3,516 |
| 13-1198 | Project <br> Management <br> Specialists and <br> Business <br> Operations <br> Specialists, All <br> Other | 1 | 8,611 | 318 | \$63,000 | \$80,200 | 8,146 | 189 | 8,929 |
| 29-2034 | Radiologic <br> Technologists and Technicians | 1 | 1,485 | 25 | \$53,700 | \$63,100 | 8,556 | 287 | 1,510 |
| 39-9032 | Recreation Workers | 1 | 2,195 | 300 | \$25,000 | \$29,300 | 9,191 | 1,061 | 2,495 |
| 21-1015 | Rehabilitation Counselors | 1 | 629 | 12 | \$35,000 | \$40,200 | 906 | 13 | 641 |
| 39-9041 | Residential <br> Advisors | 1 | 1,485 | 160 | \$25,400 | \$31,600 | 6,231 | 842 | 1,645 |
| 29-1126 | Respiratory <br> Therapists | 1 | 1,096 | 17 | \$55,700 | \$64,000 | 6,154 | 187 | 1,112 |
| 43-6014 | Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 1 | 16,043 | 836 | \$39,200 | \$39,200 | 28,512 | 1,552 | 16,879 |
| 11-9151 | Social and Community Service Managers | 1 | 1,081 | 39 | \$74,000 | \$72,900 | 4,914 | 91 | 1,120 |
| 21-1093 | Social and Human Service Assistants | 1 | 1,475 | 59 | \$33,000 | \$37,100 | 48,780 | 3,526 | 1,534 |
| 29-1127 | Speech-Language <br> Pathologists | 1 | 1,038 | 14 | \$71,400 | \$82,000 | 373 | 9 | 1,051 |
| 21-1018 | Substance Abuse, <br> Behavioral <br> Disorder, and <br> Mental Health <br> Counselors | 1 | 1,519 | 29 | \$42,400 | \$50,000 | 29,513 | 1,571 | 1,548 |
| 29-2055 | Surgical <br> Technologists | 1 | 880 | 35 | \$49,600 | \$50,100 | 6,978 | 250 | 915 |

45 Minute Drive - Forward Sumner, NAICS 62 - Health Care and Social Assistance (100 Workers)

| SOC | Title | New Employer Demand | Empl (Place <br> of Residence) ${ }^{1}$ | Unempl ${ }^{1}$ | Regional Avg Wage ${ }^{2}$ | National Avg Wage ${ }^{2}$ | Empl Extended | Unempl Extended | Potential Candidates per Opening |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Teaching |  |  |  |  |  |  |  |  |
| 25-9045 | Assistants, Except Postsecondary | 1 | 7,961 | 517 | \$26,000 | \$29,600 | 7,025 | 999 | 8,478 |

Source: JobsEQ ${ }^{\text {® }}$

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.
2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise
Note: Figures may not sum due to rounding.

## Column Glossary

soc
Title
New Employer Demand
Empl (Place of Residence) ${ }^{1}$

Unempl ${ }^{1}$
Regional Avg Wage ${ }^{2}$
National Avg Wage ${ }^{2}$

Empl Extended

Unempl Extended

Potential Candidates per Opening

The Standard Occupational Classification code.
The name of the Standard Occupational Classification code.
Estimated number of employees needed in the specified occupation by the incoming firm.

Estimated number of workers currently employed in the occupation in the region by residence.

Estimated number of workers unemployed in the occupation in the region by residence.

National average wage adjusted by the selected region's cost of living.
Average wage for selected occupation in the nation.
Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than $10 \%$ higher than average wages of the specified occupation.

Same as Employment Extended except these workers are currently unemployed.
The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of " 50 " is used in JobsEQ to denote the green level of generally ample supply.)


