

45 Minute Drive - Forward Sumner, NAICS 55 - Management of Companies and Enterprises (500 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
43-4051	Customer Service Representatives	22	24,521	1,476	\$36,300	\$37,300	21,063	1,540	1,182
13-2011	Accountants and Auditors	20	12,571	308	\$72,000	\$79,500	9,190	295	644
11-1021	General and Operations Managers	20	17,671	550	\$117,500	\$123,000	44,384	1,584	911
43-3031	Bookkeeping, Accounting, and Auditing Clerks	16	13,258	533	\$44,000	\$43,000	12,263	612	862
13-1198	Project Management Specialists and Business Operations Specialists, All Other	16	8,611	318	\$63,000	\$80,200	8,146	189	558
11-3031	Financial Managers	15	6,407	144	\$124,400	\$147,500	21,511	546	437
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	14	6,484	137	\$94,700	\$111,600	15,799	444	473
13-1161	Market Research Analysts and Marketing Specialists	12	4,786	174	\$63,700	\$71,600	16,371	670	413
15-1211	Computer Systems Analysts	11	4,428	96	\$82,900	\$96,200	7,873	260	411
13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	11	3,885	88	\$73,600	\$94,200	36,588	1,029	361
43-1011	First-Line Supervisors of Office and Administrative Support Workers	11	13,764	523	\$59,200	\$60,100	16,454	909	1,299
13-1071	Human Resources Specialists	10	5,055	170	\$60,300	\$67,800	26,192	973	522
13-1111	Management Analysts	10	5,518	208	\$79,000	\$95,600	21,510	700	573
43-9061	Office Clerks, General	10	21,866	1,273	\$35,700	\$36,400	20,002	1,243	2,314
11-3021	Computer and Information Systems Managers	9	3,253	76	\$128,600	\$156,400	9,184	225	370
11-2021	Marketing Managers	8	2,282	87	\$128,600	\$149,200	37,462	1,355	296
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	8	10,712	270	\$84,900	\$118,700	23,927	718	1,373

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43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	8	16,043	836	\$39,200	\$39,200	28,512	1,552	2,110
15- 1232	Computer User Support Specialists	7	4,539	186	\$49,700	\$56,600	2,602	197	675
43- 6011	Executive Secretaries and Administrative Assistants	7	2,807	135	\$56,100	\$62,900	43,262	1,969	420
11- 2022	Sales Managers	7	3,334	120	\$125,200	\$141,700	18,965	565	493
43- 3021	Billing and Posting Clerks	6	4,164	140	\$39,400	\$40,600	22,029	1,003	717
15- 1244	Network and Computer Systems Administrators	6	2,493	88	\$80,300	\$88,400	832	29	430
41- 4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	6	7,555	222	\$61,500	\$71,100	1,507	63	1,296
15- 1299	Computer Occupations, All Other	5	2,708	82	\$70,900	\$92,400	20,868	828	558
11- 3121	Human Resources Managers	5	1,574	57	\$99,900	\$129,600	51,113	1,485	326
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	5	8,041	604	\$66,100	\$66,800			1,729
13- 1022	Wholesale and Retail Buyers, Except Farm Products	5	973	21	\$60,100	\$69,700	24,633	906	199
11- 1011	Chief Executives	4	3,798	84	\$173,400	\$193,900	9,925	211	971
13- 1041	Compliance Officers	4	2,599	32	\$59,600	\$72,900	15,778	627	658
11- 3013	Facilities Managers	4	2,222	78	\$101,900	\$106,600	40,383	1,549	575
23- 1011	Lawyers	4	4,547	58	\$125,400	\$145,300	290	8	1,151
13- 1081	Logisticians	4	1,364	36	\$66,500	\$78,700	26,458	751	350
49- 9071	Maintenance and Repair Workers, General	4	9,545	433	\$40,500	\$42,000	6,081	294	2,494
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	4	2,260	95	\$60,300	\$69,700	7,707	286	589
13- 1151	Training and Development Specialists	4	2,417	71	\$58,200	\$65,600	14,573	557	622

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43-3011	Bill and Account Collectors	3	2,340	190	\$40,000	\$39,300	87,604	5,296	843
15-1241	Computer Network Architects	3	1,091	14	\$98,900	\$115,100	18,056	455	368
15-1231	Computer Network Support Specialists	3	1,609	67	\$59,700	\$68,900			559
17-2112	Industrial Engineers	3	2,034	52	\$85,300	\$92,700	6,003	160	696
15-1212	Information Security Analysts	3	957	33	\$78,700	\$104,200	20,068	512	330
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	3	26,901	2,954	\$30,800	\$32,100			9,952
43-4131	Loan Interviewers and Clerks	3	1,644	78	\$41,600	\$42,000	1,798	158	574
13-2072	Loan Officers	3	2,300	54	\$64,400	\$76,200	28,510	1,163	785
11-9111	Medical and Health Services Managers	3	3,519	66	\$107,000	\$115,200	1,615	52	1,195
29-2098	Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	3	2,551	80	\$55,300	\$46,600	117,253	6,920	877
43-3051	Payroll and Timekeeping Clerks	3	1,194	62	\$45,700	\$47,400	47,523	2,391	419
43-5061	Production, Planning, and Expediting Clerks	3	2,909	119	\$47,500	\$50,600	5,687	369	1,009
11-3061	Purchasing Managers	3	640	12	\$122,000	\$128,400	47,026	1,517	217
29-1141	Registered Nurses	3	24,497	449	\$65,100	\$77,500	43,415	1,989	8,315
41-3031	Securities, Commodities, and Financial Services Sales Agents	3	2,424	63	\$72,700	\$93,100	19,048	595	829
11-9041	Architectural and Engineering Managers	2	1,218	28	\$131,100	\$152,900	6,876	188	623
13-1031	Claims Adjusters, Examiners, and Investigators	2	3,010	85	\$57,600	\$68,900	9,271	185	1,547
13-1141	Compensation, Benefits, and Job Analysis Specialists	2	824	27	\$58,600	\$69,800	7,914	229	425
15-1251	Computer Programmers	2	1,487	53	\$93,600	\$92,600	8,414	218	770
13-2041	Credit Analysts	2	668	17	\$70,600	\$84,900	31,656	925	342
15-1245	Database Administrators and Architects	2	985	19	\$85,200	\$96,100	21,389	557	502
17-2071	Electrical Engineers	2	1,082	33	\$92,700	\$103,500	7,763	193	558
17-2199	Engineers, All Other	2	1,250	19	\$80,700	\$102,500	26,428	822	634

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41-1012	First-Line Supervisors of Non-Retail Sales Workers	2	3,158	98	\$89,000	\$86,200	18,933	919	1,628
11-9051	Food Service Managers	2	3,726	112	\$50,500	\$59,800	14,950	1,188	1,919
27-1024	Graphic Designers	2	2,105	152	\$51,400	\$56,500			1,129
53-3032	Heavy and Tractor-Trailer Truck Drivers	2	18,706	1,394	\$48,000	\$46,900	9,122	617	10,050
43-4161	Human Resources Assistants, Except Payroll and Timekeeping	2	951	56	\$41,300	\$42,600	21,223	823	503
11-3051	Industrial Production Managers	2	1,458	56	\$101,300	\$115,100	24,635	1,012	757
17-2141	Mechanical Engineers	2	1,584	43	\$89,500	\$93,500	3,779	83	814
43-9199	Office and Administrative Support Workers, All Other	2	1,475	58	\$38,000	\$38,300			766
15-2031	Operations Research Analysts	2	731	15	\$69,200	\$90,600	71	8	373
23-2011	Paralegals and Legal Assistants	2	2,145	65	\$53,100	\$55,000	14,935	632	1,105
31-1122	Personal Care Aides	2	9,189	497	\$23,500	\$26,400	19,615	1,733	4,843
27-3031	Public Relations Specialists	2	1,333	72	\$68,000	\$70,200	20,672	950	703
43-4171	Receptionists and Information Clerks	2	7,633	698	\$28,900	\$31,300	32,654	2,065	4,165
41-2031	Retail Salespersons	2	30,504	2,428	\$29,600	\$29,400	9,255	981	16,466
43-5071	Shipping, Receiving, and Inventory Clerks	2	5,336	328	\$34,300	\$36,000	46,026	3,828	2,832
53-7065	Stockers and Order Fillers	2	18,471	1,946	\$27,200	\$29,700	104,878	14,150	10,209
11-3071	Transportation, Storage, and Distribution Managers	2	1,257	41	\$90,300	\$103,300	57,427	1,814	649
15-1257	Web Developers and Digital Interface Designers	2	1,185	37	\$63,500	\$82,400	9,493	280	611
11-3012	Administrative Services Managers	1	268	9	\$102,000	\$106,600	42,337	1,618	277
11-2011	Advertising and Promotions Managers	1	256	10	\$95,700	\$141,900	14,086	772	266
27-1011	Art Directors	1	819	49	\$78,000	\$109,600	5,095	401	869
13-2031	Budget Analysts	1	316	8	\$69,600	\$80,300	2,112	69	324
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	1	1,789	103	\$54,800	\$50,400	5,385	290	1,893
41-2011	Cashiers	1	23,398	2,559	\$23,000	\$24,400	47,606	7,998	25,957

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19- 2031	Chemists	1	418	11	\$57,500	\$84,200	1,560	49	429
21- 1021	Child, Family, and School Social Workers	1	2,474	41	\$42,800	\$51,000	28,559	1,545	2,515
17- 2051	Civil Engineers	1	1,784	32	\$83,600	\$94,400	8,637	230	1,815
27- 1021	Commercial and Industrial Designers	1	348	24	\$56,200	\$73,800	1,582	82	372
11- 3111	Compensation and Benefits Managers	1	161	7	\$103,200	\$134,200	36,106	960	168
17- 2061	Computer Hardware Engineers	1	215	8	\$81,100	\$123,000	4,882	129	223
11- 9021	Construction Managers	1	3,575	111	\$84,600	\$105,000	5,599	118	3,686
13- 1051	Cost Estimators	1	1,289	42	\$66,100	\$71,400	19,447	505	1,331
43- 4041	Credit Authorizers, Checkers, and Clerks	1	286	11	\$38,800	\$41,900	29,425	1,807	297
13- 2071	Credit Counselors	1	272	9	\$43,100	\$50,200			281
43- 9021	Data Entry Keyers	1	1,314	68	\$34,000	\$34,800	4,979	175	1,382
15- 2098	Data Scientists and Mathematical Science Occupations, All Other	1	192	4	\$79,800	\$100,600			196
43- 5032	Dispatchers, Except Police, Fire, and Ambulance	1	1,586	135	\$40,100	\$44,100	13,842	647	1,722
17- 3023	Electrical and Electronic Engineering Technologists and Technicians	1	651	24	\$57,000	\$66,200	8,749	380	675
17- 2072	Electronics Engineers, Except Computer	1	607	17	\$85,300	\$110,200	7,009	164	624
27- 1022	Fashion Designers	1	113	5	\$69,500	\$86,100	845	52	118
35- 3023	Fast Food and Counter Workers	1	23,689	3,806	\$21,300	\$23,300	58,746	8,480	27,495
43- 4071	File Clerks	1	844	68	\$36,800	\$34,600	8,706	583	912
43- 3099	Financial Clerks, All Other	1	325	12	\$37,700	\$44,700			337
13- 2061	Financial Examiners	1	479	13	\$83,100	\$92,300	16,455	396	492
47- 1011	First-Line Supervisors of Construction Trades and Extraction Workers	1	3,565	198	\$61,800	\$71,400	15,053	483	3,763
35- 1012	First-Line Supervisors of Food Preparation and Serving Workers	1	7,039	646	\$35,200	\$37,000	5,007	640	7,684
49- 1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153

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51-1011	First-Line Supervisors of Production and Operating Workers	1	4,650	174	\$60,300	\$65,200	6,651	362	4,824
41-1011	First-Line Supervisors of Retail Sales Workers	1	11,402	468	\$43,600	\$45,800	35,433	2,904	11,870
53-1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	3,951	225	\$53,900	\$57,800	40,996	2,091	4,176
13-1131	Fundraisers	1	372	22	\$52,700	\$62,800			393
11-2033	Fundraising Managers	1	475	13	\$88,300	\$132,600	20,096	792	487
21-1091	Health Education Specialists	1	426	8	\$52,500	\$60,500	38,176	2,192	433
21-1022	Healthcare Social Workers	1	1,580	26	\$52,500	\$59,300	25,761	1,497	1,606
31-1121	Home Health Aides	1	3,150	161	\$23,500	\$26,400	16,701	1,386	3,311
49-9041	Industrial Machinery Mechanics	1	2,377	102	\$52,900	\$55,300	17,303	852	2,479
53-7051	Industrial Truck and Tractor Operators	1	5,776	533	\$35,500	\$37,900	40,486	3,818	6,309
43-4199	Information and Record Clerks, All Other	1	1,252	64	\$42,700	\$42,400			1,315
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,212	283	\$39,900	\$43,000	13,784	1,223	4,495
43-9041	Insurance Claims and Policy Processing Clerks	1	2,087	78	\$40,700	\$43,300	61,000	3,635	2,165
41-3021	Insurance Sales Agents	1	3,740	125	\$58,000	\$67,800	12,712	540	3,865
13-2053	Insurance Underwriters	1	961	15	\$69,500	\$77,600	19,003	453	976
43-4111	Interviewers, Except Eligibility and Loan	1	2,041	181	\$35,200	\$36,400	43,681	2,711	2,222
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
29-2061	Licensed Practical and Licensed Vocational Nurses	1	6,810	197	\$44,800	\$48,500	15,800	476	7,006
53-3033	Light Truck Drivers	1	7,152	456	\$36,000	\$38,500	11,715	1,000	7,607
43-9051	Mail Clerks and Mail Machine Operators, Except Postal Service	1	426	33	\$31,900	\$32,600	29,330	2,500	460

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31- 9092	Medical Assistants	1	5,414	183	\$34,800	\$35,700	7,388	344	5,597
43- 6013	Medical Secretaries and Administrative Assistants	1	4,233	193	\$35,700	\$38,100	34,475	2,271	4,426
13- 1121	Meeting, Convention, and Event Planners	1	989	52	\$54,400	\$54,900			1,041
27- 1026	Merchandise Displayers and Window Trimmers	1	1,145	77	\$33,200	\$32,900	304	21	1,221
53- 3099	Motor Vehicle Operators, All Other	1	351	24	\$32,900	\$37,300			375
11- 9121	Natural Sciences Managers	1	166	4	\$105,900	\$145,500	18,719	433	170
43- 4141	New Accounts Clerks	1	492	16	\$36,300	\$38,500	30,141	1,667	508
19- 5011	Occupational Health and Safety Specialists	1	796	23	\$73,900	\$76,300	7,941	124	819
43- 4151	Order Clerks	1	1,098	83	\$31,400	\$36,600	1,670	75	1,181
53- 3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	1	4,320	334	\$32,700	\$33,200	6,690	506	4,654
13- 2052	Personal Financial Advisors	1	1,784	16	\$88,300	\$119,300	33,104	982	1,799
17- 2171	Petroleum Engineers	1	142	5	\$137,300	\$156,800	260	11	148
29- 1051	Pharmacists	1	2,456	43	\$133,000	\$125,500	1,277	21	2,499
33- 9021	Private Detectives and Investigators	1	315	8	\$53,200	\$57,000	131	4	323
43- 3061	Procurement Clerks	1	478	19	\$46,000	\$44,000	19,382	789	498
11- 9141	Property, Real Estate, and Community Association Managers	1	2,738	99	\$63,100	\$71,700	3,533	130	2,837
41- 9022	Real Estate Sales Agents	1	2,533	103	\$44,900	\$62,100	1,087	56	2,636
43- 4181	Reservation and Transportation Ticket Agents and Travel Clerks	1	658	41	\$34,800	\$44,400	29,522	1,874	699
41- 9099	Sales and Related Workers, All Other	1	1,191	72	\$46,600	\$40,600			1,263
41- 9031	Sales Engineers	1	312	9	\$103,600	\$112,800	2,274	57	321
41- 4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	4,189	136	\$86,200	\$93,000	11,295	348	4,325
33- 9032	Security Guards	1	8,774	381	\$29,400	\$33,000	1,276	184	9,155

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11- 9151	Social and Community Service Managers	1	1,081	39	\$74,000	\$72,900	4,914	91	1,120
21- 1093	Social and Human Service Assistants	1	1,475	59	\$33,000	\$37,100	48,780	3,526	1,534
15- 2041	Statisticians	1	248	6	\$71,400	\$95,700	2,024	49	254
21- 1018	Substance Abuse, Behavioral Disorder, and Mental Health Counselors	1	1,519	29	\$42,400	\$50,000	29,513	1,571	1,548
49- 2022	Telecommunications Equipment Installers and Repairers, Except Line Installers	1	1,384	48	\$57,700	\$58,600	8,626	527	1,433
41- 9041	Telemarketers	1	1,060	165	\$31,900	\$29,800	19,079	2,000	1,225
43- 3071	Tellers	1	2,856	71	\$30,100	\$31,700	38,542	3,063	2,928
11- 3131	Training and Development Managers	1	436	16	\$102,100	\$123,500	38,010	1,506	453
25- 3097	Tutors and Teachers and Instructors, All Other	1	2,106	178	\$42,200	\$48,700			2,284
27- 3043	Writers and Authors	1	1,709	116	\$63,100	\$73,900	12,371	726	1,825

Source: [JobsEQ®](https://www.chmuraecon.com/jobseq)

1. Occupation employment and unemployment are place-of-residence data—that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

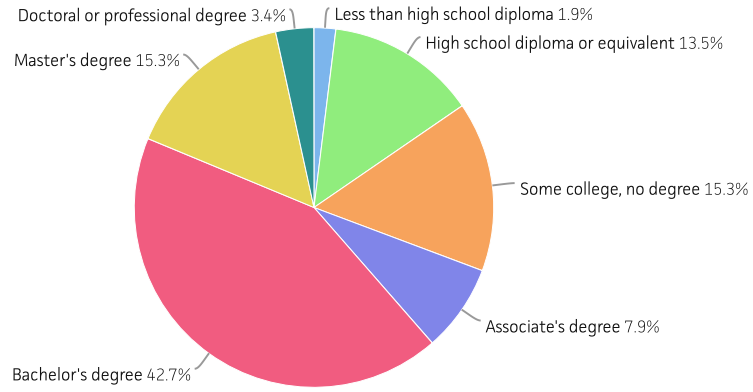
Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

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Source: JobsEQ®, Data as of 2020Q3