

45 Minute Drive - Forward Sumner, NAICS 55 - Management of Companies and Enterprises (250 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
43-4051	Customer Service Representatives	11	24,521	1,476	\$36,300	\$37,300	21,063	1,540	2,363
13-2011	Accountants and Auditors	10	12,571	308	\$72,000	\$79,500	9,190	295	1,288
11-1021	General and Operations Managers	10	17,671	550	\$117,500	\$123,000	44,384	1,584	1,822
43-3031	Bookkeeping, Accounting, and Auditing Clerks	8	13,258	533	\$44,000	\$43,000	12,263	612	1,724
11-3031	Financial Managers	8	6,407	144	\$124,400	\$147,500	21,511	546	819
13-1198	Project Management Specialists and Business Operations Specialists, All Other	8	8,611	318	\$63,000	\$80,200	8,146	189	1,116
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	7	6,484	137	\$94,700	\$111,600	15,799	444	946
15-1211	Computer Systems Analysts	6	4,428	96	\$82,900	\$96,200	7,873	260	754
13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	6	3,885	88	\$73,600	\$94,200	36,588	1,029	662
43-1011	First-Line Supervisors of Office and Administrative Support Workers	6	13,764	523	\$59,200	\$60,100	16,454	909	2,381
13-1161	Market Research Analysts and Marketing Specialists	6	4,786	174	\$63,700	\$71,600	16,371	670	827
11-3021	Computer and Information Systems Managers	5	3,253	76	\$128,600	\$156,400	9,184	225	666
13-1071	Human Resources Specialists	5	5,055	170	\$60,300	\$67,800	26,192	973	1,045

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13- 1111	Management Analysts	5	5,518	208	\$79,000	\$95,600	21,510	700	1,145
43- 9061	Office Clerks, General	5	21,866	1,273	\$35,700	\$36,400	20,002	1,243	4,628
43- 6011	Executive Secretaries and Executive Administrative Assistants	4	2,807	135	\$56,100	\$62,900	43,262	1,969	735
11- 2021	Marketing Managers	4	2,282	87	\$128,600	\$149,200	37,462	1,355	592
11- 9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	4	10,712	270	\$84,900	\$118,700	23,927	718	2,745
43- 6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	4	16,043	836	\$39,200	\$39,200	28,512	1,552	4,220
43- 3021	Billing and Posting Clerks	3	4,164	140	\$39,400	\$40,600	22,029	1,003	1,435
15- 1232	Computer User Support Specialists	3	4,539	186	\$49,700	\$56,600	2,602	197	1,575
15- 1244	Network and Computer Systems Administrators	3	2,493	88	\$80,300	\$88,400	832	29	860
11- 2022	Sales Managers	3	3,334	120	\$125,200	\$141,700	18,965	565	1,151
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	3	8,041	604	\$66,100	\$66,800			2,882
41- 4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3	7,555	222	\$61,500	\$71,100	1,507	63	2,593
43- 3011	Bill and Account Collectors	2	2,340	190	\$40,000	\$39,300	87,604	5,296	1,265
11- 1011	Chief Executives	2	3,798	84	\$173,400	\$193,900	9,925	211	1,941
13- 1041	Compliance Officers	2	2,599	32	\$59,600	\$72,900	15,778	627	1,316

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15- 1299	Computer Occupations, All Other	2	2,708	82	\$70,900	\$92,400	20,868	828	1,395
11- 3013	Facilities Managers	2	2,222	78	\$101,900	\$106,600	40,383	1,549	1,150
11- 3121	Human Resources Managers	2	1,574	57	\$99,900	\$129,600	51,113	1,485	815
17- 2112	Industrial Engineers	2	2,034	52	\$85,300	\$92,700	6,003	160	1,043
53- 7062	Laborers and Freight, Stock, and Material Movers, Hand	2	26,901	2,954	\$30,800	\$32,100			14,927
23- 1011	Lawyers	2	4,547	58	\$125,400	\$145,300	290	8	2,302
43- 4131	Loan Interviewers and Clerks	2	1,644	78	\$41,600	\$42,000	1,798	158	861
13- 2072	Loan Officers	2	2,300	54	\$64,400	\$76,200	28,510	1,163	1,177
13- 1081	Logisticians	2	1,364	36	\$66,500	\$78,700	26,458	751	700
49- 9071	Maintenance and Repair Workers, General	2	9,545	433	\$40,500	\$42,000	6,081	294	4,989
29- 2098	Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	2	2,551	80	\$55,300	\$46,600	117,253	6,920	1,316
43- 5061	Production, Planning, and Expediting Clerks	2	2,909	119	\$47,500	\$50,600	5,687	369	1,514
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	2	2,260	95	\$60,300	\$69,700	7,707	286	1,178
29- 1141	Registered Nurses	2	24,497	449	\$65,100	\$77,500	43,415	1,989	12,473
41- 3031	Securities, Commodities, and Financial Services Sales Agents	2	2,424	63	\$72,700	\$93,100	19,048	595	1,244
13- 1151	Training and Development Specialists	2	2,417	71	\$58,200	\$65,600	14,573	557	1,244
13- 1022	Wholesale and Retail Buyers, Except Farm Products	2	973	21	\$60,100	\$69,700	24,633	906	497

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11-3012	Administrative Services Managers	1	268	9	\$102,000	\$106,600	42,337	1,618	277
11-9041	Architectural and Engineering Managers	1	1,218	28	\$131,100	\$152,900	6,876	188	1,246
13-2031	Budget Analysts	1	316	8	\$69,600	\$80,300	2,112	69	324
17-2051	Civil Engineers	1	1,784	32	\$83,600	\$94,400	8,637	230	1,815
13-1031	Claims Adjusters, Examiners, and Investigators	1	3,010	85	\$57,600	\$68,900	9,271	185	3,095
11-3111	Compensation and Benefits Managers	1	161	7	\$103,200	\$134,200	36,106	960	168
13-1141	Compensation, Benefits, and Job Analysis Specialists	1	824	27	\$58,600	\$69,800	7,914	229	851
15-1241	Computer Network Architects	1	1,091	14	\$98,900	\$115,100	18,056	455	1,105
15-1231	Computer Network Support Specialists	1	1,609	67	\$59,700	\$68,900			1,676
15-1251	Computer Programmers	1	1,487	53	\$93,600	\$92,600	8,414	218	1,540
11-9021	Construction Managers	1	3,575	111	\$84,600	\$105,000	5,599	118	3,686
13-2041	Credit Analysts	1	668	17	\$70,600	\$84,900	31,656	925	684
43-9021	Data Entry Keyers	1	1,314	68	\$34,000	\$34,800	4,979	175	1,382
15-2098	Data Scientists and Mathematical Science Occupations, All Other	1	192	4	\$79,800	\$100,600			196
15-1245	Database Administrators and Architects	1	985	19	\$85,200	\$96,100	21,389	557	1,004
43-5032	Dispatchers, Except Police, Fire, and Ambulance	1	1,586	135	\$40,100	\$44,100	13,842	647	1,722
17-2071	Electrical Engineers	1	1,082	33	\$92,700	\$103,500	7,763	193	1,115
17-2072	Electronics Engineers, Except Computer	1	607	17	\$85,300	\$110,200	7,009	164	624
17-2199	Engineers, All Other	1	1,250	19	\$80,700	\$102,500	26,428	822	1,269
27-1022	Fashion Designers	1	113	5	\$69,500	\$86,100	845	52	118

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13- 2061	Financial Examiners	1	479	13	\$83,100	\$92,300	16,455	396	492
35- 1012	First-Line Supervisors of Food Preparation and Serving Workers	1	7,039	646	\$35,200	\$37,000	5,007	640	7,684
49- 1011	First-Line Supervisors of Mechanics, Installers, and Repairers	1	3,026	126	\$65,100	\$70,600	8,978	383	3,153
41- 1012	First-Line Supervisors of Non-Retail Sales Workers	1	3,158	98	\$89,000	\$86,200	18,933	919	3,256
51- 1011	First-Line Supervisors of Production and Operating Workers	1	4,650	174	\$60,300	\$65,200	6,651	362	4,824
41- 1011	First-Line Supervisors of Retail Sales Workers	1	11,402	468	\$43,600	\$45,800	35,433	2,904	11,870
53- 1047	First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1	3,951	225	\$53,900	\$57,800	40,996	2,091	4,176
11- 9051	Food Service Managers	1	3,726	112	\$50,500	\$59,800	14,950	1,188	3,838
11- 2033	Fundraising Managers	1	475	13	\$88,300	\$132,600	20,096	792	487
27- 1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
53- 3032	Heavy and Tractor-Trailer Truck Drivers	1	18,706	1,394	\$48,000	\$46,900	9,122	617	20,100
43- 4161	Human Resources Assistants, Except Payroll and Timekeeping	1	951	56	\$41,300	\$42,600	21,223	823	1,006
11- 3051	Industrial Production Managers	1	1,458	56	\$101,300	\$115,100	24,635	1,012	1,514
43- 4199	Information and Record Clerks, All Other	1	1,252	64	\$42,700	\$42,400			1,315
15- 1212	Information Security Analysts	1	957	33	\$78,700	\$104,200	20,068	512	989

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51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	1	4,212	283	\$39,900	\$43,000	13,784	1,223	4,495
43-9041	Insurance Claims and Policy Processing Clerks	1	2,087	78	\$40,700	\$43,300	61,000	3,635	2,165
13-2053	Insurance Underwriters	1	961	15	\$69,500	\$77,600	19,003	453	976
43-4111	Interviewers, Except Eligibility and Loan	1	2,041	181	\$35,200	\$36,400	43,681	2,711	2,222
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	1	13,558	990	\$27,500	\$30,000	47,569	6,059	14,548
53-3033	Light Truck Drivers	1	7,152	456	\$36,000	\$38,500	11,715	1,000	7,607
17-2141	Mechanical Engineers	1	1,584	43	\$89,500	\$93,500	3,779	83	1,628
11-9111	Medical and Health Services Managers	1	3,519	66	\$107,000	\$115,200	1,615	52	3,585
43-6013	Medical Secretaries and Administrative Assistants	1	4,233	193	\$35,700	\$38,100	34,475	2,271	4,426
13-1121	Meeting, Convention, and Event Planners	1	989	52	\$54,400	\$54,900			1,041
27-1026	Merchandise Displayers and Window Trimmers	1	1,145	77	\$33,200	\$32,900	304	21	1,221
19-5011	Occupational Health and Safety Specialists	1	796	23	\$73,900	\$76,300	7,941	124	819
43-9199	Office and Administrative Support Workers, All Other	1	1,475	58	\$38,000	\$38,300			1,533
15-2031	Operations Research Analysts	1	731	15	\$69,200	\$90,600	71	8	746
23-2011	Paralegals and Legal Assistants	1	2,145	65	\$53,100	\$55,000	14,935	632	2,210
43-3051	Payroll and Timekeeping Clerks	1	1,194	62	\$45,700	\$47,400	47,523	2,391	1,256
31-1122	Personal Care Aides	1	9,189	497	\$23,500	\$26,400	19,615	1,733	9,685

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13-2052	Personal Financial Advisors	1	1,784	16	\$88,300	\$119,300	33,104	982	1,799
17-2171	Petroleum Engineers	1	142	5	\$137,300	\$156,800	260	11	148
43-3061	Procurement Clerks	1	478	19	\$46,000	\$44,000	19,382	789	498
11-9141	Property, Real Estate, and Community Association Managers	1	2,738	99	\$63,100	\$71,700	3,533	130	2,837
27-3031	Public Relations Specialists	1	1,333	72	\$68,000	\$70,200	20,672	950	1,405
11-3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
43-4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
41-2031	Retail Salespersons	1	30,504	2,428	\$29,600	\$29,400	9,255	981	32,932
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1	4,189	136	\$86,200	\$93,000	11,295	348	4,325
33-9032	Security Guards	1	8,774	381	\$29,400	\$33,000	1,276	184	9,155
43-5071	Shipping, Receiving, and Inventory Clerks	1	5,336	328	\$34,300	\$36,000	46,026	3,828	5,664
11-9151	Social and Community Service Managers	1	1,081	39	\$74,000	\$72,900	4,914	91	1,120
21-1093	Social and Human Service Assistants	1	1,475	59	\$33,000	\$37,100	48,780	3,526	1,534
53-7065	Stockers and Order Fillers	1	18,471	1,946	\$27,200	\$29,700	104,878	14,150	20,417
43-3071	Tellers	1	2,856	71	\$30,100	\$31,700	38,542	3,063	2,928
11-3131	Training and Development Managers	1	436	16	\$102,100	\$123,500	38,010	1,506	453
11-3071	Transportation, Storage, and Distribution Managers	1	1,257	41	\$90,300	\$103,300	57,427	1,814	1,298
15-1257	Web Developers and Digital Interface Designers	1	1,185	37	\$63,500	\$82,400	9,493	280	1,222

Source: [JobsEQ®](http://www.chmuraecon.com/jobseq)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

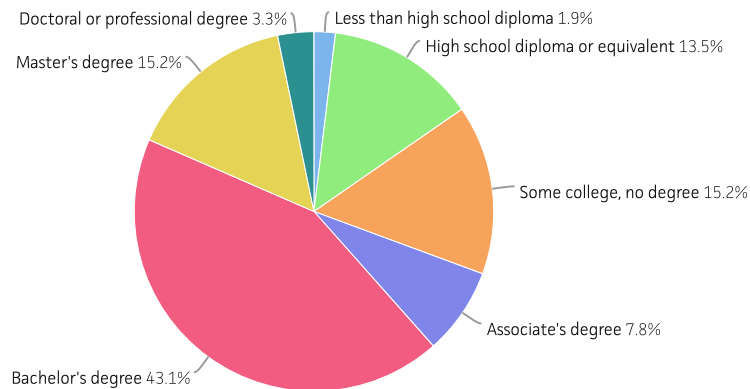
Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

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Source: JobsEQ®, Data as of 2020Q3