

45 Minute Drive - Forward Sumner, NAICS 55 - Management of Companies and Enterprises (100 Workers)

SOC	Title	New Employer Demand	Empl (Place of Residence)¹	Unempl¹	Regional Avg Wage²	National Avg Wage²	Empl Extended	Unempl Extended	Potential Candidates per Opening
43-4051	Customer Service Representatives	5	24,521	1,476	\$36,300	\$37,300	21,063	1,540	5,199
13-2011	Accountants and Auditors	4	12,571	308	\$72,000	\$79,500	9,190	295	3,220
11-1021	General and Operations Managers	4	17,671	550	\$117,500	\$123,000	44,384	1,584	4,555
43-3031	Bookkeeping, Accounting, and Auditing Clerks	3	13,258	533	\$44,000	\$43,000	12,263	612	4,597
11-3031	Financial Managers	3	6,407	144	\$124,400	\$147,500	21,511	546	2,184
13-1161	Market Research Analysts and Marketing Specialists	3	4,786	174	\$63,700	\$71,600	16,371	670	1,653
13-1198	Project Management Specialists and Business Operations Specialists, All Other	3	8,611	318	\$63,000	\$80,200	8,146	189	2,976
15-1256	Software Developers and Software Quality Assurance Analysts and Testers	3	6,484	137	\$94,700	\$111,600	15,799	444	2,207
11-3021	Computer and Information Systems Managers	2	3,253	76	\$128,600	\$156,400	9,184	225	1,664
15-1211	Computer Systems Analysts	2	4,428	96	\$82,900	\$96,200	7,873	260	2,262
43-6011	Executive Secretaries and Executive Administrative Assistants	2	2,807	135	\$56,100	\$62,900	43,262	1,969	1,471
13-2098	Financial and Investment Analysts, Financial Risk Specialists, and Financial Specialists, All Other	2	3,885	88	\$73,600	\$94,200	36,588	1,029	1,986
43-1011	First-Line Supervisors of Office and Administrative	2	13,764	523	\$59,200	\$60,100	16,454	909	7,144

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	Support Workers								
13-1071	Human Resources Specialists	2	5,055	170	\$60,300	\$67,800	26,192	973	2,612
13-1111	Management Analysts	2	5,518	208	\$79,000	\$95,600	21,510	700	2,863
11-2021	Marketing Managers	2	2,282	87	\$128,600	\$149,200	37,462	1,355	1,184
43-9061	Office Clerks, General	2	21,866	1,273	\$35,700	\$36,400	20,002	1,243	11,570
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	2	10,712	270	\$84,900	\$118,700	23,927	718	5,491
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	2	16,043	836	\$39,200	\$39,200	28,512	1,552	8,439
11-9041	Architectural and Engineering Managers	1	1,218	28	\$131,100	\$152,900	6,876	188	1,246
43-3011	Bill and Account Collectors	1	2,340	190	\$40,000	\$39,300	87,604	5,296	2,530
43-3021	Billing and Posting Clerks	1	4,164	140	\$39,400	\$40,600	22,029	1,003	4,304
11-1011	Chief Executives	1	3,798	84	\$173,400	\$193,900	9,925	211	3,882
13-1141	Compensation, Benefits, and Job Analysis Specialists	1	824	27	\$58,600	\$69,800	7,914	229	851
13-1041	Compliance Officers	1	2,599	32	\$59,600	\$72,900	15,778	627	2,631
15-1241	Computer Network Architects	1	1,091	14	\$98,900	\$115,100	18,056	455	1,105
15-1231	Computer Network Support Specialists	1	1,609	67	\$59,700	\$68,900			1,676
15-1299	Computer Occupations, All Other	1	2,708	82	\$70,900	\$92,400	20,868	828	2,791
15-1251	Computer Programmers	1	1,487	53	\$93,600	\$92,600	8,414	218	1,540
15-1232	Computer User Support Specialists	1	4,539	186	\$49,700	\$56,600	2,602	197	4,726

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13- 2041	Credit Analysts	1	668	17	\$70,600	\$84,900	31,656	925	684
15- 1245	Database Administrators and Architects	1	985	19	\$85,200	\$96,100	21,389	557	1,004
17- 2071	Electrical Engineers	1	1,082	33	\$92,700	\$103,500	7,763	193	1,115
17- 2199	Engineers, All Other	1	1,250	19	\$80,700	\$102,500	26,428	822	1,269
11- 3013	Facilities Managers	1	2,222	78	\$101,900	\$106,600	40,383	1,549	2,301
41- 1012	First-Line Supervisors of Non-Retail Sales Workers	1	3,158	98	\$89,000	\$86,200	18,933	919	3,256
11- 9051	Food Service Managers	1	3,726	112	\$50,500	\$59,800	14,950	1,188	3,838
27- 1024	Graphic Designers	1	2,105	152	\$51,400	\$56,500			2,258
43- 4161	Human Resources Assistants, Except Payroll and Timekeeping	1	951	56	\$41,300	\$42,600	21,223	823	1,006
11- 3121	Human Resources Managers	1	1,574	57	\$99,900	\$129,600	51,113	1,485	1,631
17- 2112	Industrial Engineers	1	2,034	52	\$85,300	\$92,700	6,003	160	2,087
15- 1212	Information Security Analysts	1	957	33	\$78,700	\$104,200	20,068	512	989
53- 7062	Laborers and Freight, Stock, and Material Movers, Hand	1	26,901	2,954	\$30,800	\$32,100			29,855
23- 1011	Lawyers	1	4,547	58	\$125,400	\$145,300	290	8	4,605
43- 4131	Loan Interviewers and Clerks	1	1,644	78	\$41,600	\$42,000	1,798	158	1,722
13- 2072	Loan Officers	1	2,300	54	\$64,400	\$76,200	28,510	1,163	2,354
13- 1081	Logisticians	1	1,364	36	\$66,500	\$78,700	26,458	751	1,399
49- 9071	Maintenance and Repair Workers, General	1	9,545	433	\$40,500	\$42,000	6,081	294	9,978
17- 2141	Mechanical Engineers	1	1,584	43	\$89,500	\$93,500	3,779	83	1,628
11- 9111	Medical and Health Services Managers	1	3,519	66	\$107,000	\$115,200	1,615	52	3,585
29- 2098	Medical Dosimetrists, Medical Records Specialists, and Health	1	2,551	80	\$55,300	\$46,600	117,253	6,920	2,631

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	Technologists and Technicians, All Other								
15- 1244	Network and Computer Systems Administrators	1	2,493	88	\$80,300	\$88,400	832	29	2,581
43- 9199	Office and Administrative Support Workers, All Other	1	1,475	58	\$38,000	\$38,300			1,533
15- 2031	Operations Research Analysts	1	731	15	\$69,200	\$90,600	71	8	746
43- 3051	Payroll and Timekeeping Clerks	1	1,194	62	\$45,700	\$47,400	47,523	2,391	1,256
43- 5061	Production, Planning, and Expediting Clerks	1	2,909	119	\$47,500	\$50,600	5,687	369	3,028
27- 3031	Public Relations Specialists	1	1,333	72	\$68,000	\$70,200	20,672	950	1,405
13- 1023	Purchasing Agents, Except Wholesale, Retail, and Farm Products	1	2,260	95	\$60,300	\$69,700	7,707	286	2,355
11- 3061	Purchasing Managers	1	640	12	\$122,000	\$128,400	47,026	1,517	652
43- 4171	Receptionists and Information Clerks	1	7,633	698	\$28,900	\$31,300	32,654	2,065	8,331
29- 1141	Registered Nurses	1	24,497	449	\$65,100	\$77,500	43,415	1,989	24,946
11- 2022	Sales Managers	1	3,334	120	\$125,200	\$141,700	18,965	565	3,453
41- 3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	1	8,041	604	\$66,100	\$66,800			8,645
41- 4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1	7,555	222	\$61,500	\$71,100	1,507	63	7,778
41- 3031	Securities, Commodities, and Financial Services Sales Agents	1	2,424	63	\$72,700	\$93,100	19,048	595	2,487

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53- 7065	Stockers and Order Fillers	1	18,471	1,946	\$27,200	\$29,700	104,878	14,150	20,417
13- 1151	Training and Development Specialists	1	2,417	71	\$58,200	\$65,600	14,573	557	2,488
11- 3071	Transportation, Storage, and Distribution Managers	1	1,257	41	\$90,300	\$103,300	57,427	1,814	1,298
13- 1022	Wholesale and Retail Buyers, Except Farm Products	1	973	21	\$60,100	\$69,700	24,633	906	994

Source: [JobsEQ®](#)

1. Occupation employment and unemployment are place-of-residence data--that is, referring to workers who reside in the named locality.

2. Occupation wages are as of 2019 and represent the average for all Covered Employment

Data as of 2020Q3 unless noted otherwise

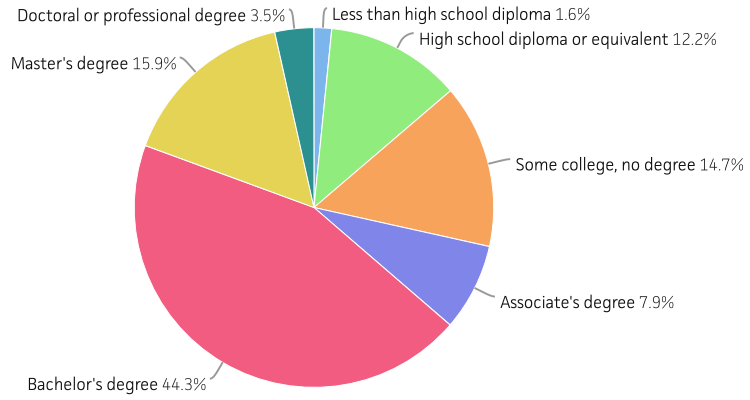
Note: Figures may not sum due to rounding.

Column Glossary

SOC	The Standard Occupational Classification code.
Title	The name of the Standard Occupational Classification code.
New Employer Demand	Estimated number of employees needed in the specified occupation by the incoming firm.
Empl (Place of Residence) ¹	Estimated number of workers currently employed in the occupation in the region by residence.
Unempl ¹	Estimated number of workers unemployed in the occupation in the region by residence.
Regional Avg Wage ²	National average wage adjusted by the selected region's cost of living.
National Avg Wage ²	Average wage for selected occupation in the nation.
Empl Extended	Regional workers meeting the following three criteria: • Are currently employed. • Have similar skills to the specified occupation (though may need additional training and/or certification to meet the specified occupation's requirements). • Current wages are no more than 10% higher than average wages of the specified occupation.
Unempl Extended	Same as Employment Extended except these workers are currently unemployed.
Potential Candidates per Opening	The ratio of potential candidates (employed plus unemployed) to the new employer demand. The coloring reflects varying ratio levels, red-orange-yellow-green, with the former representing short labor supplies and the lattermost reflecting generally ample supply. (The threshold for an "ample" supply varies industry to industry and occupation to occupation, but a general threshold of "50" is used in JobsEQ to denote the green level of generally ample supply.)

Education Breakdown for What-If Analysis

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Source: JobsEQ®, Data as of 2020Q3