

Healthcare Practitioners and Support Workers

**Sumner County, TN
45 Minute Drive Time**



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What is Emsi Data?

Emsi data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Emsi data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



Report Parameters

55 Occupations

19-1041	Epidemiologists
19-1042	Medical Scientists, Except Epidemiologist
29-1011	Chiropractors
29-1021	Dentists, General
29-1022	Oral and Maxillofacial Surgeons

29-1023	Orthodontists
29-1024	Prosthodontists
29-1029	Dentists, All Other Specialists
29-1041	Optometrists

See Appendix A for all 55 Occupations

7 Counties

47037	Davidson County, TN
47125	Montgomery County, TN
47147	Robertson County, TN
47149	Rutherford County, TN

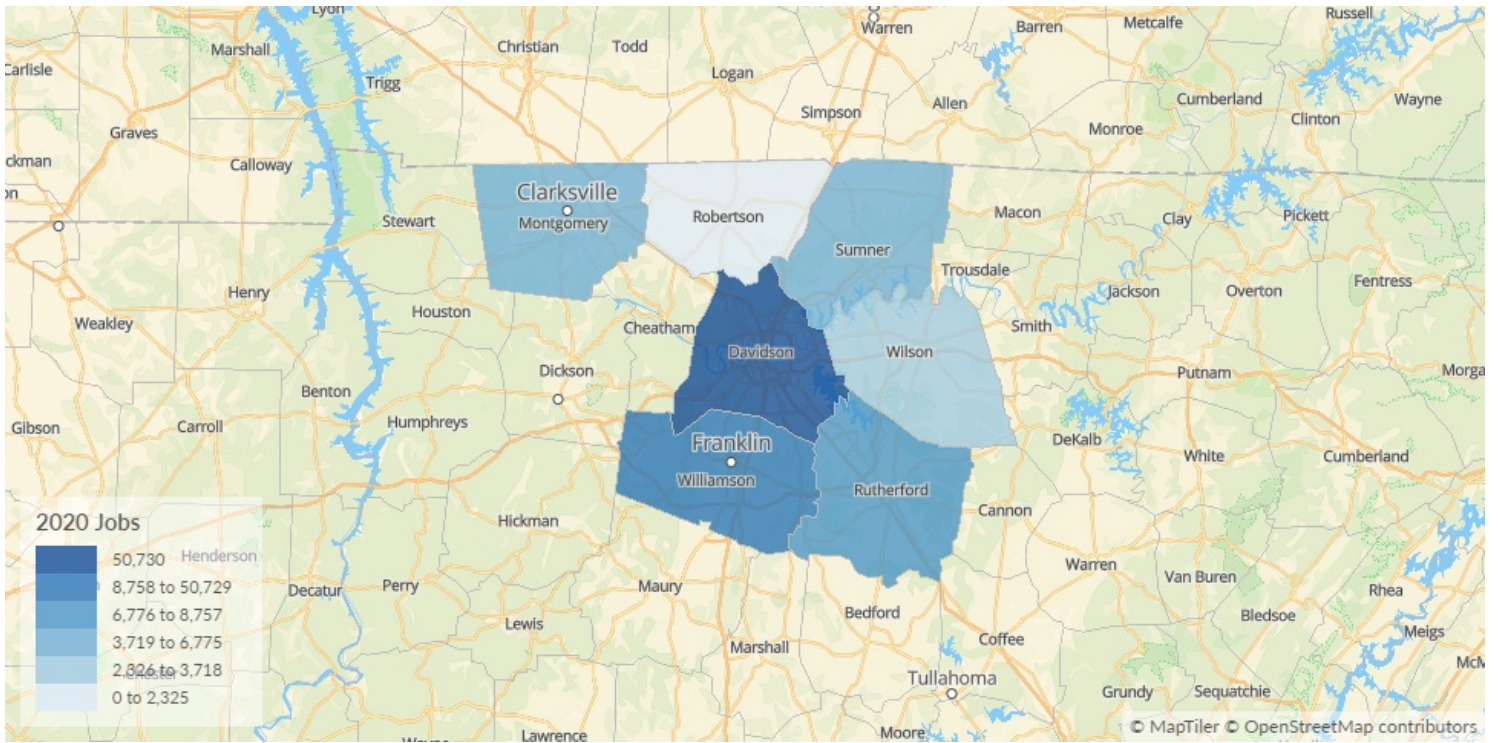
47165	Sumner County, TN
47187	Williamson County, TN
47189	Wilson County, TN

Class of Worker

QCEW Employees, Non-QCEW Employees, and Self-Employed

The information in this report pertains to the chosen occupations and geographical areas.

Workforce Map



Executive Summary

Average Hiring Competition Over an Average Supply of Regional Talent



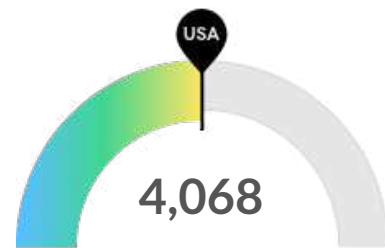
Supply (Jobs)

Your area is about average for this kind of talent. The national average for an area this size is 73,891* employees, while there are 77,795 here.



Compensation

The cost for talent is low in your area. The national median salary for your occupations is \$54,657, while you'll pay \$51,713 here.



Demand (Job Postings)

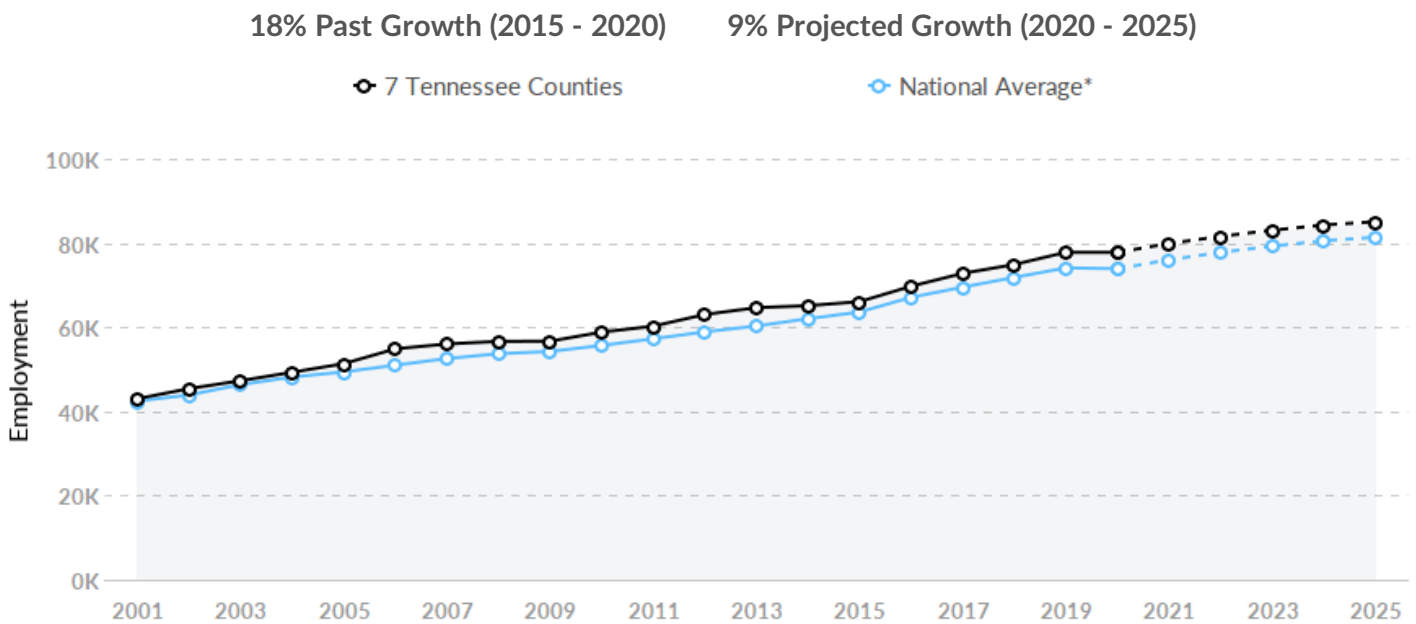
Competition from online job postings is about average in your area. The national average for an area this size is 4,070* job postings/mo, while there are 4,068 here.

*National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

Supply (Jobs)

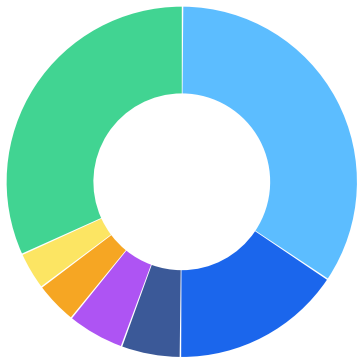
Supply Is About Equal to the National Average

The regional vs. national average employment helps you understand if the supply of your occupations is a strength or weakness for your area, and how it is changing relative to the nation. An average area of this size would have 73,891* employees, while there are 77,795 here. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.



*National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

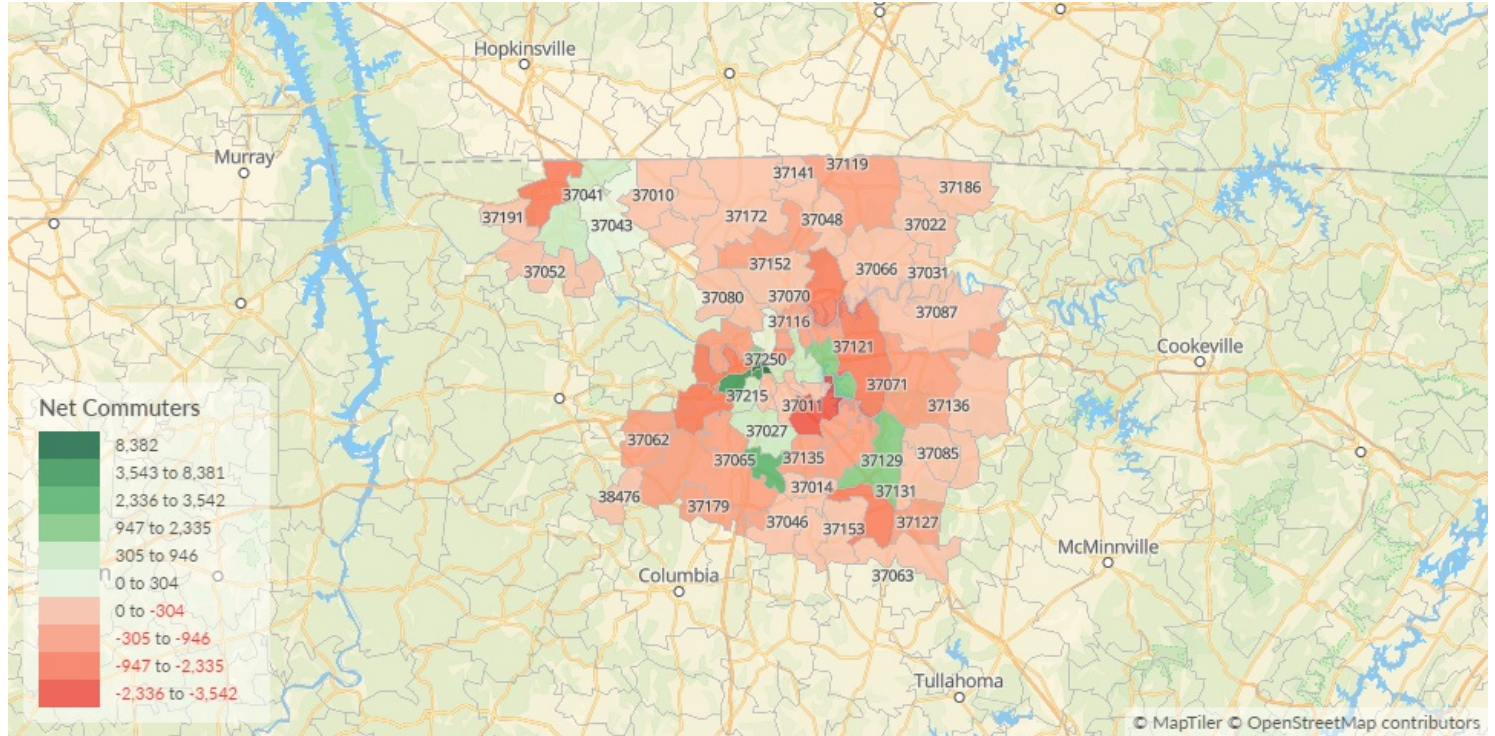
Most Jobs are Found in the General Medical and Surgical Hospitals Industry Sector



Industry	% of Occupation in Industry (2020)
General Medical and Surgical Hospitals	34.3%
Offices of Physicians	15.7%
Nursing Care Facilities (Skilled Nursing Facilities)	5.5%
Offices of Dentists	5.3%
Outpatient Care Centers	3.9%
Health and Personal Care Stores	3.5%
Other	31.9%

Place of Work vs Place of Residence

Understanding where talent in the region currently works compared to where talent lives can help you optimize site decisions. For example, the #1 ranked ZIP for employment ranks #27 for resident workers. The top ZIP for resident workers is 37013.



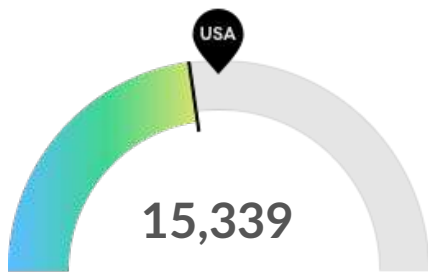
Where Talent Works

ZIP	Name	2020 Employment
37203	Nashville, TN (in Davids...	9,579
37205	Nashville, TN (in Davids...	5,463
37212	Nashville, TN (in Davids...	4,538
37236	Nashville, TN (in Davids...	4,279
37067	Franklin, TN (in Williams...	4,123

Where Talent Lives

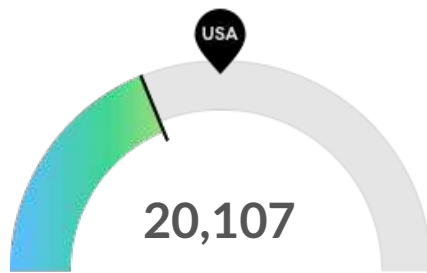
ZIP	Name	2020 Workers
37013	Antioch, TN (in Davidso...	3,205
37211	Nashville, TN (in Davids...	2,820
37075	Hendersonville, TN (in S...	2,773
37027	Brentwood, TN (in Willi...	2,529
37221	Nashville, TN (in Davids...	2,312

Retirement Risk Is Low, While Overall Diversity Is Low



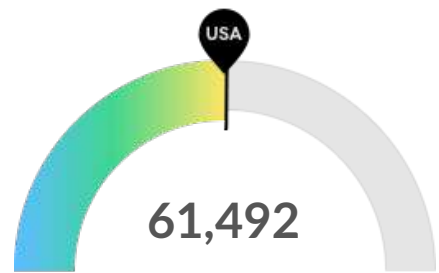
Retiring Soon

Retirement risk is low in your area. The national average for an area this size is 17,524* employees 55 or older, while there are 15,339 here.



Racial Diversity

Racial diversity is low in your area. The national average for an area this size is 29,550* racially diverse employees, while there are 20,107 here.



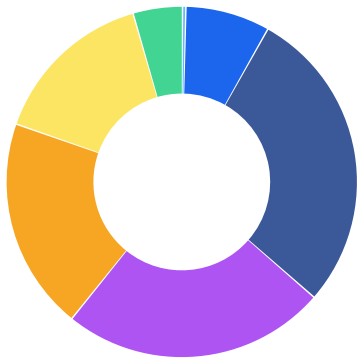
Gender Diversity

Gender diversity is about average in your area. The national average for an area this size is 60,912* female employees, while there are 61,492 here.

*National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

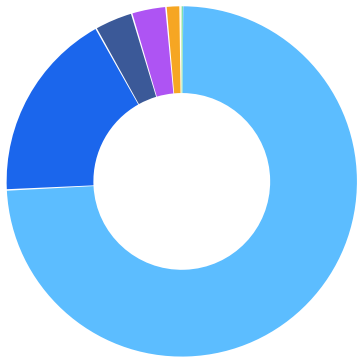
Demographic Details

Occupation Age Breakdown



	% of Jobs	Jobs
14-18	0.3%	240
19-24	7.8%	6,057
25-34	28.2%	21,976
35-44	24.4%	18,959
45-54	19.6%	15,225
55-64	15.2%	11,798
65+	4.6%	3,541



Occupation Race/Ethnicity Breakdown



	% of Jobs	Jobs
White	74.2%	57,687
Black or African American	17.6%	13,730
Asian	3.5%	2,731
Hispanic or Latino	3.2%	2,469
Two or More Races	1.3%	1,003
American Indian or Alaska Native	0.2%	133
Native Hawaiian or Other Pacific Islander	0.1%	41

Occupation Gender Breakdown

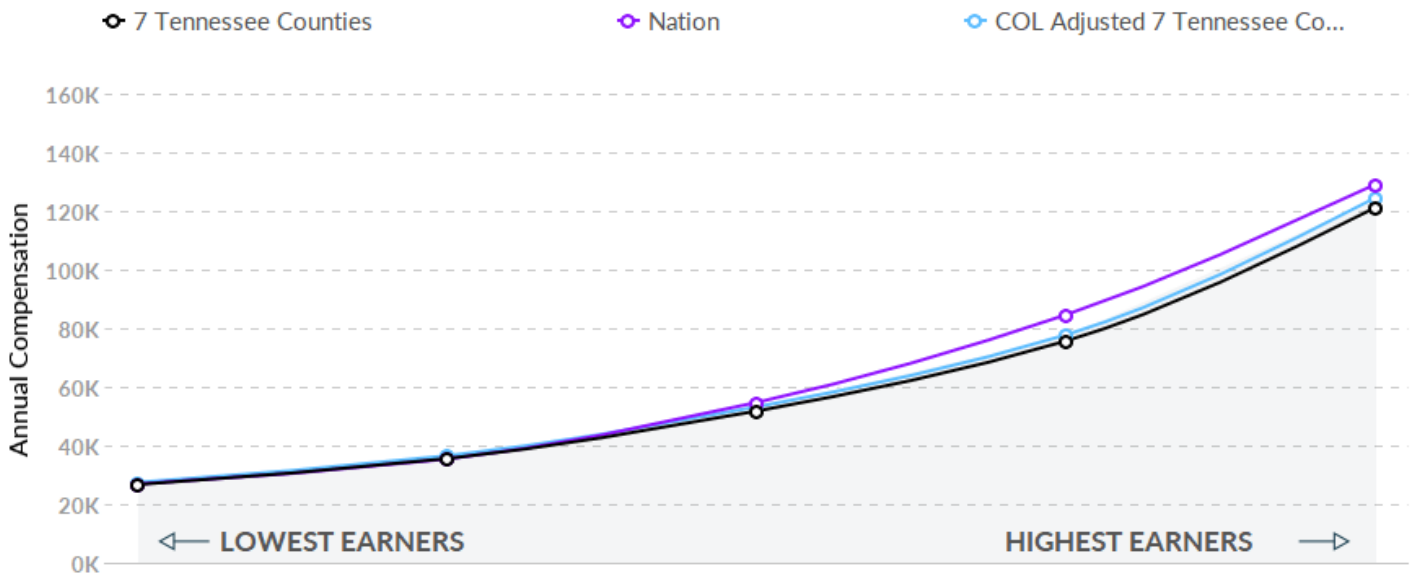


	% of Jobs	Jobs
 Males	21.0%	16,303
 Females	79.0%	61,492

Compensation

Talent Is 5% Cheaper

In 2019, the median compensation for your occupations in your area is \$51,713. Based on the national median wage of \$54,657 for this position, this means you will spend about 5% less to employ your occupations here. However, their actual purchasing power will be 3% less than the national median when we adjust for regional cost of living (which is 3% lower than average).



Demand



3,173 Employers Competing

All employers in the region who posted for this job over the last 12 months.



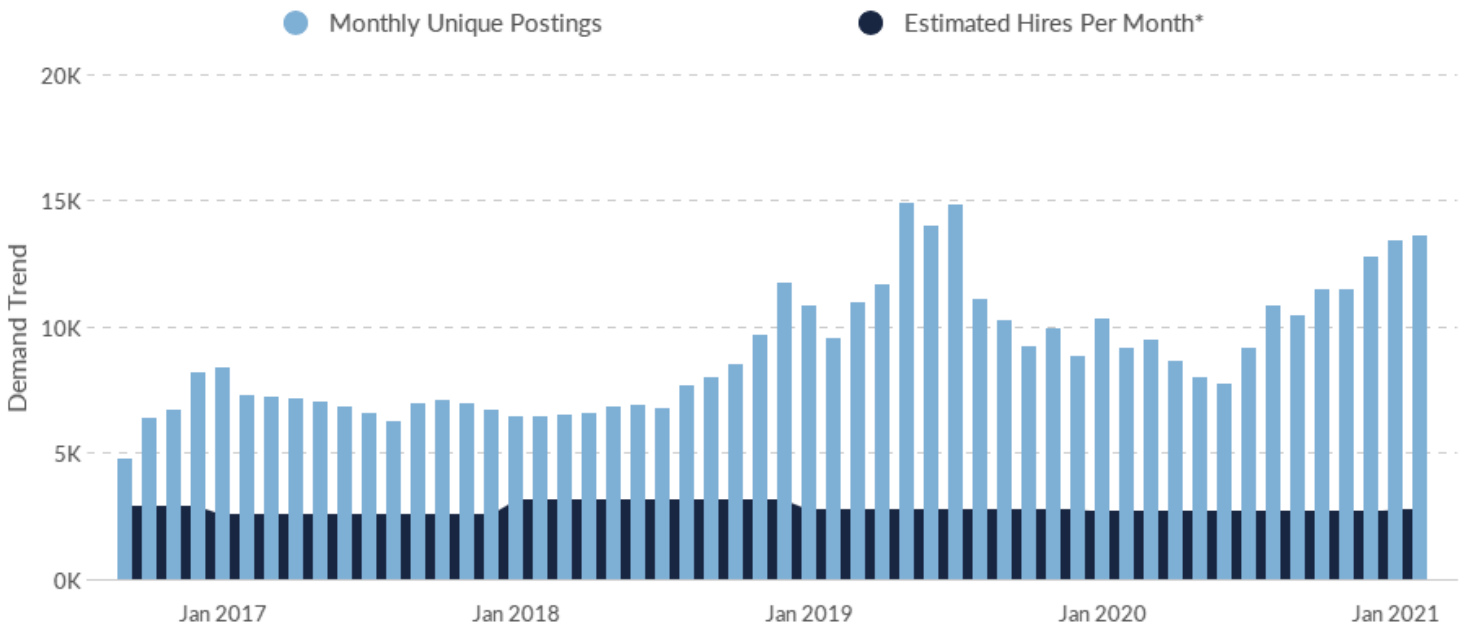
48,812 Unique Job Postings

The number of unique postings for this job over the last 12 months.



32 Day Median Duration

Posting duration is 2 days shorter than what's typical in the region.













Occupation	Avg Monthly Postings (Mar 2020 - Feb 2021)	Avg Monthly Hires (Mar 2020 - Feb 2021)
Registered Nurses	4,289	441
Licensed Practical and Licensed Vocational Nurses	735	310
Nursing Assistants	504	521

*A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Emsi hires are calculated using a combination of Emsi jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.

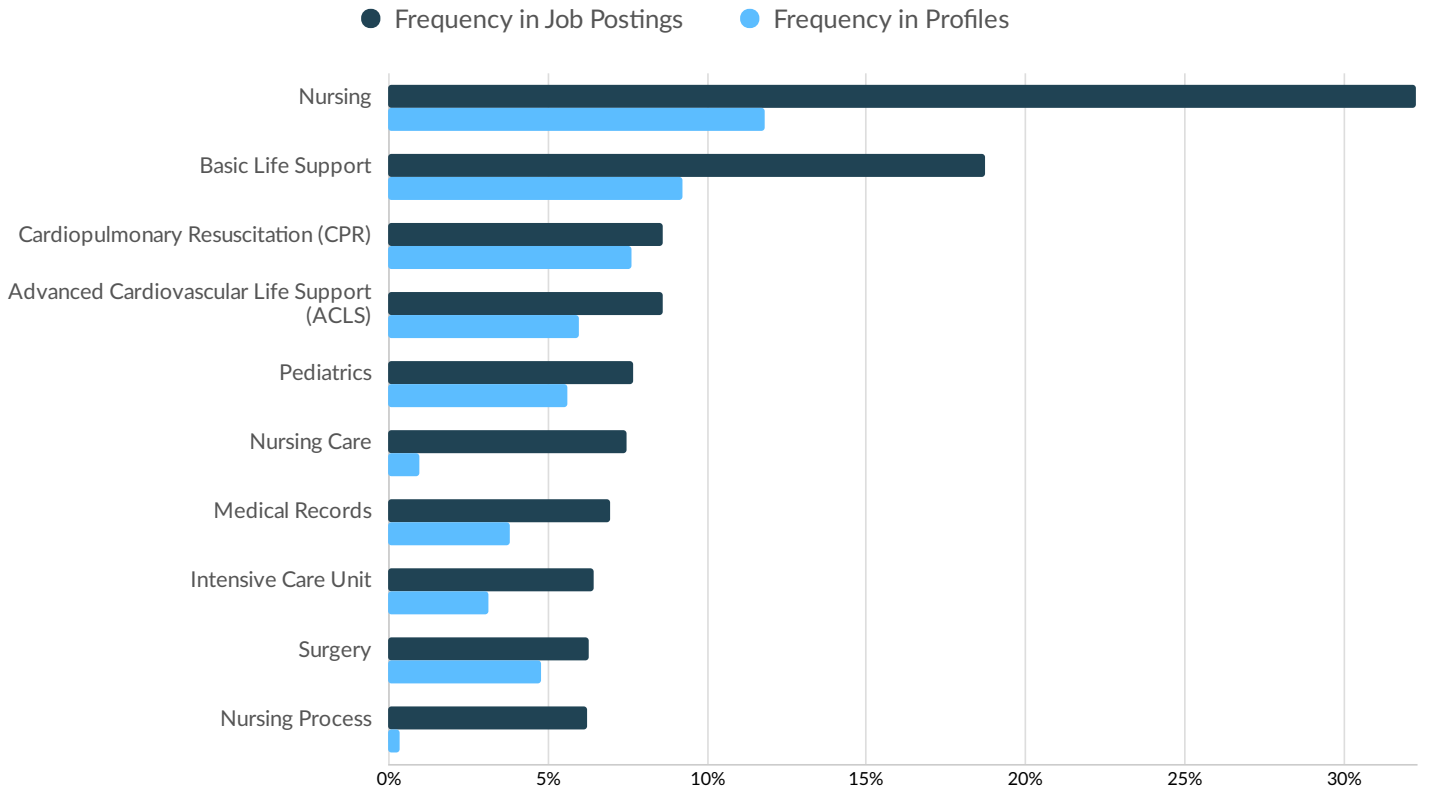
Occupation	Avg Monthly Postings (Mar 2020 - Feb 2021)	Avg Monthly Hires (Mar 2020 - Feb 2021)
Physicians, All Other; and Ophthalmologists, Except Pediatric	622	23
Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other	384	64
Pharmacy Technicians	384	129
Medical Assistants	359	244
Family Medicine Physicians	277	6
Animal Caretakers	175	165
General Internal Medicine Physicians	212	3
Surgical Technologists	228	28
Respiratory Therapists	280	23
Surgeons, Except Ophthalmologists	193	2
Radiologic Technologists and Technicians	172	26
Pharmacists	118	41
Psychiatrists	161	2
Nurse Practitioners	80	89
Physician Assistants	121	29
Medical Scientists, Except Epidemiologists	146	24
Healthcare Support Workers, All Other	124	40
Emergency Medical Technicians and Paramedics	118	48
Cardiovascular Technologists and Technicians	101	8
Phlebotomists	95	34
Dental Assistants	95	109
Dentists, General	60	12
Medical Equipment Preparers	74	21
Diagnostic Medical Sonographers	69	12
Obstetricians and Gynecologists	81	0
Pediatricians, General	53	2

Occupation	Avg Monthly Postings (Mar 2020 - Feb 2021)	Avg Monthly Hires (Mar 2020 - Feb 2021)
Dental Hygienists	48	50
Ophthalmic Medical Technicians	34	16
Anesthesiologists	31	8
Magnetic Resonance Imaging Technologists	35	10
Optometrists	11	5
Chiropractors	23	3
Athletic Trainers	10	11
Nurse Anesthetists	26	25
Nuclear Medicine Technologists	12	3
Dental Laboratory Technicians	8	6
Oral and Maxillofacial Surgeons	18	2
Epidemiologists	4	2
Orthodontists	6	1
Podiatrists	2	1
Acupuncturists and Healthcare Diagnosing or Treating Practitioners, All Other	4	3
Dietetic Technicians	2	10
Genetic Counselors	1	0
Orthotists and Prosthetists	4	6
Pharmacy Aides	4	43
Dentists, All Other Specialists	2	0
Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers,	2	19
Prosthodontists	0	0
Nurse Midwives	0	0
Hearing Aid Specialists	1	4
Psychiatric Aides	0	19

Occupation	Avg Monthly Postings (Mar 2020 - Feb 2021)	Avg Monthly Hires (Mar 2020 - Feb 2021)
Orderlies	0	9

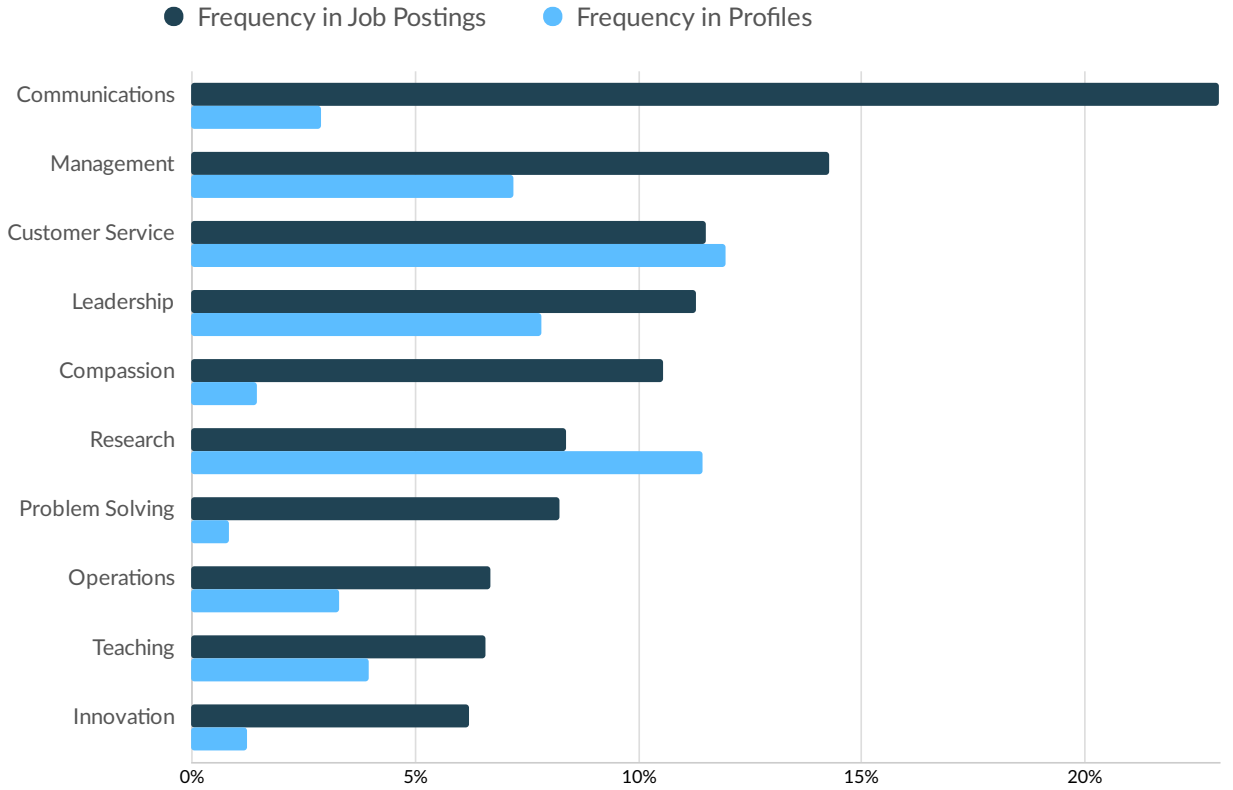
Top Companies	Unique Postings	Top Job Titles	Unique Postings
HCA Holdings, Inc.	2,339 	Licensed Practical Nurses	1,459 
Vanderbilt University Medical C...	1,577 	Registered Nurses	1,338 
Ascension	1,188 	Medical Surgical Registered Nur...	971 
Vanderbilt University	1,105 	Pharmacy Technicians	919 
HealthCare Employment Netwo...	651 	ICU Registered Nurses	789 

Top Hard Skills



Skills	Postings	% of Total Postings	Profiles	% of Total Profiles
Nursing	3,880	32%	4,103	12%
Basic Life Support	2,252	19%	3,213	9%
Cardiopulmonary Resuscitation (CPR)	1,037	9%	2,654	8%
Advanced Cardiovascular Life Support (ACLS)	1,035	9%	2,074	6%
Pediatrics	928	8%	1,955	6%
Nursing Care	898	7%	337	1%
Medical Records	838	7%	1,330	4%
Intensive Care Unit	773	6%	1,091	3%
Surgery	755	6%	1,664	5%
Nursing Process	752	6%	132	0%

Top Common Skills



Skills	Postings	% of Total Postings	Profiles	% of Total Profiles
Communications	2,766	23%	1,017	3%
Management	1,716	14%	2,507	7%
Customer Service	1,386	12%	4,163	12%
Leadership	1,359	11%	2,722	8%
Compassion	1,270	11%	506	1%
Research	1,009	8%	3,981	11%
Problem Solving	992	8%	289	1%
Operations	806	7%	1,152	3%
Teaching	794	7%	1,385	4%
Innovation	748	6%	433	1%

Graduate Pipeline



75 Programs

319 programs can train for this job, while only 75 programs have produced completers in this region.



4,205 Completions (2019)

The completions from all regional institutions for all degree types.



5,718 Openings (2019)

The average number of openings for an occupation in the region is 157.

Top Programs	Completions (2019)
Registered Nursing/Registered ...	799
Medical/Clinical Assistant	428
Surgical Technology/Technologist	408
Emergency Medical Technology...	208
Licensed Practical/Vocational N...	206

Top Schools	Completions (2019)
Vanderbilt University	653
Volunteer State Community Coll...	403
Meridian Institute of Surgical As...	353
Belmont University	256
Middle Tennessee State Univers...	229

Appendix A (Occupations)

Code	Description
19-1041	Epidemiologists
19-1042	Medical Scientists, Except Epidemiologists
29-1011	Chiropractors
29-1021	Dentists, General
29-1022	Oral and Maxillofacial Surgeons
29-1023	Orthodontists
29-1024	Prosthodontists
29-1029	Dentists, All Other Specialists
29-1041	Optometrists
29-1051	Pharmacists
29-1071	Physician Assistants
29-1081	Podiatrists

Code	Description
29-1126	Respiratory Therapists
29-1141	Registered Nurses
29-1151	Nurse Anesthetists
29-1161	Nurse Midwives
29-1171	Nurse Practitioners
29-1211	Anesthesiologists
29-1215	Family Medicine Physicians
29-1216	General Internal Medicine Physicians
29-1218	Obstetricians and Gynecologists
29-1221	Pediatricians, General
29-1223	Psychiatrists
29-1228	Physicians, All Other; and Ophthalmologists, Except Pediatric

Code	Description	Code	Description
29-1248	Surgeons, Except Ophthalmologists	29-2057	Ophthalmic Medical Technicians
29-1292	Dental Hygienists	29-2061	Licensed Practical and Licensed Vocational Nurses
29-1298	Acupuncturists and Healthcare Diagnosing or Treating Practitioners, All Other	29-2091	Orthotists and Prosthetists
29-2031	Cardiovascular Technologists and Technicians	29-2092	Hearing Aid Specialists
29-2032	Diagnostic Medical Sonographers	29-2098	Medical Dosimetrists, Medical Records Specialists, and Health Technologists and Technicians, All Other
29-2033	Nuclear Medicine Technologists	29-9091	Athletic Trainers
29-2034	Radiologic Technologists and Technicians	29-9092	Genetic Counselors
29-2035	Magnetic Resonance Imaging Technologists	29-9098	Health Information Technologists, Medical Registrars, Surgical Assistants, and Healthcare Practitioners and Technical Workers,
29-2041	Emergency Medical Technicians and Paramedics	31-1131	Nursing Assistants
29-2051	Dietetic Technicians	31-1132	Orderlies
29-2052	Pharmacy Technicians	31-1133	Psychiatric Aides
29-2055	Surgical Technologists	31-9091	Dental Assistants

Code	Description
31-9092	Medical Assistants
31-9093	Medical Equipment Preparers
31-9095	Pharmacy Aides
31-9097	Phlebotomists

Code	Description
31-9099	Healthcare Support Workers, All Other
39-2021	Animal Caretakers
51-9081	Dental Laboratory Technicians